



Environment Testing

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Tel: (714) 895-5494

January 08, 2026

www.EurofinsUS.com

Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Subject: Analytical Services Proposal - City of Watsonville, CA
Eurofins Calscience Quotation Number 57028230

Dear Farideh Kia:

We appreciate the opportunity to provide your company with a quotation for your City of Watsonville, CA project. Eurofins Calscience has a unique combination of full service capabilities, technical expertise, local service options, and online resources necessary to ensure successful project outcomes.

At Eurofins Calscience, quality is the hallmark of our business. To ensure your project's data quality objectives are met, we offer experienced personnel who are trained and committed to completing your analytical project on time, a fully documented QA/QC program, and state-of-the-art laboratory equipment and facilities. Jesus Murillo has been assigned as your Project Manager for this work and can be reached by phone at 657 210-6384 or via email at Jesus.Murillo@et.eurofinsus.com.

The Report and Method Development Limits are provided in the Excel file titled "Project Limits 57028230" that are attached to the email of this Quote submittal.

Revision #1 (01/06/26): The quote was revised to extend the Expiration Date to 12/31/2028 as well as to add in the 5-year Constituents of Concern tests and some analytes that are required to complete the Cation Anion Balance calculation.

The following quotation includes a detailed price breakdown, as well as any notes and clarifications pertaining to your project, and is subject to Eurofins Calscience's Standard Terms and Conditions, unless otherwise agreed upon in writing.

We thank you for choosing Eurofins Calscience, and we look forward to working with you on this project.

Sincerely,

Shelly Brady
Inside Sales Support
Shelly.Brady@et.eurofinsus.com
657 212-3034

cc: Jesus Murillo

March Event (2026,2027,2028)

TAT: 10_Days (Business Days)

Matrix	Method	Test Description	Quantity	Unit Price	Extended Price
Water	8270E	1,4-Dioxane	69	\$ 95.00	\$ 6,555.00
Water	8015B	Diesel (C10-C28) Crude Oil (C7-C44)	69	\$ 70.00	\$ 4,830.00
Water	350.1	Ammonia	69	\$ 45.00	\$ 3,105.00
Water	SM 5310C	TOC	69	\$ 35.00	\$ 2,415.00
Water	SM 2320B	Alkalinity - All Forms	69	\$ 26.00	\$ 1,794.00
Water	SM 2510B	Specific Conductance	69	\$ 21.00	\$ 1,449.00
Water	SM 2540C	Total Dissolved Solids (TDS)	69	\$ 21.00	\$ 1,449.00
Water	300.0	Chloride & Sulfate	69	\$ 40.00	\$ 2,760.00
Water	300.0	Nitrate as N/Nitrite as N/Orthophosphate	69	\$ 23.00	\$ 1,587.00
Water	200.7 Rev 4.4	Total Al,B,Ca,Cu,Fe,Pb,Mg,Mn,K,Na	69	\$ 60.00	\$ 4,140.00
Water	8015B	Gasoline Range Organics (C4-C12)	69	\$ 35.00	\$ 2,415.00
Water	8260B	Volatile Organic Compounds - Routine List + Oxygenates	69	\$ 80.00	\$ 5,520.00
Water	SM 4500 S2 D	Total Sulfide	69	\$ 30.00	\$ 2,070.00
Water	351.2	Total Kjeldahl Nitrogen (TKN)	69	\$ 50.00	\$ 3,450.00
Water	SM 1030E	Cation Anion Balance (Calc only; analysis not included)	69	\$ 20.00	\$ 1,380.00
Total March Event (2026,2027,2028)					\$ 44,919.00

September Event (2026, 2028)

TAT: 10_Days (Business Days)

