ACFR FY 21-22 and Mid Year Report FY 22-23

MARISSA DURAN, ADMINISTRATIVE SERVICE DIRECTOR FEBRUARY 21, 2023

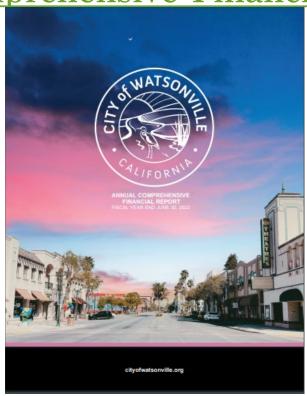
RECOMMENDED ACTIONS

- Accept by motion, the Annual Comprehensive Financial Report for FY 2021-22, and
- Accept by motion, the mid-year financial report for the 2022-23 Fiscal Year:
- Accept by motion, the Annual Measure Y Audit Report for FY 2021-22, and
- Approve a resolution appropriating \$1,789,752 including four additional positions

ACFR Online

• https://www.cityofwatsonville.org/DocumentCenter/ /View/20697/Annual-Comprehensive-Financial-

Report-for-FY-21-22



2022 CAFR



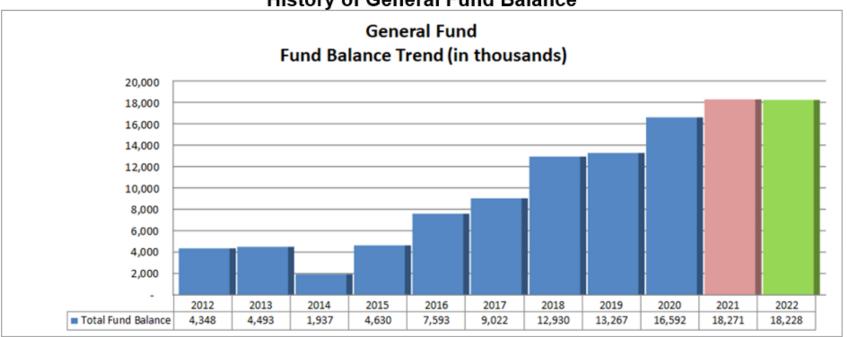
City of Watsonville's Net Position June 30, 2022

(in thousands)

| | (in thous | anus) | | | | |
|-------------------------------------|-----------|---------|---------|---------|---------|---------|
| | Governm | ental | Busines | ss-type | | |
| | Activiti | es | Activ | ities | Tot | tal |
| _ | 2022 | 2021 | 2022 | 2021 | 2022 | 2021 |
| _ | \$ | \$ | \$ | \$ | \$ | \$ |
| Current and other assets | 113,479 | 98,218 | 66,399 | 57,509 | 179,878 | 155,727 |
| Capital assets | 113,358 | 111,545 | 101,659 | 102,055 | 215,017 | 213,600 |
| Total Assets | 226,837 | 209,763 | 168,058 | 159,564 | 394,895 | 369,327 |
| Deferred outflows of resources | 15,666 | 14,164 | 3,546 | 3,625 | 19,212 | 17,789 |
| Total Defered Outlfows of Resources | 15,666 | 14,164 | 3,546 | 3,625 | 19,212 | 17,789 |
| Long-term liabilities outstanding | 49,209 | 72,530 | 26,228 | 37,103 | 75,437 | 109,633 |
| Other Liabilities | 32,620 | 20,630 | 4,175 | 4,412 | 36,795 | 25,042 |
| Total Liabilities | 81,829 | 93,160 | 30,403 | 41,515 | 112,232 | 134,675 |
| Deferred inflows of resources | 26,558 | 1,910 | 10,288 | 128 | 36,846 | 2,038 |
| Total Defered Outlfows of Resources | 26,558 | 1,910 | 10,288 | 128 | 36,846 | 2,038 |
| Net Position: | | | | | | |
| Net Investment in capital assets | 111,205 | 108,607 | 96,016 | 93,904 | 207,221 | 202,511 |
| Restricted | 27,012 | 24,412 | | - | 27,012 | 24,412 |
| Unrestricted | (4,102) | (4,162) | 34,895 | 27,642 | 30,793 | 23,480 |
| Total Net Position | 134,115 | 128,857 | 130,911 | 121,546 | 265,026 | 250,403 |
| • | | | | | | |

General Fund Balance

History of General Fund Balance



USE OF FUND BALANCE

- Remaining Balance
- Ramsay Capital
- Carryforward Capital
- CalPERS Reserve
- Emergency Reserve (10%)
- Cash Flow Reserve (10%)

