



JOHN DEERE

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Kent J. Hoffman
Manager, Federal & State Accounts

July 7, 2023

Pape Machinery, Inc.
355 Goodpasture Island Rd.
Eugene, OR 97401

RE: Pape Machinery, Inc. as authorized Sourcewell dealer for John Deere Construction Retail Sales

To Whom It May Concern:

This letter is to confirm that Pape Machinery, Inc. and its sales organization supporting the sale of Construction & Forestry equipment for John Deere has completed the John Deere Government Sales Contract Training. As a result, all Pape Machinery, Inc. dealer locations are authorized to quote and sell on the John Deere Construction Retail Sales Sourcewell contract for Heavy Construction Equipment, contract #011723-JDC.

If you have any questions, please feel free to contact me.

Regards,

Kent Hoffman
Manager, Federal and State Accounts