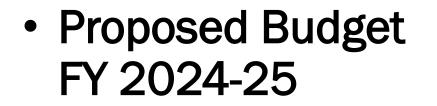
City of Watsonville Finance Department June 11, 2024





Today's Topics

- Budget overview and study session
- General Fund
- Capital Improvement Plan
- Enterprise and Other Funds
- Set the budget adoption date for two weeks from now. No action is required tonight.







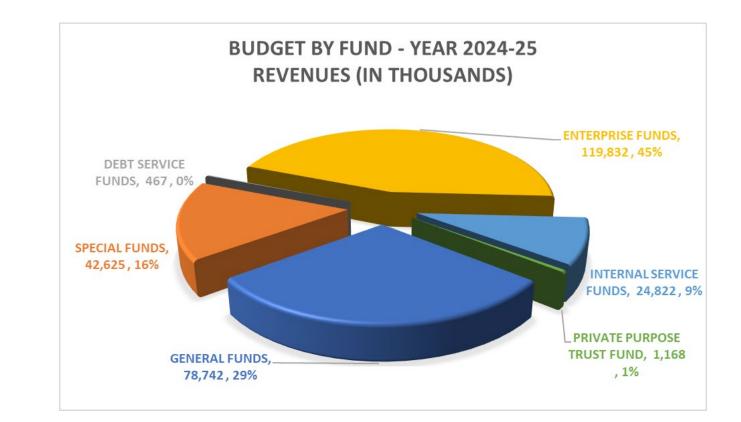
Budget Schedule

June 2023 – Biannual Budget February 2024 - Mid-Year June 2024 – Budget Revise for FY 24/25

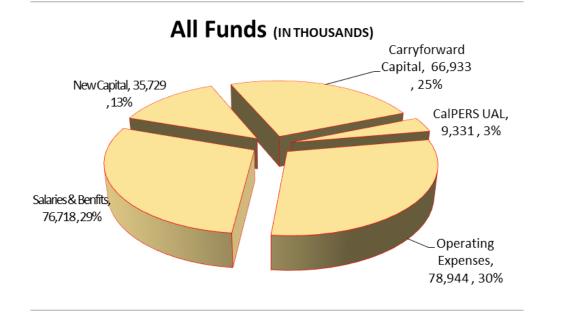
Budget Overview

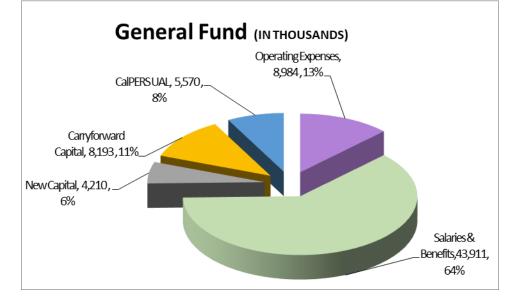
	ELIND	ANALYSIS		DV			
	FOND	ANALISIS	SUIVIIVIA				
	General Fund	Special	Debt	Enterprise	Internal	Private Trust	Total All
	Total	Total	Total	Total	Total	Total	Funds
Projected Resources 2024-25							
Revenues	60,516,653	30,214,953	-	89,340,581	23,711,133	1,168,105	204,951,42
Transfers In	4,497,355	93,195	466,994	_	-	-	5,057,54
Total Gross Resources	65,014,008	30,308,148	466,994	89,340,581	23,711,133	1,168,105	210,008,96
Projected Expenditures							
Operations	59,852,229	15,047,873	-	58,420,554	23,739,266	77,562	157,137,48
Capital	18,754,853	22,954,253	-	59,871,123	1,082,382	-	102,662,61
Transfers Out	135,139	4,622,381	-	285,056	-	14,968	5,057,54
Debt Service	-	-	466,994	1,255,524	-	1,075,575	2,798,09
Total Gross Uses	78,742,221	42,624,507	466,994	119,832,257	24,821,648	1,168,105	267,655,73
Surplus / (Shortfall)	(13,728,213)	(12,316,359)	-	(30,491,676)	(1,110,515)	-	(57,646,76
		(//			(_//		
Projected Fund / Cash Balance 6/30/2024	24,740,428	39,494,303	325,000	56,792,666	4,458,165		125,810,56
Projected Fund / Cash Balance 6/30/2025	11,012,216	27,177,944	325,000	26,300,990	3,347,650	-	68,163,80
Less Restricted Fund / Cash Balances	8,140,392	-	85,000	(6,587,524)	302,819	-	1,940,68
Total Available Funds 6/30/2025	2,871,824	27,177,944	240,000	32,888,514	3,044,831		66,223,11
	2,071,024	27,177,344	240,000	32,000,314	3,044,031	-	00,223,11