FY 2022-23

THIS IS DATA THROUGH DEC SALES TAX DATA THROUGH SEPT. 30

General Fund Revenues



| | | | Actuals | | |
|-------------------|--------------|----------------|------------|------------|-------------|
| | Actuals | | through | | |
| Department | FY 2022 | Revised Budget | 12/31/22 | Projection | Variance |
| Revenues: | | | | | |
| Property Tax | 13, 195, 358 | 13,544,545 | 6,866,401 | 13,732,801 | 188,256 |
| Sales Tax-General | 13,881,873 | 13,680,442 | 7,338,832 | 13,881,873 | 201,431 |
| Hotel Room Tax | 1,611,253 | 1,400,000 | 788,792 | 1,577,585 | 177,585 |
| Utility User Tax | 4,144,043 | 4,215,100 | 2,287,378 | 4,574,755 | 359,655 |
| Transfers In | 3,783,286 | 5,631,717 | 2,011,138 | 4,621,794 | (1,009,923) |
| Measure R | | | | 1,225,000 | 1,225,000 |
| Total Revenues | 36,615,813 | 38,471,804 | 19,292,540 | 39,613,808 | 1,142,004 |
| CDD | 2,810,180 | 1,959,056 | 915,774 | 1,831,547 | (127,509 |
| Police | 1,366,174 | 1,596,100 | 679,075 | 1,358,150 | (237,950 |
| Fire | 907,788 | 509,592 | 279,469 | 459,299 | (50,293) |
| PW | 125,100 | 212,000 | 39,792 | 51,891 | (160,109 |
| PCS | 859,122 | 975,250 | 271,085 | 543,814 | (431,436 |
| Other | 7,445,693 | 7,725,687 | 10,101,370 | 13,356,609 | 5,630,922 |
| Total GF Revenue | 50,129,870 | 51,449,489 | 31,579,104 | 57,215,119 | 5,765,630 |

General Fund Revenues - Overall



- Property tax is projected to be just slightly overbudget
- Sales tax is projected to be a little better than budget at the same rate as last fiscal year, \$188k higher
- Utility tax is projected to be on \$359K over the budget
- Hotel tax is will be on over budget and reflect prepandemic receipts \$177k over
- Measure R \$1.2MM to fund reserves, has the same reserve requirement as the General Fund
- Department Revenues, CDD, Police and PCS lower than budgeted

One Time Revenues

- On the "Other Revenues" category
- Reminder, these are Leases, Business License, Franchise Fees agreements, etc.
- This year we had 2 one time monies Sale of Porter Building \$1.1M and the County Loan for the Purchase of the Hospital showing both the loan and the loan payback in this 6 month period

General Fund Expenditures



| Expenditutres | | Budget | Actuals through 12/31/22 | Projection | |
|---------------------------|------------|--------------|--------------------------------|-------------|-----------|
| General Government | 3,777,743 | 4,424,593 | 2,653,818 | 4,104,980 | 319,614 |
| Community Development | 2,989,112 | 3,156,486 | 915,774 | 3,151,681 | 4,805 |
| Finance | 1,749,236 | 1,819,599 | 918,833 | 1,733,492 | 86,107 |
| Social Services | 227,462 | 272,600 | 112,600 | 272,600 | - |
| Parks & Community Service | 5,015,410 | 6,152,891 | 3,001,696 | 5,470,833 | 682,058 |
| Fire | 8,659,210 | 8,450,550 | 5,290,244 | 8,592,059 | (141,509 |
| Library | 850,986 | 614,646 | 307,323 | 614,646 | - |
| Non-Department | 3,846,426 | 8,702,321 | 6,726,566 | 8,182,856 | 519,465 |
| Storms | - | - | - | 500,000 | (500,000 |
| Police | 19,856,154 | 20,717,570 | 12,238,397 | 20,391,215 | 326,355 |
| Public Works | 1,682,860 | 1,900,571 | 913,053 | 1,625,855 | 274,716 |
| Total Depts | 48,654,598 | 56,211,826 | 33,078,303 | 54,640,216 | 1,571,610 |
| Capital | 2,177,101 | 7,873,867 | | 5,493,867 | 2,380,000 |
| Total Expenditures | 50,831,699 | 64,085,693 | 33,078,303 | 60,134,083 | 1,935,416 |
| YE Change to Fund Balance | 701,830 | (12,636,204) | | (2,918,964) | |
| Capital Carry Forward | | | | 2,380,000 | |

General Fund Appropriations Requests

- Fire \$150,000 overtime costs, reimbursed with Mutual Aid agreements
- PCS- \$51,051 to fund 2 new positions Recreation Specialist And Coordinator, reimbursed by PVUSD Contract
- City Clerk \$51,000 hosted services, such as Docusign
- Public Works \$105,000 Reimbursable property repairs, MSC charges and other building repairs
- Storms Response-\$500,000 overtime, cleanup, EOC

Enterprise Funds

- Airport was conservative on their budget, despite facing increases for both fuel and legal costs is projected to have and increase to fund balance.
- Utility Funds
 - Are seeing revenue stabilize and good projected fund balances.
 - Waste Water requesting a Wastewater Operator III to manage the Recycled Water Facility more effectively.
 - Water requesting a Water Operator I to meet operational needs and the upcoming Chromium 6 needs.