Matrix	Method	Test Description	Quantity	Unit Price	Extended Price
Water	8270E	1,4-Dioxane	64	\$ 95.00	\$ 6,080.00
Water	8015B	Diesel (C10-C28) Crude Oil (C7-C44)	64	\$ 70.00	\$ 4,480.00
Water	350.1	Ammonia	64	\$ 45.00	\$ 2,880.00
Water	SM 5310C	TOC	64	\$ 35.00	\$ 2,240.00
Water	SM 2320B	Alkalinity - All Forms	64	\$ 26.00	\$ 1,664.00
Water	SM 2510B	Specific Conductance	64	\$ 21.00	\$ 1,344.00
Water	SM 2540C	Total Dissolved Solids (TDS)	64	\$ 21.00	\$ 1,344.00
Water	300.0	Chloride, Flouride & Sulfate	64	\$ 55.00	\$ 3,520.00
Water	300.0	Nitrate as N/Nitrite as N/Orthophosphate	64	\$ 55.00	\$ 3,520.00
Water	200.7 Rev 4.4	Total Al,B,Ca,Fe,Pb,Mg,Mn,K,Na,SiO2	64	\$ 60.00	\$ 3,840.00
Water	8015B	Gasoline Range Organics (C4-C12)	64	\$ 35.00	\$ 2,240.00
Water	8260B	Volatile Organic Compounds - Routine List + Oxygenates	64	\$ 80.00	\$ 5,120.00
Water	SM 4500 S2 D	Total Sulfide	64	\$ 30.00	\$ 1,920.00
Water	351.2	Total Kjeldahl Nitrogen (TKN)	64	\$ 50.00	\$ 3,200.00
Water	SM 1030E	Cation Anion Balance (Calc only; analysis not included)	64	\$ 20.00	\$ 1,280.00
Total September Event (2026, 2028)					\$ 44,672.00

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

Sept.2027 Event (Includes 5-year COC Testing) TAT: 10_Days (Business Days)

Matrix	Method	Test Description	Quantity	Unit Price	Extended Price
Water	8270E	1,4-Dioxane	32	\$ 95.00	\$ 3,040.00
Water	8015B	Diesel (C10-C28) Crude Oil (C7-C44)	32	\$ 70.00	\$ 2,240.00
Water	350.1	Ammonia	32	\$ 45.00	\$ 1,440.00
Water	SM 5310C	TOC	32	\$ 35.00	\$ 1,120.00
Water	SM 2320B	Alkalinity - All Forms	32	\$ 26.00	\$ 832.00
Water	SM 2510B	Specific Conductance	32	\$ 21.00	\$ 672.00
Water	SM 2540C	Total Dissolved Solids (TDS)	32	\$ 21.00	\$ 672.00
Water	300.0	Chloride & Sulfate	32	\$ 55.00	\$ 1,760.00
Water	300.0	Nitrate as N, Nitrite as N, Orthophosphate	32	\$ 55.00	\$ 1,760.00
Water	8015B	Gasoline Range Organics (C4-C12)	32	\$ 35.00	\$ 1,120.00
Water	8260B	Volatile Organic Compounds - Routine List + Oxygenates	32	\$ 110.00	\$ 3,520.00
Water	SM 4500 S2 D	Total Sulfide	32	\$ 30.00	\$ 960.00
Water	351.2	Total Kjeldahl Nitrogen (TKN)	32	\$ 50.00	\$ 1,600.00
Water	SM 1030E	Cation Anion Balance (Calc only; analysis not included)	32	\$ 20.00	\$ 640.00
Water	Kelada 01	Total Cyanide	32	\$ 40.00	\$ 1,280.00
Water	314.0	Perchlorate	32	\$ 55.00	\$ 1,760.00
Water	200.7 Rev 4.4	CAM-17 / Title 22 ICP Metals (Minus Mercury + Tin + Cations + B+SiO2)	32	\$ 90.00	\$ 2,880.00
Water	245.1	Mercury	32	\$ 25.00	\$ 800.00
Water	8270C	Semivolatile Organic Compounds - Extended List	32	\$ 175.00	\$ 5,600.00
Water	8081B	Organochlorine Pesticides - Routine List	32	\$ 95.00	\$ 3,040.00
Water	8082A	PCBs - Extended Aroclor List	32	\$ 70.00	\$ 2,240.00
Water	8015C	Nonhalogenated Volatiles - Full List	32	\$ 115.00	\$ 3,680.00
Water	8151A	Herbicides - Routine List	32	\$ 175.00	\$ 5,600.00
Water	8141B	Organophosphorous Pesticides - Dimethoate Only	32	\$ 130.00	\$ 4,160.00

Sept.2027 Event (Includes 5-year COC Testing) TAT: 21_Days (Business Days) (to be analyzed by Eurofins Sacramento)

Matrix	Method	Test Description	Quantity	Unit Price	Extended Price
Water	1613B	2,3,7,8-TCDD *To be ran by Eurofins Sacramento*	32	\$ 500.00	\$ 16,000.00

