# CONTRACT FOR CONSULTANT SERVICES BETWEEN THE CITY OF WATSONVILLE AND BEAR ELECTRICAL SOLUTIONS, INC.

THIS CONTRACT, is made and entered into this \_\_\_\_\_\_\_, by and between the City of Watsonville, a municipal corporation, hereinafter called "City," and Bear Electrical Solutions, Inc., hereinafter called "Consultant."

### **WITNESSETH**

WHEREAS, the City needs to obtain certain professional, technical and/or specialized services of an independent contractor to assist the City in the most economical manner; and

**WHEREAS,** Consultant has represented that consultant has appropriate skill, training, qualifications, and experience to render such services called for under this Contract to City.

### THE PARTIES HEREBY AGREE AS FOLLOWS:

**SECTION 1. SCOPE OF SERVICES.** Consultant shall perform those services described in detail in Exhibit "A," entitled "SCOPE OF SERVICES" which exhibit is attached hereto and incorporated herein.

**SECTION 2. TERM OF CONTRACT.** The term of this Contract shall be from July 18, 2023 to July 18, 2024, inclusive.

**SECTION 3. SCHEDULE OF PERFORMANCE.** The services of Consultant are to be completed according to the schedule set out in Exhibit "B," entitled "SCHEDULE OF PERFORMANCE," which is attached hereto and incorporated herein. Consultant will diligently proceed with the agreed Scope of Services and will provide such services in a timely manner in accordance with the "SCHEDULE OF PERFORMANCE."

**SECTION 4. COMPENSATION.** The compensation to be paid to Consultant including both payment for professional services and reimbursable expenses as well as the rate and schedule of payment are set out in Exhibit "C" entitled "COMPENSATION," which is attached hereto and incorporated herein. This amount shall not exceed \$100,000.00.

**SECTION 5. METHOD OF PAYMENT**. Except as otherwise provided in Exhibit "C," each month, Consultant shall furnish to the City a statement describing the work performed for compensation during the preceding month. Such statement shall also include a detailed record of the month's actual reimbursable expenditures.

**SECTION 6. INDEPENDENT CONSULTANT.** It is understood and agreed that Consultant, in the performance of the work and services agreed to be performed by Consultant, shall act as and be an independent Consultant and not an agent or

employee of City, and as an independent Consultant, shall obtain no rights to retirement benefits or other benefits which accrue to City's employees, and Consultant hereby expressly waives any claim it may have to any such rights.

**SECTION 7. ASSIGNABILITY.** Consultant shall not assign or transfer any interest in this Contract nor the performance of any of Consultant's obligations hereunder, without the prior written consent of City, and any attempt by Consultant to so assign this Contract or any rights, duties or obligations arising hereunder shall be void and of no effect.

**SECTION 8. INDEMNIFICATION.** Consultant represents that Consultant has the expertise and experience necessary to perform the services and duties agreed to be performed by Consultant under this Contract, and City is relying upon the skill and knowledge of Consultant to perform said services and duties. Consultant agrees to defend, indemnify and hold harmless City, its officers, agents, and employees, against any loss or liability arising out of or resulting in any way from work performed by or on behalf of Consultant under this Contract or the errors or omissions by Consultant.

### **SECTION 9. INSURANCE.**

- A. Auto and Commercial General Liability Insurance. Consultant shall also maintain in full force and effect for the term of this Contract, automobile insurance and commercial general liability insurance with an insurance carrier satisfactory to City, which insurance shall include protection against claims arising from bodily and personal injury, including death resulting therefrom, and damage to property resulting from any actual occurrence arising out of the performance of this Contract. The amounts of insurance shall not be less than the following:
- (1) Commercial general liability insurance, or equivalent form, with a combined single limit of not less than \$1,000,000.00 per occurrence. If such insurance contains a general aggregate limit, such limit shall apply separately to each project Consultant performs for City. Such insurance shall (a) name City, its appointed and elected officials, and its employees as insureds; and (b) be primary with respect to insurance or self-insurance programs maintained by City and (c) contain standard separation of insured's provisions.
- (2) Business automobile liability insurance, or equivalent form, with a combined single limit of not less than \$1,000,000.00 per occurrence. Such insurance shall include coverage for owned, hired and non-owned automobiles.
- B. Workers' Compensation Insurance. In accordance with the provisions of Section 3700 of the Labor Code, Consultant shall be insured against liability for Workers' Compensation or undertake self-insurance. Consultant agrees to comply with such provisions before commencing performance of any work under this Contract.