Enterprise Funds

| Summary o | of Other Fund | s for FY 20 | | | | |
|-------------|----------------|-------------|-------------|-------------|-------------|----------------|
| | | Starting | | | | |
| | | Balance | Revenue | Expense | Capital | Ending Balance |
| Airport | Revised Budget | 358,606 | 4,203,780 | 4,080,895 | 60,000 | 421,491 |
| | Projection | | 4,501,511 | 4,423,221 | 34,005 | 402,891 |
| | Variance | | 297,731 | 342,326 | (25,995) | 614,061 |
| | | | | | | |
| Waste Water | Revised Budget | 15,202,378 | 17,068,157 | 16,362,852 | 8,454,016 | 7,453,668 |
| | Projection | | 17,003,692 | 16,393,218 | 5,452,451 | 10,360,401 |
| | Variance | | (64,465) | 30,366 | (3,001,564) | (3,035,663) |
| SW | Revised Budget | 10,139,218 | 16,631,170 | 16,022,059 | 5,102,136 | 5,646,193 |
| | Projection | | 17,136,958 | 16,020,810 | 3,155,391 | 8,099,975 |
| | Variance | | 505,788 | (1,249) | (1,946,745) | (1,442,206) |
| \A/atau | Davised Dudget | 20 121 125 | 22 004 000 | 15 264 770 | 17 217 042 | 10 522 121 |
| Water | Revised Budget | 28,121,135 | 23,094,698 | 15,364,770 | 17,317,942 | 18,533,121 |
| | Projection | | 21,950,745 | 13,032,481 | 8,874,143 | 28,165,255 |
| | Variance | | (1,143,953) | (2,332,288) | (8,443,799) | (11,920,041) |

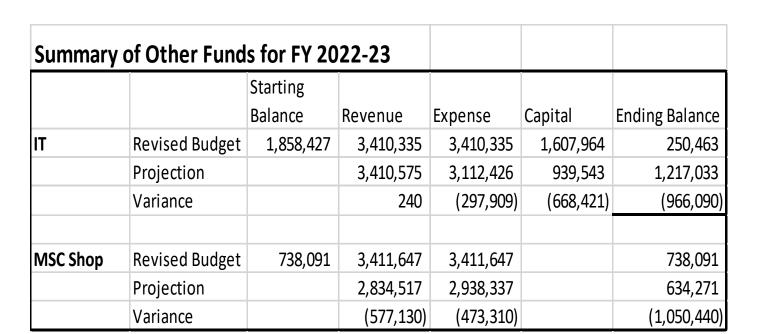
Enterprise Funds Appropriations

- Airport \$30,000 offset increased events and fuel
- Wastewater \$273,773 one-position, Wastewater
 Operator III (\$41,000) and contract services
 (\$232,773 Recycling Plan Assessment)
- Water \$33,000 Water Operator I

Internal Service Funds

- Information and Technology The department is currently working on modernizing City IT by rolling out Office 365 and replacing a failing 18-year-old phone system throughout all departments. IT is also working to continually increase cybersecurity awareness and enhancements through all upgrades and new systems purchased.
- MSC Vehicle Shop This division is in its 2nd year and facing increased costs for fuel and vehicle parts but was able to build these into their budget and is expected to absorb the increases.

Internal Service Funds



Other Funds

| Summary | of Other Fund | s for FY 20 | 22-23 | | | |
|-----------|----------------|---------------------|-----------|-----------|-------------|----------------|
| • | | Starting Balance | Revenue | Expense | Capital | Ending Balance |
| | | | | | | |
| Library | Revised Budget | 1,977,137 | 4,102,329 | 4,510,572 | 10,000 | 1,558,894 |
| | Projection | | 4,246,042 | 4,362,136 | - | 1,861,042 |
| | Variance | | 143,713 | (148,436) | (10,000) | (14,723) |
| Measure Y | Revised Budget | 3,493,665 | 5,169,351 | 4,947,965 | 1,931,867 | 1,783,184 |
| | Projection | | 5,501,774 | 4,390,591 | 678,346 | 3,926,502 |
| | Variance | | 332,423 | (557,374) | (1,253,521) | (1,478,472) |
| | | | | | | |
| Gas Tax | Revised Budget | 806,167 | 1,314,339 | 756,936 | 850,398 | 513,173 |
| | Projection | | 1,347,109 | 755,932 | 548,487 | 848,858 |
| | Variance | | 32,770 | (1,004) | (301,911) | (270,144) |
| SB1 | Revised Budget | 1,954,378 | 950,000 | | 1,428,188 | 1,476,190 |
| | Projection | | 1,125,567 | | 730,000 | 2,349,945 |
| | Variance | | 175,567 | | (698,188) | (522,621) |
| Measure D | Revised Budget | 3,565,669 | 971,903 | | 3,748,065 | 789,507 |
| | Projection | -,- 55,035 | 1,258,676 | | 710,212 | 4,114,133 |
| | Variance | | 286,773 | | (3,037,853) | |
| | | | | | | |