Total Sept.2027 Event (Includes 5-year COC Testing) \$ 68,416.00

Quote Other Charges

Description	Quantity	Unit Price	Extended Price
Attachment 1			
Deliverables - Level II Report (\$)	1	\$ 0.00	\$ 0.00
Safe and Environmentally Responsible Waste Management (per sample)	165	\$ 5.00	\$ 825.00
EDF: Geotracker / COELT	12	\$ 25.00	\$ 300.00

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

Quote Other Charges (Continued)

Description	Quantity	Unit Price	Extended Price
Surcharge Rush Bottle Order (< 3 BD), if available (shipping separate)	0	\$ 50.00	\$ 0.00
FedEx Return Shipping Label, per Cooler - Monday-Friday receipt	1	\$ 65.00	\$ 65.00
FedEx Return Shipping Label, per Cooler - Saturday receipt	1	\$ 150.00	\$ 150.00
Custom Bottle Prep: bottle set separation and bagging, per sample	165	\$ 10.00	\$ 1,650.00
Total Other Charge			\$2,990.00

Total Other Charges \$ 2,990.00
Total Analysis Charges \$ 158,007.00
Grand Total for Quote 57028230 \$ 160,997.00

***Quoted charges do not include sales tax. Applicable sales tax will be added to invoices where required by law.*

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

PROJECT DETAILS

Supplemental Information

General Terms & Conditions

Unless agreed upon in writing prior to sample receipt, the attached General Terms & Conditions apply to this sample submittal.

Minimum Charge

A \$250 minimum invoice fee per analytical receipt will be applied to all invoices. This minimum is applied whenever a sample(s) is submitted where the analytical charges do not total \$250; that is, an additional amount will be included such that the analytical invoice total is \$250 which does not include the SERWM fee, rush charges, or any other non-analytical charges.

Sample Receiving

Sample Receiving is located at each of the main laboratory facilities, please be sure to utilize the laboratory that will be managing your specific project.

Samples received after 3:30 PM, or anytime on Saturday, will be considered as received on the following business day for the purposes of calculating the turnaround time (TAT). Please note that if a Eurofins Calscience courier receives samples in the field, the TAT does not commence until the courier arrives back at the laboratory. The courier may have additional stops before returning to the laboratory, so delays in initiation of testing are possible when using a Eurofins Calscience courier. The TAT for samples received after normal business hours will commence the following business day.

Eurofins Calscience's acceptance of samples is subject to available capacity and is contingent upon the creation of a mutually acceptable delivery schedule. Please contact your Calscience representative prior to sample delivery to schedule analyses. Samples should be shipped to the lab on the day they are collected.

Eurofins Calscience

2841 Dow Avenue
Tustin, CA 92780
714 895-5494

Sample Receiving Hours (excludes holidays)

7:30 AM to 7 PM Monday - Friday
9 AM to 3 PM Saturday

Eurofins Calscience - Northern California Service Center

For our customers in Northern California, samples can be dropped off at our Concord, CA Service Center. For sample drop-off, please call ahead to ensure that there is someone available to receive samples.

5063 Commercial Circle, Suite H
Concord, CA 94520-8577
925 689-9022

Sample Receiving Hours (excludes holidays)

9 AM to 5 PM Monday - Friday

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

Sampling Supplies

Please contact your project manager prior to sampling activities to order sampling supplies or to confirm proper containers and volume requirements. Pre-preserved sample containers are included in the cost of the analysis with the exception of supplies for EPA Method 5035 preparation for soils, wipe sample kits, and air sampling devices and rental fees.

For the three perchlorate analysis methods performed by Eurofins Calscience (EPA 314.0, EPA 331.0, and EPA 6850) the sample collection and preservation requirements listed in the methods vary and may require the use of sterile sample containers and/or filtration. Eurofins Calscience can provide a kit containing a sterile bottle, syringe, and filter. These supplies are available at a cost of \$12.00 per kit. Cost of kit is not included in analytical unit cost pricing.

Unused sample containers cannot be returned to Eurofins Calscience for reuse due to possible contamination issues. A minimum disposal fee of \$100 will apply to return of unused sample containers requiring disposal, but is dependent upon what is returned for disposal.

Shipping bottles to the project site or your office will be provided by Eurofins Calscience, via courier or ground transportation at no charge for sites within the contiguous US. Please place your request for bottle delivery at least 7 business days prior to your required delivery date. If fewer than 7 days' notice is provided and alternative/quicker shipping is required, additional shipping and handling charges will apply.

