



Pricing Proposal
Quotation #:
Reference #:
Created On:
Valid Until:

27140127
Budgetary
Feb-06-2026
Feb-28-2026

CA-City of Watsonville

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Microsoft Inside Account Manager

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All Prices are in US Dollar (USD)

Year 1 located on sheet 2
Years 2-5 located on sheet 3

Additional Comments

Payment Schedule:

4/1/26-3/31/27 - \$240,723.12
4/1/27-3/31/28 - \$240,723.12
4/1/28-3/31/29 - \$267,861.36
4/1/29-3/31/30 - \$267,861.36
4/1/30-3/31/31 - \$267,861.36

Total: \$1,285,030.32

****Budgetary Pricing does not include CDT Fees****

Disclaimer: The pricing provided in this quote is based on estimated statewide license volumes. CDT will confirm the final statewide pricing tier once all customer commitments have been received.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.