Measure Y



| | | | FY 21-22 | | FY 22-23 | | |
|---------|---------------------------------|--------------------|-----------|--------------------------------------|-------------------|---------------------------------|-----------|
| | | PROPOSED BUDGET | ACTUALS | Variance Positive / (Negative) | REVISED BUDGET | Actual through 12/30/2022 | Projected |
| Police | Tax Revenue | 2,378,393 | 2,977,184 | 598,791 | 2,772,496 | 1,475,561 | 2,951,122 |
| 1 Olice | Interest | 35,000 | 4,515 | (30,485) | 35,000 | 1,473,301 | 3,000 |
| | Other Revenue | 100 | 25,268 | 25,168 | 100 | | 100 |
| Fire | Tax Revenue | 1,673,684 | 1,851,763 | 178,079 | 1,951,015 | 1,038,357 | 2,076,714 |
| | Interest | 15,000 | 6,416 | (8,584) | 15,000 | | 6,500 |
| PCS | Tax Revenue | 338,400 | 419,908 | 81,508 | 410,740 | 218,602 | 437,204 |
| | Interest | | 951 | 951 | | | |
| | Total Revenues | 4,440,577 | 5,286,005 | 845,428 | 5,184,351 | 2,732,520 | 5,474,640 |
| Police | Operations | 2,412,518 | 2,351,307 | (61,211) | 2,788,767 | 1,270,791 | 2,541,582 |
| | Equipment / Facilities (police) | 836,427 | 631,592 | (204,835) | 1,028,349 | 217,416 | 434,832 |
| Fire | Operations | 1,724,317 | 1,696,864 | (27,453) | 1,733,395 | 848,874 | 1,697,748 |
| | Equipment / Facilities | 859,000 | 639,330 | (219,670) | 1,165,849 | 71,347 | 200,000 |
| PCS | Operations | 338,400 | 198,345 | (140,055) | 425,803 | 125,653 | 434,832 |
| | Equipment / Facilities | - | | - | - | | 341,500 |
| | Totals Expenses | 6,170,662 | 5,517,438 | (653,224) | 7,142,163 | 2,534,081 | 5,650,494 |
| | Change in Fund Balance | (1,730,085) | (231,433) | 1,498,652 | (1,957,812) | 198,439 | (175,854) |
| | | | | | | | |
| | Reserve Police as of July 1 | 1,768,398 | | | | | 1,792,466 |
| | Reserve Fire as of July 1 | 1,695,206 | | | | | 1,217,191 |
| | Reserve PCS as of July 1 | 261,495 | | | | | 484,009 |
| | Reserve Police as of June 30 | 1,792,466 | | | | | 1,770,274 |
| | Reserve Fire as of June 30 | 1,217,191 | | | | | 1,402,657 |
| | Reserve PCS as of June 30 | 484,009 | _ | | | | 144,881 |

Measure Y Appropriation Requests

- Measure Y Fire \$82,000 to fund Fire Paramedic Program and first aid supplies
- Measure Y Police-\$85,000 to fund overtime costs for one additional training day – Adhoc Committee recommendation - \$37,000 insurance reimbursement for vehicle damage
- Measure Y Parks \$341,500 to funds various centers improvements, gym floors, benches, improved lighting etc.

Outlook and Caution



 Capital needs – working on both Facilities and Parks Studies

 Labor Negotiations – Management, Mid-Management, Confidential, Police Management, Fire Management and Executive Team

Today's Actions

- Accept by motion, the Annual Comprehensive Financial Report for FY 2021-22, and
- Accept by motion, the mid-year financial report for the 2022-23 Fiscal Year:
- Accept by motion, the Annual Measure G Audit Report for FY 2021-22, and
- Approve a resolution appropriating \$1,789,752 including four additional positions

Pension Costs Overview



Annual Pension Costs

Normal Costs

Payment for pension Benefits Earned by Current Employees during Current Year

% of Payroll

Current Bill

Unfunded
Accrued
Liability
(UAL)

Funding Shortfall for Pension Benefits Previously Earned by Employees/Retirees

Fixed \$ Payment

"Past Due Bill"