Budget By Fund





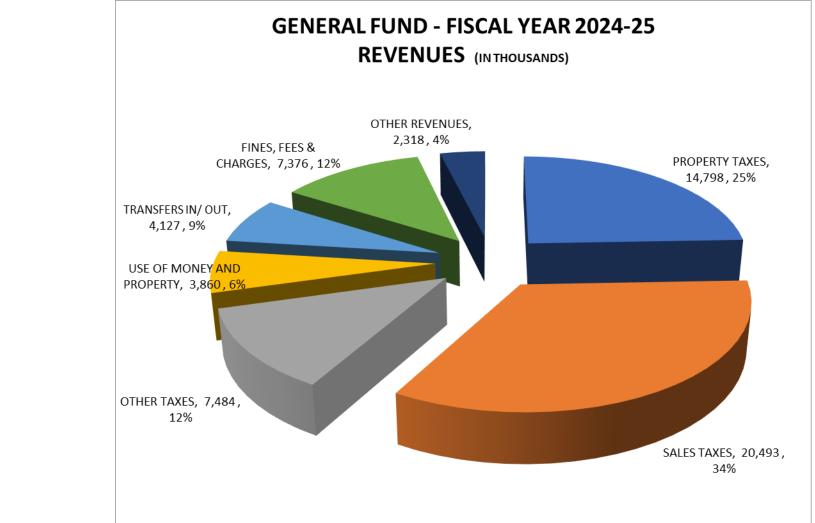




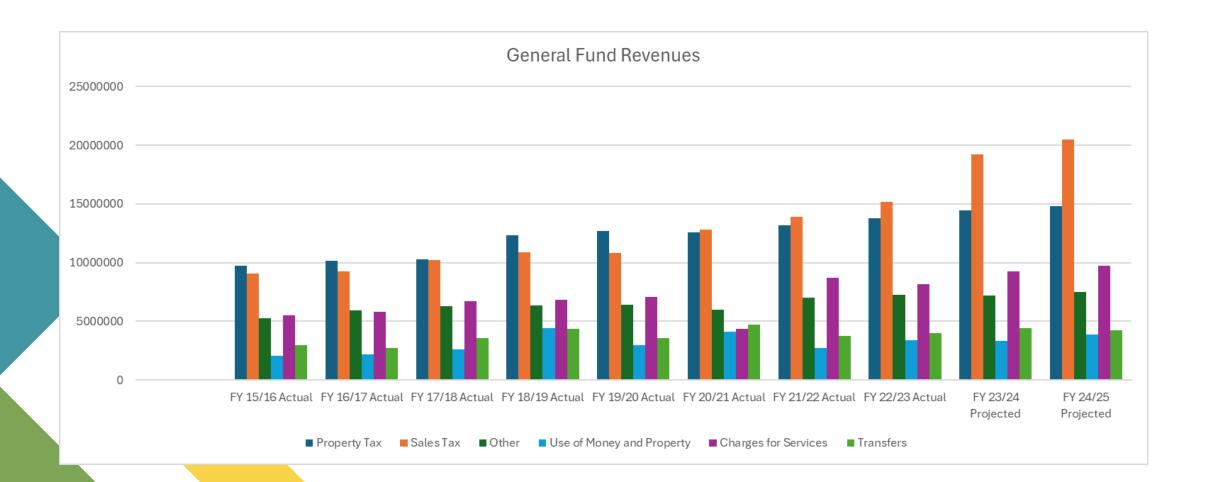
General Fund

Balance is the Key to Life Budget

General Fund Revenues



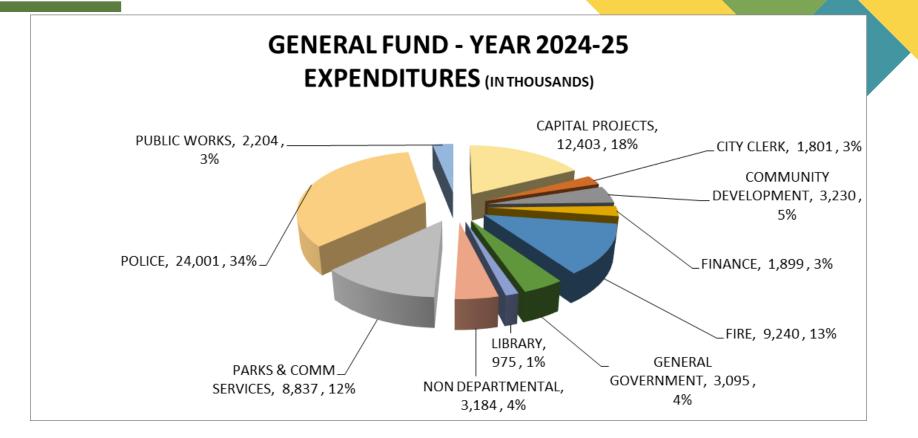
Historical Increases GF Revenues



General Fund Revenues

	Actuals	FY 2024	FY 24	
Department	FY 2023	Bugdet	Projection	FY 25 Budget
Revenues:				
Property Tax	13,530,558	14,188,665	14,255,398	14 ,7 97,577
Sales Tax-General	14,817,434	14,020,907	14,023,852	14,974,566
Hotel Room Tax	1,536,839	1,500,000	1,804,252	1,600,000
Utility User Tax	4,358,302	4,268,320	4,268,320	4,400,000
Transfers In	4,122,071	4,423,954	3,993,020	4,264,868
Measure R	344,323	5,205,309	5,205,309	5,518,000
Total Revenues	38,709,527	43,607,155	43,550,151	45,555,011
CDD	1,740,264	2,116,800	2,116,800	2,355,600
Police	1,271,080	1,597,100	1,437,921	1,707,297
Fire	793,626	509,592	450,157	509,592
PW	64,075	287,000	46,347	522,742
PCS	617,301	957,066	696,454	960,363
Other	14,497,683	9,246,926	9,238,478	8,981,717
Total GF Revenue	57,693,557	58,321,639	57,536,309	60,592,322

General Fund by Department



General Fund Expenditures

	Actuals	FY 2024	FY 24	
Expenditutres	FY 2023	Bugdet	Projection	FY 25 Budget
City Council	82,884	121,513	102,417	296,825
