



Emailed to: [ruben.tellez@watsonville.gov](mailto:ruben.tellez@watsonville.gov)

July 21, 2025

Ruben Tellez  
Interim Wastewater Division Manager  
City of Watsonville  
500 Clearwater Lane  
Watsonville, CA 95076

Subject: City of Watsonville Sole Source Letter

Dear Mr. Tellez,

Please accept this letter as Polydyne Inc.'s proposal that we are the sole source manufacturer and supplier of the following products supplied to the City of Watsonville:

CLARIFLOC™ A-210P, CLARIFLOC™ C-378, and CLARIFLOC™ C-331

A sole source declaration is a frequently used method by which municipal customers can secure the purchase of goods that have proven efficacy in their process and cannot be obtained from any other source.

The above-named CLARIFLOC™ polymers have a molecular structure, molecular weight, and particular raw material components that are unique to Polydyne's CLARIFLOC™ product line. CLARIFLOC™ is Polydyne's trademark and no other vendor is authorized to supply these products.

For the period of July 15<sup>th</sup>, 2025, through July 14<sup>th</sup>, 2026, Polydyne Inc. shall commit to manufacture, maintain inventory, and supply the City of Watsonville with CLARIFLOC™ A-210P polymer at the price of \$1.67 per pound, CLARIFLOC™ C-378 at the price of \$1.43 per pound, and CLARIFLOC™ C-331 or a similar CLARIFLOC™ polymer at the price of \$0.25 per pound.

Thank you for your business. If you have any questions or need additional information, please contact Sarah Ben-Yoseph, Technical Sales Representative, at (415) 404-2138.

Best regards,

Sarah Ben-Yoseph  
Technical Sales Representative