Sales Tax



Sales Tax by Major Industry Group

Autos And Transportation

Count: 131

State & County Pools

Building And Construction

Count: 57

Restaurants And Hotels

Count: 165

General Consumer Goods

Count: 488

Fuel And Service Stations

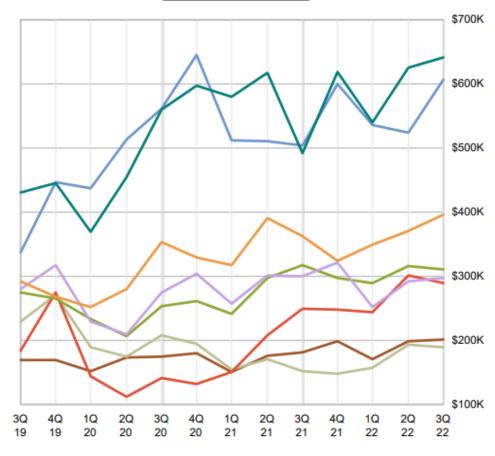
Count: 21

Food And Drugs

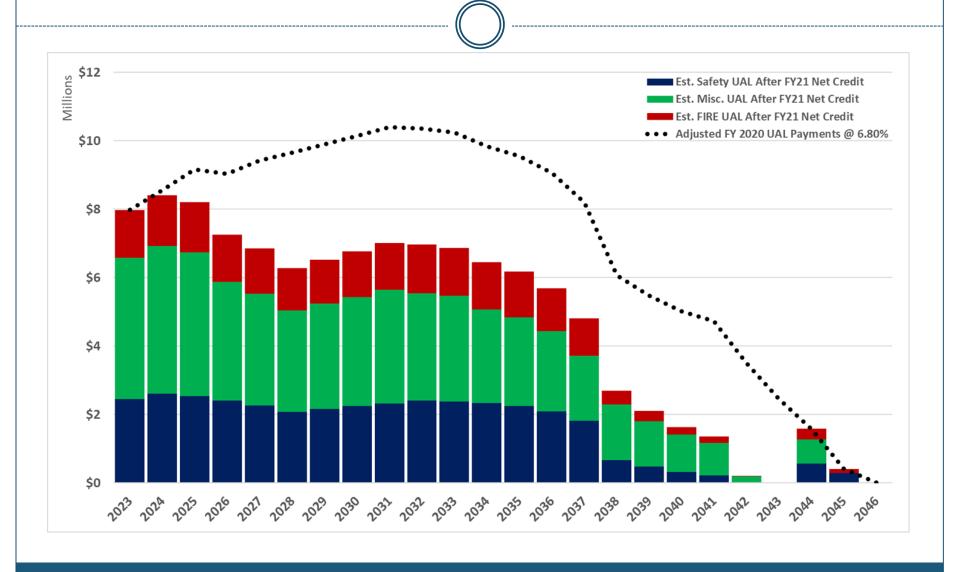
Count: 81

Business And Industry

Count: 360

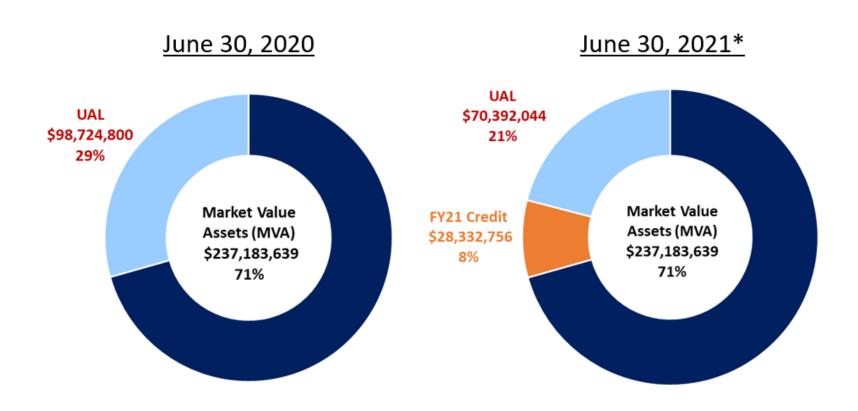


UAL Payments and Normal Costs



UAL

UAL is Dynamic Liability (UAL After FY21 Credit)



UAL Payments

| رال |
|-----|

| | | MISC | FIRE | 2nd Tier | PEPRA | POLICE | 2nd Tier | PEPRA | COMBINED |
|----|---------|---------------|---------------|----------|------------|---------------|------------|------------|----------------|
| 1 | 2022-23 | 3,748,719 | 2,440,750 | 3,712 | 5,496 | 1,793,951 | 21,672 | 20,786 | 8,035,086 |
| 2 | 2023-24 | 4,006,397 | 2,624,579 | 3,988 | 6,078 | 1,940,237 | 23,911 | 22,671 | 8,627,861 |
| 3 | 2024-25 | 4,288,172 | 2,808,126 | 4,264 | 6,665 | 2,087,591 | 26,168 | 24,569 | 9,245,555 |
| 4 | 2025-26 | 4,311,934 | 2,925,706 | 4,545 | 7,255 | 2,181,405 | 28,434 | 26,482 | 9,485,761 |
| 5 | 2026-27 | 4,497,936 | 3,037,410 | 4,804 | 7,794 | 2,269,779 | 30,482 | 28,228 | 9,876,433 |
| 6 | 2027-28 | 4,610,575 | 3,112,630 | 4,904 | 7,933 | 2,324,843 | 31,029 | 28,773 | 10,120,687 |
| 7 | 2028-29 | 4,726,307 | 3,189,920 | 5,007 | 8,076 | 2,381,422 | 31,593 | 29,332 | 10,371,657 |
| 8 | 2029-30 | 4,845,227 | 3,269,333 | 5,117 | 8,222 | 2,439,556 | 32,171 | 29,908 | 10,629,534 |
| 9 | 2030-31 | 4,967,416 | 3,350,930 | 5,223 | 8,374 | 2,499,290 | 32,766 | 30,499 | 10,894,498 |
| 10 | 2031-32 | 4,491,530 | 3,434,774 | 5,339 | 8,530 | 2,560,665 | 33,377 | 31,106 | 10,565,321 |
| 11 | 2032-33 | 4,447,143 | 3,402,197 | 5,453 | 8,688 | 2,534,005 | 34,005 | 31,729 | 10,463,220 |
| 12 | 2033-34 | 4,100,231 | 3,365,455 | 5,574 | 8,851 | 2,504,149 | 34,649 | 32,369 | 10,051,278 |
| 13 | 2034-35 | 3,971,880 | 3,281,767 | 5,697 | 9,021 | 2,437,489 | 35,313 | 33,029 | 9,774,196 |
| 14 | 2035-36 | 3,749,586 | 3,135,835 | 1,120 | 2,736 | 2,320,829 | 10,553 | 8,426 | 9,229,085 |
| 15 | 2036-37 | 3,340,560 | 2,875,085 | 1,119 | 2,735 | 2,110,784 | 10,553 | 8,428 | 8,349,264 |
| 16 | 2037-38 | 3,086,139 | 1,708,548 | 1,119 | 2,736 | 1,299,831 | 10,553 | 8,430 | 6,117,356 |
| 17 | 2038-39 | 2,815,500 | 1,529,370 | 1,120 | 2,737 | 1,152,427 | 10,552 | 8,427 | 5,520,133 |
| 18 | 2039-40 | 2,601,771 | 1,388,047 | 1,120 | 2,735 | 1,034,436 | 10,552 | 8,429 | 5,047,090 |
| 19 | 2040-41 | 2,470,754 | 1,301,385 | 1,118 | 2,736 | 960,418 | 10,551 | 8,428 | 4,755,390 |
| 20 | 2041-42 | 1,924,835 | 1,013,531 | 895 | 2,256 | 746,769 | 8,449 | 6,799 | 3,703,534 |
| 21 | 2042-43 | 1,590,030 | 734,675 | | | 518,931 | | | 2,843,636 |
| 22 | 2043-44 | 573,855 | 572,108 | | | 408,532 | | | 1,554,495 |
| 23 | 2044-45 | | 295,036 | | | 202,764 | | | 497,800 |
| 24 | 2045-46 | | 33,932 | | | | | | 33,932 |
| 25 | 2046-47 | | | | | | | | - |
| 26 | 2047-48 | | | - | | | | | - |
| | 2048-49 | \$ 79,166,497 | \$ 54,831,129 | 71,238 | \$ 119,654 | \$ 40,710,103 | \$ 467,333 | \$ 426,848 | \$ 175,792,802 |