- C. Proof of Insurance to City before Notice to Proceed to Work. Consultant shall satisfactorily provide certificates and endorsements of insurance to the City Clerk before Notice to Proceed to Work of this Contract will be issued. Certificates and policies shall state that the policy shall not be canceled or reduced in coverage without thirty (30) days written notice to City. Approval of insurance by City shall not relieve or decrease the extent to which Consultant may be held responsible for payment of damages resulting from services or operations performed pursuant to this Contract. Consultant shall not perform any work under this Contract until Consultant has obtained the required insurance and until the required certificates have been submitted to the City and approved by the City Attorney. If Consultant fails or refuses to produce or maintain the insurance required by these provisions, or fails or refuses to furnish City required proof that insurance has been procured and is in force and paid for, City shall have the right at City's election to forthwith terminate this Contract immediately without any financial or contractual obligation to the City. As a result of such termination, the City reserves the right to employ another consultant to complete the project.
- D. Written notice. Contractor shall provide immediate written notice if (1) any insurance policy required by this Contract is terminated; (2) any policy limit is reduced; (3) or any deductible or self insured retention is increased.

**SECTION 10. NON-DISCRIMINATION.** Consultant shall not discriminate, in any way, against any person on the basis of age, sex, race, color, creed, national origin, or disability in connection with or related to the performance of this Contract.

### **SECTION 11. TERMINATION.**

- A. City and Consultant shall have the right to terminate this Contract, without cause, by giving not less than ten (10) days written notice of termination.
- B. If Consultant fails to perform any of its material obligations under this Contract, in addition to all other remedies provided by law, City may terminate this Contract immediately upon written notice.
- C. The City Manager is empowered to terminate this Contract on behalf of City.
- D. In the event of termination, Consultant shall deliver to City copies of all work papers, schedules, reports and other work performed by Consultant and upon receipt thereof, Consultant shall be paid in full for services performed and reimbursable expenses incurred to the date of termination.
- **SECTION 12. COMPLIANCE WITH LAWS.** Consultant shall comply with all applicable laws, ordinances, codes and regulations of the federal, state and local governments. Consultant shall obtain and maintain a City of Watsonville business license during the term of this Contract.

- **SECTION 13. GOVERNING LAW.** City and Consultant agree that the law governing this Contract shall be that of the State of California. Any suit brought by either party against the other arising out of the performance of this Contract shall be filed and maintained in the Courts of the County of Santa Cruz.
- **SECTION 14. PRIOR CONTRACTS AND AMENDMENTS.** This Contract represents the entire understanding of the parties as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered hereunder. This Contract may only be modified by a written amendment.
- **SECTION 15. CONFIDENTIAL INFORMATION.** Except as may be required by law, all data, documents, discussions, or other information developed or received by or for Consultant in performance of this Contract are confidential and not to be disclosed to any person except as authorized by the City Manager.
- **SECTION 16. OWNERSHIP OF MATERIALS.** All reports, documents or other materials developed or received by Consultant or any other person engaged directly by Consultant to perform the services required hereunder shall be and remain the property of City without restriction or limitation upon their use.
- **SECTION 17. COVENANT AGAINST CONTINGENT FEES.** The Consultant covenants that Consultant has not employed or retained any company or person to solicit or secure the Contract, and that Consultant has not paid or agreed to pay any company or person, any fees, commissions, percentage, brokerage fee, gift, or any other consideration contingent on or resulting from the award or making of this Contract. For breach or violation of this covenant, the City shall have the right to annul this Contract without liability, or in its discretion, to deduct from the contract price or consideration or otherwise recover, the full amount of such fee, commission, percentage fee, gift, or contingency.
- **SECTION 18. WAIVER.** Consultant agrees that waiver by City or any one or more of the conditions of performance under this Contract shall not be construed as waiver of any other condition of performance under this Contract.

