



Watsonville
CALIFORNIA

CITY COUNCIL AGENDA REPORT

MEETING DATE: Tuesday, June 24, 2025
TO: CITY COUNCIL
RECOMMENDED BY: AIRPORT DIRECTOR WILLIAMS
APPROVED BY: TAMARA VIDES, CITY MANAGER
SUBJECT: RESOLUTION APPROVING A THREE-YEAR AIRPORT GROUND LEASE
WITH NATE'S TREE SERVICE, INC.

RECOMMENDATION:

It is recommended that the City Council approve a three (3) year ground lease with Nate's Tree Service, Inc., for 10,000 square feet at the approach end of Runway 27.

BACKGROUND:

Nate's Tree Service Inc. has been in business for over 36 years and is based in Sonoma, California. Nate's Tree Service, Inc. offers a full range of tree care services such as pruning, trimming, removal stump grinding, and emergency storm response. Their team is comprised of certified arborists and experienced technicians.

DISCUSSION:

In March 2025 a foreman with Nate's Tree Service's Inc. expressed the desire to lease property located at the end approach of Runway 27. Nate's Tree Services, Inc. entered a three-year contract with PG&E and needed a fenced area for staging 25 work vehicles and three bucket trucks. On occasion, vehicles not associated with Nate's Tree Service, Inc. may be left on the premises after business hours.

The negotiated ground lease is three years at a fair market rate averaging \$700.00 per month with an annual Consumer Price Index (CPI) adjustment every July 1st beginning on the second year of the lease and each July 1st thereafter.

CALIFORNIA ENVIRONMENTAL QUALITY ACT (CEQA) DETERMINATION:

N/A

STRATEGIC PLAN:

Infrastructure & Environment

FINANCIAL IMPACT:

The ground lease would provide revenue of \$700.00 per month to the Airport Enterprise Fund.

ALTERNATIVE ACTION:

Alternatives include not approving the ground lease.

ATTACHMENTS AND/OR REFERENCES (IF ANY):

None.