City Staff Storms Response Hours and Cost

| ayroll 1/1 | l3-23 to 2 | 2/10/23 | ij | | | |
|-------------|------------|---|--------------|--------------|-----------------|--------------|
| torm Disa | | | <i>'</i> | | | |
| | | | | | | |
| <u>Fund</u> | Org | <u>Department</u> | <u>Hours</u> | Wages | <u>Benefits</u> | <u>Total</u> |
| 150 | 120 | CITY MANAGER | 730 | 53,453 | 11,137 | 64,59 |
| 150 | 160 | CITY CLERK - GENERAL | 17.5 | 1,079 | 330 | 1,40 |
| 150 | 210 | PERSONNEL | 99 | 7,780 | 1,872 | 9,65 |
| 150 | 220 | CENTRAL OFFICE/BUILDING MAINTE | 187 | 6,986 | 2,231 | 9,21 |
| 150 | 240 | PURCHASING | 28 | 923 | 322 | 1,24 |
| 150 | 315 | COMMUNITY DEVELOPMENT DEPT | 321.5 | 18,897 | 4,375 | 23,27 |
| 150 | 409 | POLICE - SUPPORT SERVICES | 120.12 | 9,443 | 1,464 | 10,90 |
| 150 | 410 | POLICE - GENERAL | 718.07 | 53,681 | 11,213 | 64,89 |
| 150 | 419 | RESEARCH & PROGRAM DEVELOPMENT | 13 | 528 | 169 | 69 |
| 150 | 450 | FIRE | 1055.01 | 75,683 | 8,403 | 84,08 |
| 150 | 510 | STREETS | 329.25 | 11,116 | 3,540 | 14,65 |
| 150 | 620 | LIBRARY - GENERAL FUND | 28.25 | 808 | 279 | 1,08 |
| 150 | 680 | RECREATION - PARKS | 1330.13 | 48,898 | 11,985 | 60,88 |
| 150 | 681 | RECREATION FACILITIES | 64.75 | 2,416 | 782 | 3,19 |
| 150 | 682 | COMMUNITY SERVICES | 376.75 | 14,821 | 4,416 | 19,23 |
| 150 | 683 | RECREATION | 121.5 | 3,848 | 962 | 4,81 |
| 150 | 690 | RECREATION - ADMINISTRATION | 201 | 17,660 | 3,309 | 20,96 |
| 150 | 693 | RECREATION - PAL PROGRAM | 73.25 | 2,891 | 939 | 3,83 |
| 150 | 694 | SCIENCE WORKSHOP | 38 | 1,716 | 508 | 2,22 |
| 204 | 368 | RDA-OBLGTN RETIREMENT HOUSING | 37.5 | 2,478 | 547 | 3,02 |
| 221 | 347 | AFFORDABLE HOUSING | 12 | 925 | 201 | 1,12 |
| 262 | 109 | ARPA FUND-AMERICAN RELIEF PLAN | 44.25 | 1,737 | 577 | 2,31 |
| 265 | 393 | PEG - CABLE TV FUND | 48.25 | 1,620 | 287 | 1,90 |
| 310 | 526 | SALES TAX MEASURE Y - FIRE | 192.33 | 6,996 | 1,002 | 7,99 |
| | 527 | SALES TAX MEASURE Y - POLICE | 103.74 | 4,495 | 1,252 | 5,74 |
| | | General Fund | 6290.15 | 350,877 | 72,102 | 422,98 |
| | | | | | | |
| 710 | 530 | WASTEWATER - TREATMENT PLANT | 87.25 | 6,232 | 1,345 | 7,57 |
| 710 | 531 | WASTEWATER - SANITARY COLLECT | 609.5 | 28,855 | 7,233 | 36,08 |
| 710 | 532 | WATER RECYCLING OPRTNS & MAINT | 0.5 | 26 | 7 | 3 |
| 710 | 540 | UTILITIES ADMINISTRATION | 343.75 | 26,427 | 5,462 | 31,89 |
| 710 | 543 | ENVIRONMENTAL SUSTAINABILITY | 104.5 | 10.349 | 1,562 | 11,91 |
| 710 | 544 | ENGINEERING DIVISION | 40 | 2.250 | 595 | 2.84 |
| 720 | 596 | WATER - OPERATIONS | 42 | 2,436 | 558 | 2,99 |
| 720 | 597 | WATER - CUSTOMER SERVICES | 42.75 | 1,616 | 473 | 2,08 |
| 720 | 598 | WATER - FIELD SERVICES | 1205.5 | 48,264 | 13.965 | 62,22 |
| 720 | 600 | WATER - UTILITY REVENUE GROUP | 45.5 | 2.290 | 623 | 2,91 |
| 730 | 560 | AIRPORT | 180.42 | 13,360 | 2,378 | 15,73 |
| 740 | 570 | SOLID WASTE - COLLECTIONS | 611.55 | 19,848 | 6,038 | 25,88 |
| 740 | 571 | SOLID WASTE - COLLECTIONS SOLID WASTE - STREET SWEEPER | 5.5 | 273 | 6,038 | 25,88 |
| 740 | 572 | SOLID WASTE - STREET SWEEPER SOLID WASTE - RECYCLING | 21.5 | 2.035 | 634 | 2.66 |
| 740 | 575 | SOLID WASTE - RECYCLING SOLID WASTE - LANDFILL | 21.5 | 2,035 506 | 115 | 2,66 |
| | | | | | | |
| 790 | 285 | INFORMATION SERVICES | 382.18 | 23,114 | 5,371 | 28,48 |
| | | Enterprise/Other Funds_ | 3732.4 | 187,879 | 46,424 | 234,30 |
| | | Grand Total | | 538.757 | 118.526 | 657.28 |