### SECTION 19. CONFLICT OF INTEREST.

- A. A Consultant shall avoid all conflict of interest or appearance of conflict of interest in performance of this Contract. Consultant shall file a FPPC Form 700 disclosure statement, which form shall be filed with the City Clerk within thirty (30) days from the effective date of this Contract as applicable.
- B. No member, officer, or employee of the City, during their tenure, or for one (1) year thereafter, shall have any interest, direct or indirect, in this Contract or the

proceeds thereof and Consultant agrees not to allow, permit, grant, transfer, or otherwise do anything which will result in such member, officer, or employee of the City from having such interest.

**SECTION 20. AUDIT BOOKS AND RECORDS.** Consultant shall make available to City, its authorized agents, officers and employees, for examination any and all ledgers and books of account, invoices, vouchers, canceled checks and other records or documents evidencing or related to the expenditures and disbursements charged to the City, and shall furnish to City, its authorized agents and employees, such other evidence or information as City may require with respect to any such expense or disbursement charged by Consultant.

**SECTION 21. NOTICES.** All notices shall be personally served or mailed, postage prepaid, to the following addresses, or to such other address as may be designated by written notice by the parties:

### CITY

### **CONSULTANT**

City Clerk's Office 275 Main Street, Suite 400 Watsonville, CA 95076 (831) 768-3040 Bear Electrical Solutions, Inc. 1252 State Street Alviso, CA 95002 (408) 449-5178

### **SECTION 22. EXHIBITS:**

Exhibit A: Scope of Services

Exhibit B: Schedule of Performance

Exhibit C: Compensation

///

///

///

///

Samantha W. Zutler, City Attorney

**WITNESS THE EXECUTION HEREOF,** on the day and year first hereinabove written.

# CITY OF WATSONVILLE BY Rene Mendez, City Manager ATTEST: BY Irwin I. Ortiz, City Clerk APPROVED AS TO FORM: CONSULTANT BEAR ELECTRICAL SOLUTIONS, INC. BY APPROVED AS TO FORM:

### **EXHIBIT "A"**

### SCOPE OF SERVICES

### STATEMENT OF WORK

The Contractor shall provide on behalf of the City all tools, equipment, apparatus, facilities, labor, service, material, and perform all work, necessary for maintenance and repair of the City's traffic signals and flashing beacons (Appendix C) and repair speed feedback signs (Appendix D), subject to the inspection and approval of the City.

All services provided by the Contractor to comply with the most current:
California Manual on Uniform Traffic Control Devices
Caltrans Standard Plans
Caltrans Standard Specifications
NFPA National Electrical Code
ADA Accessibility Guidelines

Any subsequent publications will supersede where applicable.

### **RECORDS**

- a) The following records shall be maintained by the Contractor and submitted with the monthly invoices (Inventory list will only be submitted once):
  - i) An inventory of all existing traffic signal equipment shall be prepared by the Contractor within thirty (60) days of execution of the contract in an Excel format. Contractor will coordinate with the Traffic Operations Manager as to the requirements of the inventory. The following list is an example of items to be included on the list:
    - 1. Pole type, size, mast arm size, number of signal heads.
    - 2. Size and type of signal heads (LED or incandescent).
    - 3. Pedestrian indications and type, i.e. countdown.
    - 4. Type of Pedestrian push button
    - 5. Cabinet type and full-itemized description of cabinet contents.
    - 6. Type of detection along with Meg and Ohm test of any loops
    - 7. Controller, MMU, BBU serial numbers make and model.
  - ii) Copies of documentation forms pertaining to the service provided during the previous month. Form(s) shall include:

- 1. Intersection Location
- 2. Name of City staff person requesting extra work.
- 3. Date and time request was made.
- 4. Description of request.
- 5. Date of response.
- 6. Time started /completed service.
- 7. Name of Lead person involved in performance of work.
- 8. Description of work performed.
- 9. Description of materials used.
- b) In addition, an electronic copy of the record submittal shall be emailed in Excel or .pdf format to the City's Traffic Operations Manager each month concurrent with the mailing of monthly invoices.
- c) Invoices from others for materials used for maintenance or repair of City infrastructure to be made available, to the City within 7 working days of request.

