Max Brandenburg <max.brandenburg@cityofwatsonville.org>

520M Smartpoints

Groves, Dawn <Dawn.Groves@xylem.com> Fri, Mar 19, 2021 at 3:45 PM
To: Max Brandenburg <max.brandenburg@cityofwatsonville.org>, Mike Bortoletto <mike.bortoletto@aqua-metric.com>
Cc: Jeff Randolph <jeff.randolph@aqua-metric.com>

HI Max,

I filled in your chart below for budget numbers for your council. Please let me know if you need anything else.

Thank you -

Dawn Groves

Business Development Manager | **Sensus** | **Xylem**

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From: Max Brandenburg [mailto:max.brandenburg@cityofwatsonville.org]
Sent: Monday, March 15, 2021 4:11 PM
To: Mike Bortoletto <mike.bortoletto@aqua-metric.com>
Cc: Jeff Randolph <jeff.randolph@aqua-metric.com>; Groves, Dawn <Dawn.Groves@xylem.com>
Subject: Re: 520M Smartpoints

Pieced-out individual pricing will be fine.

like the Meter Quote sheet you have. Then add the cost of inflation for year 2 and for year 3. A simple one-pager should work.

Attachment 1
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This was how I was planning to submit it to the council- let me know if it doesn't work:

Supplier	Material per piece (meter reading equipment)	Annual 1st Year Cost	Annual 2nd Year Cost	Annual 3rd Year Cost
Sensus	520M single	$120	$123.50	$127
Aqua Metrics	520M single	$116		
Aqua Metrics	520M Dual			

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