City Manager	1,862,370	1,975,335	1,884,045	1,861,960
City Clerk	883,076	797,948	703,087	1,800,667
Community Develop	3,119,652	3,096,837	3,096,837	3,229,808
Finance	1,518,037	1,822,539	1,556,073	1,898,810
Human Resources	818,498	877,447	868,563	935,927
Social Services	237,398	279,415	267,334	279,415
Parks & Community	5,402,103	6,035,860	5,405,208	6,009,647
Fire	8,784,112	8,720,387	9,279,412	9,239,593
Library	541,684	578,164	578,164	624,584
Non-Department	8,470,645	3,831,117	3,129,474	2,904,728
Police	20,597,580	22,551,283	22,768,455	24,001,089
Public Works	1,665,179	2,325,954	1,805,039	2,204,423
Measure R	-	5,467,200	902,150	3,177,041
Total Depts	53,983,219	58,481,000	52,346,259	58,464,517

Measure R Budget

PROPO	DSED MEASURE R E	BUDGET FY 2	4/25
Revenues	\$5,518,000.00		
Operations			
Parks	\$2,827,041.00		
Library	\$350,000.00		
Capital	\$5,257,128.00		
Totals	\$8,434,169.00		
Change in Fund Baland	ce		
Beginning	6/30/2024		\$4,842,505.50
Estimated			
Ending Fund Balance	6/30/2025		\$1,926,336.50



Legal Challenge by California Business Roundtable

If successful, this would Impact Measure R, because the measure is looking back to January 1, 2022, and the measure passed by the voters achieving a simple majority as is the current requirement.