### PREVENTIVE AND ROUTINE MAINTENANCE

- a. Included in the overall, per intersection, maintenance cost, Contractor shall provide a program of continuing comprehensive preventive and routine maintenance designed to reduce the incidence of potential malfunctions and extend the useful life of the traffic signals and their associated appurtenances. The program shall include periodic inspection, testing, record keeping, cleaning, repair and replacement of all equipment, including video detection and CCTV cameras. The Contractor agrees:
  - i) Ensure that all equipment in traffic signal cabinet are properly labeled so as to ensure quick identification of each component. For example, detectors whether stand alone or rack mounted shall be labeled according to phase and direction. Detector lead in cables shall be properly labeled, etc. Labeling of traffic signal equipment shall occur within 30 days from execution of agreement.
  - ii) To conduct routine inspection of all traffic signal systems, including all appurtenances, once per month.
  - iii) To conduct routine inspection and cleaning of CCTV and video detection cameras once per month.
  - iv) To incorporate any comprehensive maintenance into regularly scheduled maintenance as necessary. There will be no additional charges for this work other than the agreed upon contract price for preventive and routine maintenance.

- v) To maintain a written record in each controller cabinet of all dates/times of visits initialed by servicing technician. This record to describe all work performed and outcome.
- vi) The Contractor shall designate representatives, one of whom shall be available to the Engineer for consultation, at all times during regular City working hours, at no added expense to the City. This consultation shall consist of cost estimates for traffic signal repairs, accident damage repairs and replacement of obsolete and deteriorated equipment, explanations of functional capabilities and operational characteristics of the signal systems and recommendations on anticipated changes to the signal systems.
- vii) The City is currently open Monday Friday No routine, preventive and responsive maintenance may be completed on Holidays observed by City staff without prior approval from the City.

### **RESPONSIVE MAINTENANCE**

Responsive maintenance includes repair and or replacement of failed equipment and its restoration to safe and normal operation. Typically, unscheduled, it is in response to an unexpected failure or damage. This is to be considered extra work.

### **EMERGENCY REPAIRS**

Emergency repairs to damaged traffic signals shall be performed by the Contactor at the direction of the City. This shall constitute extra work made necessary due to damage to signals, flashing beacons, gateway monument signs and speed feedback signs by collision, damage caused by others performing underground work, acts of nature, vandalism and deteriorated equipment or any condition requiring immediate response to mitigate a hazardous physical or operational condition.

### REQUIRED EMERGENCY RESPONSE TIME

The Contractor shall provide emergency service on a 24-hour, seven days a week basis and must be on site within two (2) hours after receiving the call. The Contractor shall inform the City's Traffic Operations Manager, of all calls for service received.

### **VERIFICATION OF AN EMERGENCY RESPONSE**

If an emergency response is requested by someone other than the City' Customer Services Division or the Traffic Operations Manager, during normal work days hours (M-F 8 a.m. to 5 p.m., except holidays), the Contractor is required to contact the City's Traffic Operations Manager for concurrence of the emergency response item. Failure to do so may result in non-payment for any subsequent service.

### REQUIRED RESOURCES

The Contractor shall have adequate shop and storage facilities nearby to adequately respond within two hours with the appropriate tools and materials to affect emergency repairs to any traffic signal systems owned by the City.

### SALVAGED EQUIPMENT

The Contractor shall provide storage facilities at their site to store City salvaged equipment as a result of any project involving City-owned equipment (signals, speed feedback signs, etc.). The contractor shall provide the necessary transport services for salvaged equipment.

### ADDITIONS / DELETIONS OF EQUIPMENT

The City shall notify the Contractor in writing of all additions/deletions to the current inventory of City owned equipment that is to be maintained under provisions of the contract. The Contractor agrees to immediately begin/end routine maintenance and responses to emergency calls for the equipment upon notification. Written notification by the City may be made via email.

### **EXTRA WORK**

The work consists of correcting damage to flashing beacons, speed feedback signs, gateway monument signs, traffic signals, detection, appurtenances and safety lighting due to accidents, vandalism, act of God, pavement failure, other causes and includes cleanup of debris, erection of necessary warning and safety hookup of temporary signal or controller, and replacement of damaged components.

- a. The Contractor shall provide the City with a completion date for all subsequent work required to meet full operational standards if permanent repairs cannot immediately be completed. This notification shall be in the form of a written proposal to be delivered within 5 working days. Permanent repairs shall be completed within 14 days of notice to proceed. Permission to extend the 14-day period must be requested in writing to the City. Failure to conclude the permanent repairs within the agreed upon time period shall relieve the City from any liability to the Contractor for extra work other than the initial repairs and the City may authorize repairs to be completed by others.
- b. Work done to replace knockdown 1-A pole, 1-B pole or pedestrian pushbutton posts, where the anchor bolts are still intact, shall be repaired to the original, undamaged, condition on the initial response.

