



10/27/2022

WATSONVILLE FIRE DEPT
115 2ND ST
WATSONVILLE, California 95076

Equipment: See proposal for detailed equipment descriptions and pricing.

Finance structure: Conditional Sale

Payment terms:

| | 3 annual payments |
|----------------------------|-------------------|
| Equipment total | \$94,903.98 |
| Service total | \$16,057.35 |
| Freight total | \$1,119.90 |
| Upfront tax total | \$8,882.21 |
| Equipment payment | \$31,634.66 |
| Service payment | \$5,352.45 |
| Freight payment | \$373.30 |
| Upfront tax payment | \$2,960.74 |
| Total payment | \$40,321.15 |

Payments are inclusive of all applicable taxes and freight unless otherwise noted.

Contract commencement: Upon delivery, installation, and acceptance.

Transfer of title: At contract commencement.

Down payment: No down payment required.

First payment due: Net 30 following installation.

Interim rent: Stryker does not charge interim rent.

Documentation fees: Stryker does not charge documentation fees.

Payment adjustment: The payments quoted herein were calculated based, in part, on an interest rate equivalent as quoted on the Intercontinental Exchange website, at <https://www.theice.com/marketdata/reports/180>, under the USD Rates 1100 Series. Stryker's Flex Financial business reserves the right to adjust the payments prior to contract commencement to maintain current economics of this proposed transaction.

Deal consummation: This proposal is subject to final credit, pricing, and documentation approval. Legal documents must be signed before your equipment can be delivered.

Please note that this proposal is subject to change if documents are not signed prior to **10/31/2022**.



LP15s

Quote Number: 10586789

Remit to: **Stryker Medical**

P.O. Box 93308

Version: 1

Chicago, IL 60673-3308

Prepared For: WATSONVILLE FIRE DEPT

Rep: Antonella Bondi

Attn:

Email: antonella.bondi@stryker.com

Phone Number:

Quote Date: 10/27/2022

Expiration Date: 01/25/2023

Delivery Address

Name: WATSONVILLE FIRE DEPT

Account #: 1329621

Address: 115 2ND ST

WATSONVILLE

California 95076

End User - Shipping - Billing

Name: WATSONVILLE FIRE DEPT

Account #: 1329621

Address: 115 2ND ST

WATSONVILLE

California 95076

Bill To Account

Name: WATSONVILLE FIRE DEPT

Account #: 1329621

Address: 115 2ND ST

WATSONVILLE

California 95076

Equipment Products:

| # | Product | Description | Qty | Sell Price | Total |
|------|--------------|--|-----|-------------|--------------|
| 1.0 | 99577-001957 | LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD (26500-003612) per order | 3 | \$34,254.91 | \$102,764.73 |
| 2.0 | 41577-000288 | Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment | 3 | \$0.00 | \$0.00 |
| 3.0 | 21330-001176 | LP 15 Lithium-ion Battery 5.7 amp hrs | 9 | \$432.75 | \$3,894.75 |
| 4.0 | 11141-000115 | REDI-CHARGE Base (power cord not included) | 3 | \$1,404.00 | \$4,212.00 |
| 5.0 | 11140-000015 | AC power cord | 3 | \$72.75 | \$218.25 |
| 6.0 | 11171-000049 | Masimo Rainbow DCI Adult Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable. | 3 | \$560.25 | \$1,680.75 |
| 7.0 | 11160-000011 | NIBP Cuff-Reusable, Infant | 3 | \$20.25 | \$60.75 |
| 8.0 | 11160-000013 | NIBP Cuff-Reusable, Child | 3 | \$23.25 | \$69.75 |
| 9.0 | 11160-000017 | NIBP Cuff -Reusable, Large Adult | 3 | \$32.25 | \$96.75 |
| 10.0 | 11160-000019 | NIBP Cuff-Reusable, Adult X Large | 3 | \$45.00 | \$135.00 |
| 11.0 | 11577-000002 | LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device | 3 | \$294.75 | \$884.25 |
| 12.0 | 11220-000028 | LIFEPAK 15 Carry case top pouch | 3 | \$53.25 | \$159.75 |
| 13.0 | 11260-000039 | LIFEPAK 15 Carry case back pouch | 3 | \$75.75 | \$227.25 |



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Phone Number:

Quote Date: 10/27/2022

Expiration Date: 01/25/2023

Equipment Total: \$114,403.98

Trade In Credit:

| Product | Description | Qty | Credit Ea. | Total Credit |
|----------------|---|-----|-------------|--------------|
| TR-15V1V2-LP15 | TRADE-IN-STRYKER LP15V1/V2 TOWARDS PURCHASE OF LIFEPAK 15 | 3 | -\$6,500.00 | -\$19,500.00 |

Price Totals:

Estimated Sales Tax (9.250%): \$8,778.62

Freight/Shipping: \$1,119.90

Grand Total: \$104,802.50

Prices: In effect for 30 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.



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ProCare Products:

| # | Product | Description | Years | Qty | Sell Price | Total |
|----------------|----------|--|-------|-----|------------|-------------|
| 15.1 | 78000639 | ProCare LIFEPAK 15 Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD (26500-003612) per order | 3 | 3 | \$5,352.45 | \$16,057.35 |
| ProCare Total: | | | | | | \$16,057.35 |

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