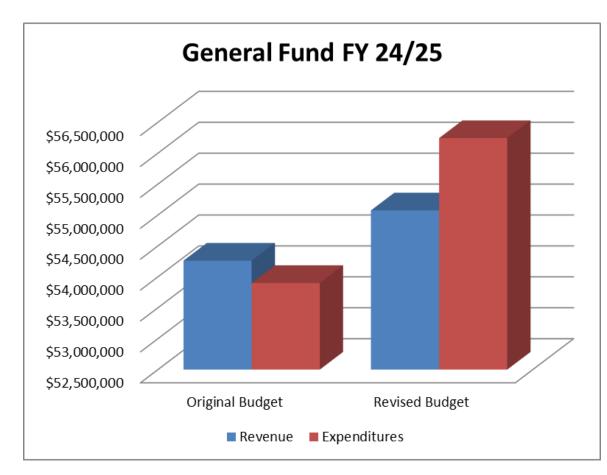
If passed, then the measure would need to be re-voted on and instead of needing a majority of the vote, voters would require 2/3 of the votes or 66%

We believe that the voters would reapprove the new tax measure.

The Legislature has also placed its own Measure to counteract this measure, which would require the measure itself to get two-thirds voter approval rather than current simple majority.

The threat of losing this revenue kept us from issuing bonds for Ramsay construction project, City Plaza and the Rolling Hills use agreement. It has also given us pause in our next year budget –we have not budgeted any new personnel in this Measure as it may lead to a layoff if we lose the funding source.

Budget Savings for a Balanced Budget



Budget Whole to Solve For				
Increased Costs	2,343,673			
Minus: Increased Revenue	(812,355)			
Over budget amount 1,531,318				

Key Items to Balance Operational Budget

*Keep Several Vacant Positions Unfilled Until Mid Year

*Continue funding 4 positions with ARPA Funds for entire fiscal year

*Elimination of 2 positions that were created at mid year that remained unfilled

Amount	Explanation			
200,000	ARPA, changed ruling and allows staff th	rough 12/2026		
886,160	Hiring Pause			
Removal of positions with fund balance				
144,839	Redevelopment Manager			
93,841	Parking Control Officer			
1,324,840	TOTAL			



Council Request for Information

Summary of Costs		
Parks - Clean restrooms often	108,000.00	Clean more two times per day
Parks - Clean restrooms often	54,000.00	Clean more one time per day
CDD - Code Enforcement Officers	219,594.00	Add 2 code enforcement officers
	273,594.00	

FUND NAME	2024/25	2025/26	2026/27	2027/28	2028/29
GENERAL FUND	1,857,220	9,228,000	7,905,000	4,327,400	4,835,000
MEASURE R	2,352,600	3,300,000	900,000	1,000,000	1,100,000
TOTAL GENERAL FUND	4,209,820	12,528,000	8,805,000	5,327,400	5,935,000
		, ,			
SPECIAL REVENUE FUNDS					
CDBG	560,000	-	-	-	-
CIVIC CENTER	289,000	75,000	75,000	75,000	75,000
LIBRARY	280,000				
GRANTS	642,000	10,541,000	6,863,000		
CANNABIS	35,000	-	-	-	-
GAS TAX	555,000	555,000	555,000	555,000	555,000
SB1	1,325,000	1,325,000	1,325,000	1,325,000	1,325,000
MEASURE Y	875,000	1,868,000	895,000	725,000	1,085,000
MEASURE D	1,290,870	1,214,000	1,214,000	1,214,000	1,214,000
UNDERGROUND UTILITY	250,000	-	-	350,000	-
STORM DRAIN	400,000	70,000	2,000,000	-	-
CITY-WIDE TRAFFIC		900,000	-	-	-
MANABE OW IMPACT FEE		190,000			
TOTAL SPECIAL REVENUE FUNDS	6,501,870	16,738,000	12,927,000	4,244,000	4,254,000
ENTERPRISE FUNDS					
AIRPORT	239,000	878,000	345,000	1,437,000	2,470,500
WASTEWATER	12,934,243	26,360,408	14,725,900	1,989,454	450,000
WATER	10,263,374	21,939,070	19,035,743	30,906,045	21,873,996
SOLID WASTE	1,251,000	745,808	931,738	1,319,502	928,949
INFORMATION TECHNOLOGY	330,000	-	-	-	-
TOTAL ENTERPRISE FUNDS	25,017,617	49,923,286	35,038,381	35,652,001	25,723,445
TOTAL	35,729,307	79,189,286	56,770,381	45,223,401	35,912,445