- c. The Contractor agrees to provide necessary services to ensure that equipment on City maintained facilities is installed or removed appropriately. Such work includes, but is not limited to:
  - Inspections of new or modified signal installations (provide punch-list with comments).
  - ii. Review and comment of traffic signal designs.
  - iii. Review and comment of equipment submittals for new traffic signal.
  - iv. Attendance at traffic signal turn on/turn offs.
- d. Underground locating (USA) and electrical ground-fault location services.
- e. The Contractor agrees to maintain/update speed feedback sign software system when deemed necessary by the City.

### TERMS OF AGREEMENT

The contract term is for 1 year and shall commence on the day the Watsonville City Council approves the contract. At the end of the initial contract period the City will have the option of extending the contract one (1) more year. After two (2) years, the City will have the option of extending the contract one (1) more year for a total possible three (3) year term contract. A sample of the agreement is attached, Appendix E.

### SUBCONTRACTING

The Contractor shall not subcontract any part of this maintenance contract work and shall not retain another organization to perform maintenance or overhaul traffic signal equipment unless authorized by the City in advance.

### **PAYMENT**

- d) Accident Damage Repair Compensation for this work shall be in accordance with the unit prices provided for material, labor, and equipment.
- e) Authorization Other than in cases of emergency: the City may give authorization verbally when the estimated cost for responsive maintenance, emergency repairs, signal system modifications or vandalism is less than five hundred (\$500) dollars. All work in excess of five hundred (\$500) dollars must be authorized in writing by the City. This authorization may be conveyed via email.
- f) Equipment Compensation shall be made at the rate established by the contract unit price. (Appendix A)

- g) Estimates The Contractor shall submit an estimate and receive approval prior to commencing repairs on non-emergency work in excess of five hundred (\$500) dollars.
- h) Extra Work This item will be included at the applicable materials, labor, equipment, and material markup and shall be included in the monthly invoice for Responsive Maintenance.
- i) Invoices The Contractor shall submit separate invoices for each emergency response repair, involving damage by others, to the City for payment. The invoice shall indicate the actual material, labor, equipment and a separate indication for material markup. The invoice will include the Police Accident Report Number. The Contractor shall submit a separate monthly invoice for all Extra Work and a separate monthly invoice for all Routine and Preventive Maintenance work for the signal systems, speed feedback signs, gateway monument signs and crosswalk flashing beacons/RRFB/s.
- j) Materials Compensation for this item shall be actual cost-plus percent markup as shown in the contract unit price schedule. (Appendix B) The Contractor shall supply a copy of the actual invoice for materials within seven days if requested by the City.
- k) Preventative and Routine Maintenance Compensation for this work shall be made at the rate shown in the unit price schedule. (Appendix B)
- Signal System Modifications Compensation for this work shall be in accordance with the unit prices provided for materials, labor and equipment. The City reserves the right to advertise for competitive bids for repairs and /or modifications on any system.
- m) Testing Compensation for this work shall be in accordance with the unit prices provided for materials, labor and equipment.

### EXHIBIT "B"

### SCHEDULE OF PERFORMANCE

Services shall commence immediately upon execution of this Contract. All services performed under the provisions of this Contract shall be completed in accordance with the following schedule:

July 18, 2023, through July 18, 2024

### **EXHIBIT "C"**

### COMPENSATION

- a. Total Compensation. The total obligation of City under this Contract shall not exceed \$100,000.00. See attachment labeled Exhibit "C" for Fee Schedule:
- b. Basis for Payment. Payment(s) to Consultant for services performed under this contract shall be made as follows and shall [not] include payment for reimbursable expenses:
- c. Payment Request. Consultant shall submit a request for payment for services on a monthly basis by letter to Director, or said Director's designated representative. Such request for payment shall cover the preceding monthly period during the term hereof, shall note the City's purchase order number for this contract, shall contain a detailed listing of the total number of items or tasks or hours for which payment is requested, the individual dates on which such services were rendered, and invoices for reimbursable expenses, if any. Upon receipt in the Office of Director of said payment request, Director shall cause payment to be initiated to Consultant for appropriate compensation.

