



Agenda Report

MEETING DATE: Tuesday, May 9, 2023

TO: City Council

FROM: INNOVATION & TECHNOLOGY DIRECTOR GILL

THROUGH: CITY MANAGER MENDEZ

SUBJECT: ON-CALL CONTRACT WITH EPICO SYSTEMS, INC., FOR FIBER OPTIC NETWORK MAINTENANCE SERVICES, IN AN AMOUNT NOT TO EXCEED \$300,000

RECOMMENDED ACTION:

Staff recommends Council adopt a resolution approving an on-call contract with Epico Systems, Inc. of Watsonville, to provide fiber optic network maintenance services not to exceed \$300,000 for three years; and authorizing and directing the City Manager to execute the same.

BACKGROUND:

In December 2021, City staff advertised a Request for Qualifications for City of Watsonville Fiber Optic Network Maintenance Services. The purpose of this RFQ was to find firms who would provide maintenance support in the areas of cable fusion slicing, termination and testing as well as routine and emergency repairs, cable installation, and required civil site work.

Maintenance contractors are needed to assist the City in the installation of the expanding fiber network as well as repairs, both of standard and emergency nature, of damaged cable and infrastructure.

Statement of Qualifications were due to the City on January 11, 2022.

DISCUSSION:

Upon review of the statements of qualifications, Epico Systems Inc. of Watsonville, was chosen based on experience, response time, and pricing. Epico has worked for the City on previous contracts, and has provided data infrastructure services to the following departments: Public Works, Parks and Community Services, Innovation and Technology, and the Airport Enterprise. They have also successfully completed fiber optic installation contracts on Green Valley Road and from the Police Department to the MSC.

Staff recommends that City Council approve this contract in the not to exceed amount of \$300,000 and for the duration of three years. This would be an on-call contract.

STRATEGIC PLAN:

This project is consistent with Council Strategic Goal 03 -Infrastructure and Environment as it continues to improve the City's data infrastructure.

FINANCIAL IMPACT:

This contract is for on-call services. No funds need to be allocated nor appropriated at this time; each department and the Airport Enterprise pay for work performed upon completion of the specific scope of work.

ALTERNATIVE ACTION:

The Council could elect not to approve this contract.

ATTACHMENTS AND/OR REFERENCES (If any):

none