Capital Improvement Program

FY 24/25 through FY 28/29

Top 6 Funding CIP New

Projects

			Table 1
Fund	Project Name	Description	Budget FY 24/25
Grant Funding/ Sewer	Main Switchgear and Energy Recovery Electrical System Improvements	The main electrical switchgear and backup generation system that provides power and emergency backup power to all equipment in the wastewater treatment plant is nearing the end of its useful life. This critical equipment was identified in the WWTF Hazard Assessment as vulnerable to flood and seismic hazards. This project will replace this critical equipment and mitigate against future flood or seismic hazards so the WWTF will continue to provide safe and effective wastewater treatment for the communities it serves.	10,000,000
Sewer	Levy Embankment Stabilization Project	This project will install sheet piles in the Pajaro River Levee section that borders the Wastewater Treatment Plant to help stabilize the levee embankment and reduce seepage to protect one of the City's most valuable assets in the case of Pajaro River flooding. This project also includes estimated costs for relocating the WWTP electrical service which is currently located on the levee.	1,650,000
Measure R	Streets-Other	This project provides some of the funding for Green Valley Road and Bridge Street.	1,538,600
Water	Water Well #4	The City needs to invest in new wells to improve water system reliability by providing additional water sources that will supplement the existing wells, some of which are nearing the end of their useful life.	1,500,000
Water	Water Main Replacement Material and Equipment Costs - Installed by City Crews (1.75 miles/year)	The City's water services crews replace approximately 1.75 miles of existing water main per year. This is the annual material and equipment cost. Labor and overhead costs are tracked under the operation and maintenance budget account.	1,500,000
General Fund	Ramsay Park Renaissance	Funds toward Ramsay Renaissance Project for new soccer field, multi use synthetic field, dog park, playground, landscape, etc.	1,291,220

Table 1



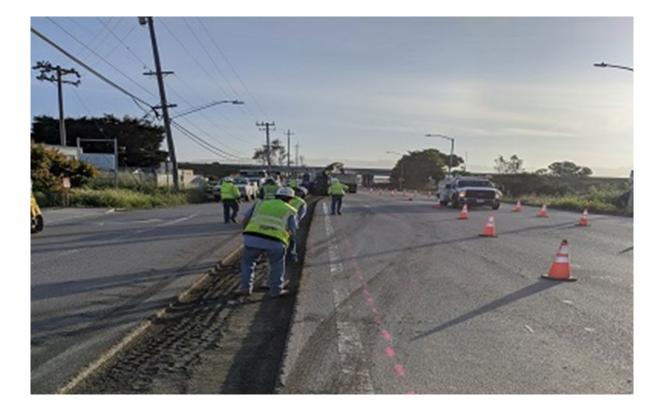
Main Switchgear and Energy Recovery Electrical System

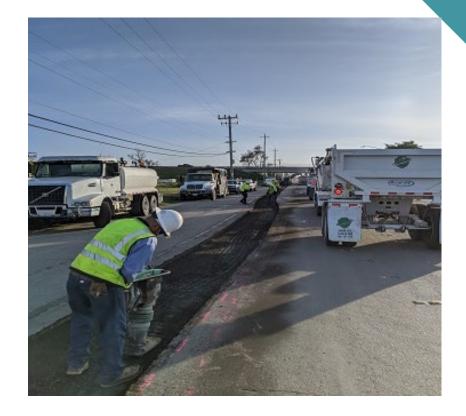
Provides backup power and emergency backup power to call equipment at Wastewater Treatment Plant.

