

Bay Area Clean Water Agencies
 Bid Results for Project 13-2024 SODIUM HYPOCHLORITE 12.5%
 Bid Due on February 22, 2024 4:00 PM (PT)
 Addendum Issued: one
 REGIONAL AWARD

	BACC RECOMMENDATION	Univar	Olin
Item #		SODIUM HYPOCHLORITE 12.5% for Central Valley, East Bay, Marin Sonoma Napa, North Bay, Peninsula, South Bay, Tri Valley regions.	SODIUM HYPOCHLORITE 12.5% for Sacramento region, SODIUM HYPOCHLORITE 5.25% (Optional bid item) for Sacramento region
1	Received via bid platform by bid deadline above	Y	Y
2	Bids submitted on forms provided	Y	Y
3	Must include a base unit price for each geographic area	Y	Y
4	Additional charges for "short load" deliveries shown as a standard deviation on bid form	Yes - see below	Yes - see below
5	References: minimum of 3	Y	Y
6	Product Specification Deviations - If any, proposed specification must be attached	no	Yes - see below
7	Fully Executed Standard Agreement	Y	Y
8	Fully Executed Non-Collusion Affidavit	Y	Y
9	For potable application only: Affidavit of Compliance to AWWA and/or NSF standard or Statement by chemical manufacturer, signed on letterhead attesting to the affidavit's validity or current printout from NSF.org	Y	Y
10	Representative lab analysis of the chemical prepared by reputable outside laboratory or ISO Certified	Y	Y
11	Name /Address of chemical manufacturer	Univar and K2 Pure Solutions	K2 Pure Solutions
12	Product Bulletin and Typical Properties	n	Y
13	Safety Data Sheet (SDS)	Y	Y
14	Addendum/Addenda Acknowledgement	n/a	n/a
15	Third Party Hauler? If applicable, name, address, Affidavit signed by Bidder	Yes - see below	Yes - see below
16	Specific Deviations Noted	Yes - see below	Yes - see below

#15 Univar

ATTESTATION RE DELIVERY REQUIREMENTS

STATE OF WASHINGTON)
)
 COUNTY OF KING)

I, Jennifer Perras, the Municipal Specialist for Univar Solutions USA LLC. ("Univar") being duly sworn, states that I have read RFP#13-2024 and know its contents and hereby attests that if Univar utilizes the services of a third party hauling company for some or all of its deliveries, Univar will be responsible for ensuring that said hauler can and will deliver the product to each location shown on the bid documents.

Chemical Transfer Co.-3105 El Dorado St., Stockton, CA 95206 #209-466-3554
 Bulk Transportation-4155 Leaven Ave., Walnut, CA 91789 #909-594-2855
 Quality Carriers-2750 Goodrick Ave., Richmond, CA #510-232-8313
 R/U's Transportation-11949 Hawthorne Ave, CA 92345 #909-732-9144

By 
 Jennifer M. Perras

SUBSCRIBED AND SWORN to before me this ____ day of February 2024, Jennifer M. Perras.


 Notary Public for Washington, County of King
 My Commission Expires: 10-10-2026



#4 & 15 Univar

SPECIFIC DEVIATIONS:

- ☒ This box must be checked if bidder has any proposed specific deviations. Per Section 2.12 Proposed Deviations from the Specifications by the Bidder, the absence of a proposed change in the specifications will hold the bidder strictly accountable to the specifications as described in the bid document, including any addendum.

Describe the specific deviations below. A copy of the proposed specifications must be attached to this Standard Agreement at the time of submission, with bidder's name clearly shown on each document.
 Any order less than 2,000 gal will be charged an LTL fee of \$475.00 per delivery. If a load is split between multiple sites and the delivery volume is less than 2,000 gal one LTL fee will apply.

#11 Univar

11. Chemical Manufacturer's name and address (if different from Bidder):
 K2-950 Loveridge Rd., Pittsburg, CA 94565
 Univar-12522 Los Neitos Rd., Santa Fe Springs, CA 90670
 Univar-525 Seaport Blvd, Redwood City, CA 94063

#11 Olin

11. Chemical Manufacturer's name and address (if different from Bidder):

K2 Pure Solutions
 950 Loveridge Road
 Pittsburg, CA 94565

#15 Olin

Olin 3rd Party Carrier List

Quality Carriers
 Brett Richardson
 323-351-7483

Quantix Transportation
 Alex Gil
 832-737-4959

Liquid Transport
 Jennifer Diana
 843-338-2964

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490 Stuart Road, NE, Cleveland, TN 37312
 Phone: 423-338-4421 / Fax: 423-338-4862
 Internet Address: www.olinchloralkali.com