Pepra vs Classic



| Classic Misc | 148 | 48% |
|----------------|-----|-----|
| Pepra Misc | 163 | 52% |
| | | |
| Classic Fire | 15 | 39% |
| Pepra Fire | 23 | 61% |
| | | |
| Classic Police | 41 | 56% |
| Pepra Police | 32 | 44% |
| Grand Total | 422 | |
| | | |
| Classic | 204 | 48% |
| Pepra | 218 | 52% |
| Grand Total | 422 | |

ARPA Recap



| | | Fiscal Year 🛂 | | | |
|---|---|---------------|--------------|--------------|----------------|
| Object Pro | oject <u> </u> | 2021 | 2022 | 2023 | Grand Total |
| ■ 7011 - REGULAR SALARI 050 | 010 - POSITION RESTORATION - ARPA | \$0.00 | \$53,086.63 | \$93,401.31 | \$146,487.94 |
| ■ 7021 - TEMPORARY & C. 050 | 010 - POSITION RESTORATION - ARPA | | \$0.00 | \$0.00 | \$0.00 |
| ■ 7038 - RETIREMENT PLA 050 | 010 - POSITION RESTORATION - ARPA | \$0.00 | \$4,090.90 | \$7,089.97 | \$11,180.87 |
| ■ 7042 - PERS UNFUNDED - U | INKNOWN | | \$0.00 | \$2,077.66 | \$2,077.66 |
| ■ 7062 - GROUP HEALTH I 050 | 010 - POSITION RESTORATION - ARPA | \$0.00 | \$8,417.12 | \$16,938.85 | \$25,355.97 |
| ■ 7066 - SOCIAL SECURITY 050 | 010 - POSITION RESTORATION - ARPA | \$0.00 | \$3,997.06 | \$7,049.68 | \$11,046.74 |
| 7067 - ALT - 457 DEFERR 050 | 010 - POSITION RESTORATION - ARPA | | \$0.00 | \$0.00 | \$0.00 |
| ■ 7232 - TRAVEL & SUBSIS 050 | 016 - SUMMER IN THE CITY | | \$4,013.16 | \$5,398.15 | \$9,411.31 |
| ■ 7361 - OTHER CONTRAC 020 | 013 - COMMUNITY VIOLENCE INTERVENTION | | \$0.00 | \$0.00 | \$0.00 |
| 050 | 014 - WAYFINDING SIGNAGE | \$0.00 | \$43,406.70 | \$44,484.91 | \$87,891.61 |
| 050 | 015 - COVID MEMORIAL | | \$20,000.00 | \$21,000.00 | \$41,000.00 |
| 050 | 017 - ARPA - BUSINESS SUPPORT | | \$100,000.00 | \$0.00 | \$100,000.00 |
| 050 | D18 - PVPSA - COMMUNITY MENTAL HEALTH PF | RO | \$0.00 | \$0.00 | \$0.00 |
| ■ 7559 - OTHER SUPPLIES 050 | 016 - SUMMER IN THE CITY | | \$1,333.45 | \$49.76 | \$1,383.21 |
| ■ 7763 - MISCELLANEOUS 050 | 016 - SUMMER IN THE CITY | | \$0.00 | \$28,000.00 | \$28,000.00 |
| ■ 7813 - SPECIALIZED DEP 149 | 928 - REPLACE AV SYSTEM-COUNCIL CHAMBERS | 5 | \$0.00 | \$0.00 | \$0.00 |
| ■ 7837 - STREETS/SIDEWA 050 | 013 - NEIGHBORHOOD STREETS N SAFETY IMP | \$0.00 | \$102,371.42 | \$120,585.22 | \$222,956.64 |
| 148 | 338 - FREEBOM BLVD RECONST. | | \$0.00 | \$0.00 | \$0.00 |
| ■ 7361 - OTHER CONTRAC 020 | 019 - GENERAL PLAN UPDATE | | \$0.00 | \$0.00 | \$0.00 |
| ■ 7813 - SPECIALIZED DEP 149 | 928 - REPLACE AV SYSTEM-COUNCIL CHAMBERS | 5 | \$0.00 | \$0.00 | \$0.00 |
| ■ 7837 - STREETS/SIDEWA - U | INKNOWN | | \$0.00 | \$0.00 | \$0.00 |
| 148 | 338 - FREEBOM BLVD RECONST. | | \$0.00 | \$0.00 | \$0.00 |
| 150 | 059 - WEST BEACH REPAIR - INDUSTRIAL RD T | | \$0.00 | \$0.00 | \$0.00 |
| | | \$59,357.03 | \$514,850.65 | \$514,895.46 | \$1,089,103.14 |