Street Improvements Green Valley Road and Bridge Street



City Crews replace 1.75 miles of Existing Water Mains





Ramsay Park Renaissance kick off



Nature Center

10

C

NSD.

F.F

Other Funds





Other Funds

	0250	0262	<u>0305</u>	<u>0306</u>	<u>0309</u>	<u>0310</u>	<u>0312</u>
	LIBRARY	ARPA FUND- AMERICAN RELIEF PLAN	GAS TAX	SB1-GAS TAXFUNDING	P A R K IN G G A R A G E	SALES TAX MEASURE Y	MEASURE D - TRAN SPORTATION FUND
Projected Resources 2024-25							
Revenues	4,636,759	8,988,031	1,413,546	1,100,000	162,000	5,539,100	1,030,000
Transfers In	-	-	-	-	93,195	-	-
Total Gross Resources	4,636,759	8,988,031	1,413,546	1,100,000	255,195	5,539,100	1,030,000
Projected Expenditures							
Operations	4,468,298	622,037	1,050,395	-	178,948	5,723,530	-
Capital	550,000	8,807,350	1,230,351	3,423,540	-	1,996,716	5,308,966
Transfers Out	163,474	-	-	-	1,584	-	-
Debt Service	-	-	-	-	-	-	-
Total Gross Uses	5,181,772	9,429,387	2,280,746	3,423,540	180,532	7,720,246	5,308,966
Surplus / (Shortfall)	(545,013)	(441,356)	(867,200)	(2,323,540)	74,663	(2,181,146)	(4,278,966
Total Available Funds 6/30/2025	1,576,435	11,558,644	(117,200)	426,460	74,663	268,854	(278,966)

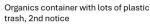
Enterprise Funds

	<u>0710</u>	<u>0720</u>	<u>0730</u>	<u>0740</u>	<u>0741</u>	<u>0789</u>
	WA STE WATER	WATER	AIRPORT	SOLID WASTE	LANDFILL CLOSURE	FIBER OPTIC FUND
Projected Resources 2024-25						
Revenues	36,109,971	26,473,508	4,271,382	22,403,870	-	81,850
Transfers In	-	-	-	-	-	-
Total Gross Resources	36,109,971	26,473,508	4,271,382	22,403,870	-	81,850
Projected Expenditures						
Operations	18,837,126	18,215,455	4,238,345	16,804,739	247,761	77,128
Capital	22,726,294	25,031,161	304,000	3,117,590	8,692,078	-
Transfers Out	202,513	31,651	5,056	45,836	-	-
Debt Service	485,078	13,888	23,037	733,521	-	-
Total Gross Uses	42,251,011	43,292,155	4,570,438	20,701,686	8,939,839	77,128
Surplus / (Shortfall)	(6,141,040)	(16,818,647)	(299,056)	1,702,184	(8,939,839)	4,722
Total Available Funds 6/30/2025	4,821,784	11,667,630	200,944	15,918,434	-	279,722

Solid Waste Commercial Contamination Fee



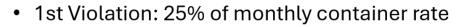








lag and letter prior to contamination fe



- 2nd Violation: 50% of monthly container rate
- 3rd Violation: 100% of monthly container rate

Contamination Fee Justification

- SB 1383, Muni code 6.10 require enforcement
- Business receives education notice and Letter of Violation prior to fee
- Fee to address worst 5% contaminators only
- Waste processor may charge City for contamination

Hydrant Meter Deposit & Refund Upon Return of Hydrant Meter

The Water Division is requesting an adjustment to the hydrant meter deposit and refund upon return of hydrant meter in satisfactory condition, both in the amount of \$4,782.77. The new rates will reflect the actual costs (See Figure 1) to build and replace a hydrant meter (assembly) if it is lost, stolen, or added to awaiting inventory. This request should not be affected by Proposition 218 as it does not exceed the cost of the government to provide the service and is a deposit fee that is returned to a customer/account holder upon the return of a hydrant meter in satisfactory condition. Figure 1.