2024 BACC Chemical Bid Specific Deviation

BACC Bid 13-2024 – Sodium Hypochlorite

Olin is the largest producer/supplier of bulk sodium hypochlorite to municipal water treatment in North America and the state of California. We have successfully serviced the requirements of most of the BACC membership at one time or another in recent years. Olin looks forward to negotiating with individual BACC members to develop mutually agreeable terms and conditions for sale of sodium hypochlorite. We are committed to try to comply with the inclusive intent of this bid and shall continue to make all good faith efforts to mutually work individually with members of the BACC on servicing their unique requirements. If recommended for award of their business. Since there are some individual requirements that are undisclosed or we may be unfamiliar with, if recommended for bid award, we will need to review and assess these case by case with individual members as advised in the bid. These may possibly include such things as follow:

- Unattended deliveries at unmanned sites to be deemed safe and mutually agreed upon case by case.
- Delivery requirements at new or unfamiliar remote sites requiring specialized metering or non-standard bulk delivery equipment requirements to be assessed and agreed upon case by case. Some member sites may not be serviceable by Olin after sites are reviewed and Olin reserves the right to make that determination.
- Product samples, when required for shipments, would need to be mutually agreed upon so as to provide a safe and secure process for samples to be supplied to protect drivers, site attendants and the environment.
- New delivery sites must successfully complete and meet Olin's minimum safety and security requirements site questionnaire prior to first scheduled deliveries.

In addition, we would request consideration of the following issues:

- We would like to see the product specifications consistently align with meeting limits in current published NSF STD 60 and AWWA 9-300-18 standards for 12.5 weight % sodium hypochlorite (including: pH of 12-14 to better align with free alkaline limits as noted in the bid; 12.5% AvCl minimum be revised to 11.9% AvCl (which equates to 12.5% NaOCl wt%); AvCl in gal be removed or revised to match desired AvCl wt% and NaOCl wt%). Product is produced in a continuous manufacturing process to these quality certifications and making product to individual specifications by individual customer is not reasonably possible for standard operations. Our product specification and ISO lab analysis is included in the bid.
- We would request "insoluble matter" be removed from individual COA's reporting as this component is already managed through the "Filtration Limitations" testing noted on page 22. It cannot be analyzed and reported on the COA for every individual load without interrupting

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processes and timely delivery of orders. We have SPC data on regular sampling available upon request.

- Acceptance of orders delivered with a min. 72 hours ARO as a standard and 24 hours in emergencies.
- Acceptance of Olin corporate insurance coverages.
 Note: Olin Pollution coverage is Time Element Sudden and Accidental coverage and would apply to all awarded BACC members.
- We request the right by written notice to review and recover increases in the cost of products to Seller due to significant unanticipated increases in prevailing market energy costs effecting the costs of raw materials or finished product. Seller to provide reasonable explanations and independent public documentation for any requested price adjustments.

INDEPENDENT PRICES. DOCUMENTATION FOR ANY REQUESTED PRICE ADJUSTMENTS.

- **Full Truck-load Bulk Shipments** – Bid pricing submitted is for bulk full truck-load, one-stop deliveries. Due to significant cost increases in transportation and fuel costs, additional adjustments for carrier charges for less than truck-load or split shipments may apply individually case by case as follows:
 - **Less than full truck-load shipments** – Short shipments < 2,000 gals. may incur a \$500 freight adder per shipment to the bulk delivered unit price upon invoice.
 - **Mini-bulk Shipments** – Shipments <1,500 gals. may incur a \$800 freight adder per shipment to the delivered unit price upon invoice.
 - Shipments of < 700 gals. may not physically be safely serviceable by Olin's standard bulk tanker equipment. We can review any case by case. Olin reserves rights for final approval of very small aquatic and remote rural sites like Pt Reyes Station, Oakwood Lake Water well sites, City of Morgan Hill well sites, City of Stockton well sites, City of Turlock well sites, Roseville well sites, City of Morgan Hill well sites, DVC power plant, Contra Costa Water District pump stations, Diablo Water District, Pleasant Hill Aquatic, Yuba City swimming pool, Town of Discovery Bay and Dublin San Ramon Services District Reservoir 1A, 10A and 300B pumpstations. These type deliveries typically require specialized delivery equipment and we cannot safely service and meet min. Olin site safety requirements. If, at Olin's sole discretion, it's determined they can be safely serviceable with standard bulk delivery equipment, there will be a \$2,200/shipment freight surcharge plus stop charges added to base unit pricing per shipment for these specific requirements to cover the high-cost labor-intensive service required.
 - Split shipments involving more than one unloading stop per individual shipment may incur multi-stop carrier charges of \$75/unloading stop after one free unloading stop per shipment.