

CITY COUNCIL AGENDA REPORT

MEETING DATE: Tuesday, June 10, 2025
TO: CITY COUNCIL
WRITTEN BY: PARKS SUPERINTENDENT MEDINA
RECOMMENDED BY: DEPUTY CITY MANAGER CALUBAQUIB
APPROVED BY: TAMARA VIDES, CITY MANAGER

SUBJECT: APPROVE FIRST AMENDMENT TO A CONTRACT WITH K&D LANDSCAPING, INC.
FOR LANDSCAPE MAINTENANCE SERVICES IN AN AMOUNT NOT TO EXCEED
\$273,342 PER YEAR

RECOMMENDATION:

That the City Council adopt a resolution approving the first amendment to a contract with K&D Landscaping, Inc., for landscape maintenance services, in an amount not to exceed \$273,342 per year, and authorizing and directing the City Manager to execute the same.

BACKGROUND:

On March 22, 2023, the City requested proposals from fully licensed and insured landscaping companies to enter into an agreement with the City for landscape maintenance of various locations throughout the City of Watsonville. The proposal was organized to include the following functional areas:

- Parks & Community Services (Group 1)
- Parks- Add Alternates (Group 2)
- Public Works & Utilities (Group 3)
- City Airport Facilities (Group 4)

At the time there were multiple arrangements with various companies for landscaping services in these areas while some services were performed by City staff. The purpose of the RFP was to facilitate consistent services and consolidate vendors. The Parks and Community Services Department reviewed proposals and ultimately awarded portions of Group 1 and Group 2 to K&D Landscaping, Inc. Another goal of the RFP was to obtain current market costs for landscape services and to award as many roadside planters and medians as possible given the

funding levels at that time. This keeps our City staff away from hazardous roadway conditions and allows them to prioritize utilizing their specialized skills within our parks, where they have the most direct and effective impact.

DISCUSSION:

At the time that the RFP was issued, CalTrans was in the middle of their Clean California Project along State Routes 152 (Main St.) and 129 (Riverside Dr.) which included new irrigation and landscaping on the medians of these two corridors among other items. The project also included one year of maintenance on the newly renovated medians performed by CalTrans. This service ends in June of 2025 and the Parks Department will take over maintenance responsibilities. Since we already identified these areas, requested and received pricing, and coordinated mapping through the original RFP in 2023, we only needed to verify the locations included in the amendment and update pricing from K&D.

The following areas will be added to the scope of work:

- (3) Three medians on Riverside Dr. between Locust St. and Main St.
- (5) Five streetscapes on Riverside Dr.
- (3) Three medians on Main St. between Green Valley Rd. and Pennsylvania Dr.
- (1) One median on Ohlone Pkwy at Main St.
- (4) Four medians on Main St. between Pennsylvania Dr. and Ford St.
- (1) One median on Freedom Blvd. at Main St.
- (1) Streetscape on the west side of Bridge St. From Hushbeck Ave. to Kings Wy.

CALIFORNIA ENVIRONMENTAL QUALITY ACT (CEQA) DETERMINATION:

Landscape maintenance is exempt from CEQA review pursuant to CEQA Guideline 15304(a), as it is a minor alteration to land, and 15301(c) as it is a repair to existing facilities. This amendment to the original contract for landscape services does not create any new impacts that have not been previously considered.

STRATEGIC PLAN:

This action is consistent with the following priorities:

- 2-Infrastructure & Environment – The services provided by this contract maintain the City infrastructure.
- 5-Public Safety – Landscape maintenance services help to maintain a line of sight for drivers and pedestrians.

FINANCIAL IMPACT:

The total contracted annual cost for landscaping services was \$223,058 for the period beginning December 18, 2023 to December 21, 2026. The additional service areas will add a cost of \$50,284 annually, bringing the new annual total to \$273,342. The additional costs will be paid using the following account: 150-901-7855-14920. Future funding will be included in the proposed Capital Improvement Plan for FY 25-26.

ALTERNATIVE ACTION:

The Council can choose not to award the contract and keep the proposed landscape areas as maintained in house by the Parks Division staff. This is not recommended as Parks has limited staff and Division Staff's specialized skills have the greatest impact when utilized within City Parks.

ATTACHMENTS AND/OR REFERENCES (IF ANY):

None.