Reserve Policy

- within that 20% commitment, the City should have a goal of general fund operating expenses
- committing 10% of the value of operating expenditures to an emergency reserve that can
- only be used with City Council approval for disasters, revenue shortfall, retirement cost
- increases and asset failure

Hotels in Watsonville



| ROYALINN | 781 FREEDOM BLVD, WATSONVILLE, CA 95076 | 28 |
|---|---|-----|
| B5 INVESTMENTS LLC/MOTEL 6 | 125 SILVER LEAF DR, WATSONVILLE, CA 95076 | 124 |
| HOLIDAY INN EXPRESS | 1855 MAIN ST, WATSONVILLE, CA 95076 | 65 |
| BEST WESTERN ROSE GARDEN INN | 740 FREEDOM BLVD, WATSONVILLE, CA 95076 | 46 |
| MIA MANAGEMENT LLC DBA COMFORT INN | 112 AIRPORT BLVD, FREEDOM, CA 95019 | 41 |
| MANJU HOSPITALITY DBA VALLEY INN | 970 MAIN ST, WATSONVILLE, CA 95076 | 22 |
| HAMPTONN INN & SUITES WATSONVILLE/ ELITE HOSPITALIY GROUP LLC | 75 LEE RD, WATSONVILLE, CA 95076 | |
| RODEWAY INN TOURISM | 1620 W BEACH ST, WATSONVILLE, CA 95076 | 95 |

ARPA Budget



| | FY 21-22 | FY 22-23 | FY 23-24 | FY 24-25* | Total |
|----------------------------------|----------|----------|----------|-----------|--------------|
| Programs / Activities to Support | | | | | |
| Community Mental Health and | | | | | |
| Encompass Community | | | | | |
| Recovery Center & Affordable | | 400,000 | | | 400,000.00 |
| Community Mental Health | | | | | |
| Support Programs | | 100,000 | 100,000 | | 200,000.00 |
| Wrap-Around Community | | | | | |
| Services Coordination | 150,000 | 150,000 | | | 300,000.00 |
| Mental Health liaison | 77,000 | 77,000 | | | 154,000.00 |
| Responsible Landlord | | | | | |
| Engagement Initiative | 75,000 | 75,000 | 75,000 | | 225,000.00 |
| Police adhoc recommendations | | 100,000 | 100,000 | | 200,000.00 |
| 2. BUSINESS SUPPORT | | | | | |
| Business Support and Expansion | | | | | |
| to Alternative Spaces | 100,000 | | | | 100,000.00 |
| Small Business/ Minority | | | | | |
| Owned (Childcare) | 0 | | | | 0 |
| | | | | | |
| 3. YOUTH SUPPORT | | | | | |
| Youth Job Training and | | | | | |
| Mentoring Program | 200,000 | 550,000 | 550,000 | | 1,300,000.00 |
| Summer in the City Program | 50,000 | | | | |

ARPA City Projects

| Total | 4,629,000 | 5,494,000 | 5,808,800 | 2,933,628 | 18,815,428 |
|---|-----------|-----------|-----------|-----------|--------------|
| Space | \$50,000 | | | | 50,000.00 |
| COVID -19 Memorial / Community | | 300,000 | 300,000 | | 1,130,000.00 |
| Citywide Wayfinding & Median Beautification | 150,000 | 500,000 | 500,000 | | 1,150,000.00 |
| Safety Improvements | 1,950,000 | 2,000,000 | | | 3,950,000.00 |
| Neighborhood Street & Traffic | 1 050 055 | 2 222 222 | | | 0.050.000 |
| COVID 19- Response Pay | 450,000 | | | | 450,000.08 |
| densities | | 1,100,000 | | | 1,100,000.00 |
| Airport land use plan/GP update General Plan update to increase | 600,000 | | | | 600,000.00 |
| Rooms Technology Upgrades | 335,000 | | | | 335,000.00 |
| Council Chambers / Community | | | | | |
| Restoration of positions | 442,000 | 442,000 | | | 884,000.00 |
| Headquarters | | | | 2,933,628 | 2,933,628.00 |
| Nature Center and PCS | | | 4,403,000 | | 4,463,600.00 |
| Ramsay - All inclusive Playground | | | 4,483,800 | | 4,483,800.00 |
| 4. CITY PROJECTS | | | | | |