Source	Item	Cost
Bavco	2" 975 XL2	\$1,060.00
Global Industrial	Milwaukee-36080S (dolly)	\$159.95
The Hose Shop Inc.	10'Hose	\$193.23
Aqua Metrics	3" Omni H2	\$1,620.00
Aqua Metrics	Smart Point Reader	\$160.00
other supplies	bolts, plates, etc	\$300.00
Tax	9.75%	\$340.59
Labor	20 hours (47.45 per hour)	\$949.00
		\$4,782.77

Figure 2.



Current Risks/Considerations

*Potentially Volatile General Fund Revenues

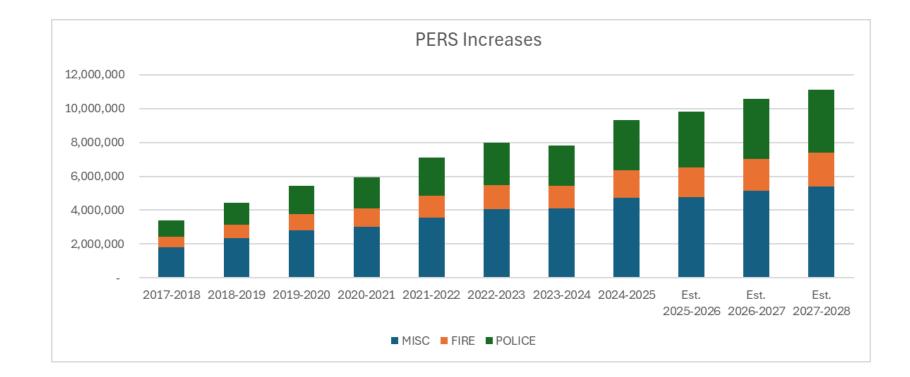
*UAL Payments projected to increase

*Currently working on Class and Compensation Study for all bargaining groups

*Overtime Costs for Fire and Police

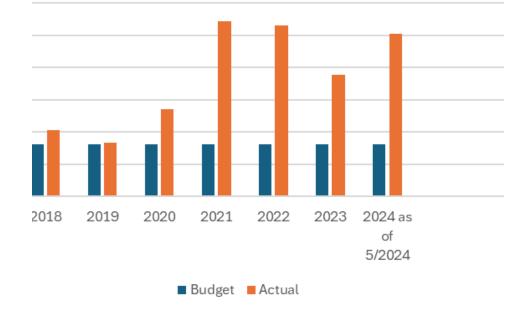


Pers Unfunded Liability (UAL)

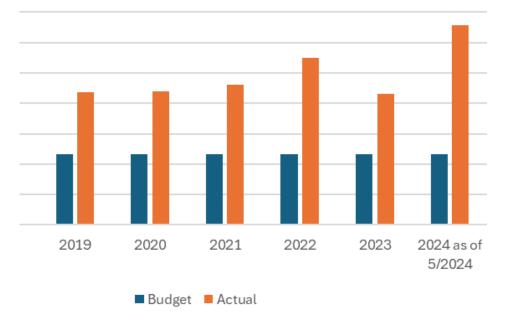


Public Safety Overtime

Fire Overtime Budget vs Actual



Police Overtime Budget vs Actual



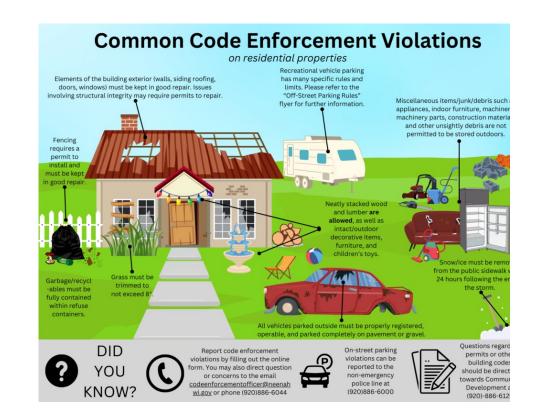
Opportunities





Opportunities





Questions

- Marissa Duran, Finance Director
- 831-768-3471
- <u>Marissa.duran@cityofwatsonville.org</u>
- <u>watsonville.gov/DocumentCenter/View/23447/Budget-FY-24-25-</u> <u>Draft-</u>