

Section Description Unit of Measure	FERRIC CHLORIDE							
	Central Valley	East Bay	Marin Sonoma Napa	North Bay	Peninsula	Sacramento	South Bay	Tri Valley
	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton
Univar Solutions USA LLC.	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Kemira Water Solutions, Inc	1,470.0000	1,380.0000	1,573.0000	1,573.0000	1,499.0000	1,499.0000	1,490.0000	1,490.0000
Pencco, Inc	1,700.0000	1,700.0000	1,700.0000	1,700.0000	1,700.0000	1,515.0000	1,700.0000	1,485.0000

Per Section 2.16 Method of Award
Bids may be awarded by the participating BACC agencies to the lowest, responsive, and responsible bidder meeting the specifications for bulk loads for the chemical. The lowest responsive bidder will be determined by multiplying the estimated annual quantity for each participating BACC agency by the bid price for their region, and adding up the aggregate cost to all of the participating agencies in the regions. The single bid that results in the lowest overall cost to the participating agencies as a group will be determined by BACC to be the low bid, assuming the bid is determined by BACC to be complete and in compliance with the bid requirements. BACC has the right to delete terms or options from the bid contract documents and reserves the right to reject any and all bids and to waive irregularities of said bids.

Single Bid Award	FERRIC CLORIDE								Overall Cost	
	Central Valley	East Bay	Marin Sonoma Napa	North Bay	Peninsula	Sacramento	South Bay	Tri Valley		
Aggregate Cost Calculation:										
Estimated annual quantity	330	756	493	40	496	254	2,698	120		
Univar Solutions USA LLC.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
Kemira Water Solutions, Inc	\$485,100.00	\$1,043,280.00	\$775,489.00	\$62,920.00	\$743,504.00	\$380,746.00	\$4,020,020.00	\$178,800.00	\$7,689,859.00	Overall lowest
Pencco, Inc	\$561,000.00	\$1,285,200.00	\$838,100.00	\$68,000.00	\$843,200.00	\$384,810.00	\$4,586,600.00	\$178,200.00	\$8,745,110.00	