## Equipment and Labor for Extra Work

Equipment	Unit	Straight Time	Overtime
1. Bucket Truck	Hour	\$ 35.00	\$ 35.00
2. Boom Truck	Hour	\$ 35.00	\$ 35.00
3. Utility (pickup) Truck	Hour	\$ 20.00	\$ 20.00
4. Air Compressor	Hour	\$ 15.00	\$ 15.00
5. Dump Truck	Hour	\$ 35.00	\$ 35.00
6. Bobcat	Hour	\$ 25.00	\$ 25.00

### Labor for Extra Work:

Classification	Hourly Rate	Hourly Rate (Overtime)	
Journeyman Electrician (Foreman)	\$ 135.00	\$ 200.00	
Journeyman Electrician	\$ 125.00	\$ 190.00	
Laborer	\$ 90.00	\$ 130.00	

NOTE: Regular time is work performed during a normal working day between 7 AM to 3:30 PM, Monday through Friday.

Overtime is considered work during off-hours, holidays, weekends, or after working (8) consecutive hours in a single shift.

# **Traffic Signal Maintenance and Repair - Unit Cost**

Preventive and Routine Maintenance for 27 Traffic Signals	Each	\$ 85.00
Furnish and replace 12" Green, Yellow or Red LED during maintenance		
visit.	Each	\$ 100.00
Furnish and replace 2-inch pedestrian pushbutton during routine		
maintenance visit.	Each	<b>\$ 135.00</b>
Furnish and replace Countdown Pedestrian Signal module during		
routine maintenance visit.	Hour	\$ 190.00
Furnish and and install Audible Pedestrian System (iNavigator, 3wire)		Cost Per
with custom voice message and braille sign. (per button)	LS	\$ 1,800.00 PPB Station
Furnish and install No 5 pull-box lid during routine maintenance visit.	Hour	\$ 60.00
Furnish and install cabinet fan during routine maintenance visit.	Hour	\$ 90.00
Install 6'x6' detector loop (Type A)	Each	\$ 675.00
Install 6'x6' detector loop (Type D)	Each	\$ 675.00
Install 3 ea. Type A and 1 ea. Type D in same lane.	Each	\$2,800.00
Furnish and install 1B pole	Each	\$1,100.00
Re-splice detector loop during routine maintenance visit.	Each	\$ 50.00
Furnish and install 1B pole with foundation in sidewalk	Each	\$3,500.00
Realign traffic signal head during routine maintenance visit.	Each	\$ 50.00
Furnish and Install Pedestrian Push button Post with foundation		
And 2" pushbutton	Each	\$2250.00
Furnish and Install TV-1-T framework and 12" LED indications	Each	\$1,100.00
Furnish and Install TV-1-T framework and 12" LED indications *TV2T	Each	\$1,550.00
Furnish and Install TV-3-T framework and 12" LED indications	Each	\$2,600.00
Furnish and Install SV-1-T framework and 12" LED indications	Each	\$1,100.00
Furnish and Install SV-2-T framework and 12" LED indications	Each	\$1,750.00
Furnish and Install SV-3-T framework and 12" LED indications	Each	\$2,600.00
Furnish and Install LT-2-T framework and 12" LED indications	Each	\$ 1,750.00
Furnish and install SP-1-T framework and 12" LED indications	Each	\$ 750.00
Furnish and Install SP-2-T framework and 12" LED indications	Each	\$1,300.00
Install Traffic Signal Cabinet on existing foundation	Each	\$;2,500.00
Test Traffic Signal Cabinet	LS	\$1,100.00
Test Conflict Monitor Unit	LS	\$ 100.00
Percent Markup on Materials	Percent	% 10.0
Furnish and install typical Type 15TS street light with LED light fixture	Each	\$7,400.00
Install new Type 15 Foundation with 1" anchor bolts	Each	\$43,750.00
Install new N30 pull box with conduit sweeps and concrete flag		<u> </u>
replacement in kind with existing.		\$1,100.00
Provide and install power generator for temporary use	Each LS	\$ 495.00
Quarterly Maintenance of Radar Speed Signs, Flashing beacons and crosswalks	EA	\$ 55.00
Monthly Maintenance of Monument Sign	EA	\$ 85.00