



March 16, 2023

Hasa Inc.
Attn: Christopher Cornish
23119 Drayton St.
Saugus, CA 91530

RE: Regional Award Contract in Response to Bay Area Chemical Consortium (BACC) Bid No. 13-2023 for Supply and Delivery of SODIUM HYPOCHLORITE 12.5% in the Central Valley, East Bay, Marin Sonoma Napa, North Bay, Peninsula, South Bay and Tri Valley regions, and in 275-gal totes in the North Bay region and SODIUM HYPOCHLORITE 12.5% In Drums to the North Bay region.

Dear Mr. Cornish,

We are pleased to advise you that the bid submitted by Hasa Inc. for Bid No. 13-2023 was determined to be the lowest responsive bid for the supply and delivery of SODIUM HYPOCHLORITE 12.5% in the Central Valley, East Bay, Marin Sonoma Napa, North Bay, Peninsula, South Bay and Tri Valley regions, and in 275-gal totes in the North Bay region and SODIUM HYPOCHLORITE 12.5% In Drums to the North Bay region during the period July 1, 2023 through June 30, 2024.

The participating BACC Agencies from the above regions should be contacting you shortly to discuss entering into contracts with Hasa Inc. for their respective facilities.

Bay Area Chemical Consortium sincerely appreciates your efforts and participation in the competitive bid process.

If you have any questions, please free to contact me at jdymment@bacwa.org

Sincerely,

A handwritten signature in black ink, appearing to read "JDymment", with a stylized flourish at the end.

Jennifer Dymment
Assistant Executive Director
BACWA.org
as Coordinating Agency for the Bay Area Chemical Consortium

Section	SODIUM HYPOCHLORITE 12.5%									SODIUM HYPOCHLORITE 12.5% In 275-gal totes (Optional bid item)	Sodium Hypochlorite 12.5% In Drums (OPTIONAL BID ITEM)	SODIUM HYPOCHLORITE 5.25% (Optional bid item)
	Central Valley	East Bay	Marin Sonoma Napa	North Bay	Peninsula	Sacramento	South Bay	Tri Valley		North Bay	North Bay	Sacramento
Description	gal	gal	gal	gal	gal	gal	gal	gal		gal	gal	gal
Unit of Measure												
Olin Corporation		\$3.09	\$2.89	\$2.99	\$2.99	\$3.05	\$2.89	\$3.09	\$2.99	no bid	no bid	\$3.50
Hasa, Inc.		\$2.97	\$2.85	\$2.88	\$2.81	\$2.91	\$2.94	\$2.88	\$2.69	\$4.00	\$4.00	\$3.50

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	Central Valley	East Bay	Marin Sonoma Napa	North Bay	Peninsula	Sacramento	South Bay	Tri Valley		North Bay	North Bay	Sacramento
Description												
Estimated annual quantity (in gals)	1,401,000	1,963,000	1,084,200	2,173,200	940,000	1,304,400	1,370,000	975,500	2,200		3,960	95,000
Olin Corporation	\$4,329,090.00	\$5,673,070.00	\$3,241,758.00	\$6,497,868.00	\$2,867,000.00	\$3,769,716.00	\$4,233,300.00	\$2,916,745.00	no bid	no bid		\$142,500.00
Hasa, Inc.	\$4,156,626.90	\$5,598,868.60	\$3,126,832.80	\$6,096,260.64	\$2,736,904.00	\$3,830,501.04	\$3,951,354.00	\$2,626,436.20	\$8,800.00	\$15,840.00		\$332,500.00