

# Agenda Report



**MEETING DATE:** Tuesday, February 25, 2025

**TO:** City Council

**FROM:** INNOVATION & TECHNOLOGY DIRECTOR GILL

**SUBJECT:** THREE-YEAR CONTRACT FOR PHONE SERVICES FROM  
FUSION CONNECT

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## **RECOMMENDED ACTION:**

Staff recommend that the council approve the City Manager or their designee enter into a three-year contract with Fusion Connect for phone services.

## **BACKGROUND:**

In March 2024, the City migrated to a Microsoft Teams hosted phone system. The contract for the past year is set up for the first year to support migration but at a higher price to be flexible with additions and subtractions of phone lines.

## **DISCUSSION:**

By entering a three-year contract, phone service costs will be reduced on average by \$12,000 per year for the next three years.

## **STRATEGIC PLAN:**

4-Fiscal Health

7-Efficient and Well-performing Government

## **FINANCIAL IMPACT:**

Cost savings in G/L 285-7222 IT budget. New charges will be \$3,832 per month for a total yearly cost of \$45,984. Prices may fluctuate slightly based on addition or subtractions of phone lines.

## **ALTERNATIVE ACTION:**

Council may opt to not enter into a three-year agreement and the City will remain at the month to month contract rate.

## **ATTACHMENTS AND/OR REFERENCES (If any):**

None.