If subcontract laboratory supplies are required please allow 14 days for delivery. If rush supplies are required, any additional cost incurred will be passed on to the client.

Sample Container Pick-up Location

2841 Dow Avenue
Tustin, CA 92780
714 895-5494

Standard Deliverables

Standard Level II report, which includes batch QC, and a standard Electronic Data Deliverable (e.g. Excel or Access) are included in the cost of analysis if requested on or before the time samples are received by the laboratory.

Turn-Around-Time

The normal Turn-Around-Time (TAT) is dependent upon the methods requested. For most methods, results can be reported in ten working days. Certain specialty analyses or difficult matrices (e.g. marine sediment and tissue) may require a longer TAT. Electronic (pdf) reports are provided via e-mail or available for download via our secured web portal.

The TAT commences on the date and time samples are received by the laboratory, or when any CoC discrepancies are resolved. Please note that if a Eurofins Calscience courier receives samples in the field, the TAT does not commence until the courier arrives back at the laboratory. The courier may have additional stops before returning to the laboratory, so delays in initiation of testing are possible when using a Eurofins Calscience courier. The TAT for samples received after normal business hours will commence the following business day.

Rush TAT surcharges for analyses performed in house, and normally reported in ten working days, are as follows:

- 1 Business Day: 100%
- 2 Business Days: 75%
- 3 Business Days: 50%

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

- 4 Business Days: 35%
- 5 Business Days: 25%
- 6-7 Business Days: 15%
- 8-9 Business Days: 10%

Project specific rush fees can be negotiated.

Advance notice is strongly recommended for all rush analyses. Availability of rush service is contingent upon approval of the labs involved and must be approved prior to sample submission.

For samples that require subcontracting, the TAT starts the first business day that the samples are received at the subcontract laboratory.

QA/QC
Eurofins Calscience standard QA/QC and reporting protocols will be followed. Any project specific requirements must be agreed to in advance and may incur additional costs.

Special Sample Handling Fees

Unit prices assume that samples are a single-phase matrix and that analyses can be performed in accordance with the laboratory's standard analytical procedures. If additional handling is required, additional fees may apply. Examples of special handling include (but are not limited to):

- Matrices requiring additional dilutions or special clean up steps
- Multiphasic samples requiring separate preparations and/or analyses
- Particle size reduction or special sub-sampling procedures
- Extra disposal costs for unique waste streams
- Foreign Soil Fees

Data Validation Packages

For projects requiring reporting of analytical and quality control data including raw data, a surcharge of 10% will apply for a full validation package. These surcharges are applicable to packages that are requested at the time of sample delivery. Requests for generation of data packages after results have been reported may result in additional fees. Validation packages are available on CD ROM. The standard TAT for validation packages for work performed in-house is ten days post reporting of Level II report.

Additional surcharges and fees may apply to work subcontracted outside of Eurofins Calscience.

Electronic Data Deliverables (EDD)

Presentation of data in spreadsheet format (e.g. Excel or Access) is included in the cost of analysis if requested on or before the time samples are received by the laboratory. Requests for EDDs after the final report is prepared may result in a fee. Complex EDDs may also require a fee.

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

Preparation of State mandated Geotracker EDF deliverables are billed at \$25 per report.

Additional Report Copies

At Client request, Eurofins Calscience will provide additional copies of reports and/or supporting raw data that has previously been provided at a cost of \$25 per report. Additional fees may apply for archived data retrieval.

Canceled Analysis

A fee ranging from a minimal amount up to the full unit price of an analysis may be charged depending on the status of the analysis at the time of cancellation.

Sample Disposal

Disposal of solid and aqueous samples will occur 14 days following sample receipt unless other arrangements have been made in advance. Samples are subject to the Safe and Environmentally Responsible Waste Management (SERWM) fee of \$3.00/sample.

Sample Storage & Archiving

Solid and Aqueous samples received but not analyzed are subject to a sample disposal fee of \$5.00 per container. Samples are normally stored for a period of 14 days after sample receipt. Samples requiring archiving beyond 14 days are subject to a fee of \$5.00 per container per month.

Subcontracts

For test methods that are subcontracted outside of Eurofins Calscience, the laboratory will agree to manage the subcontract work solely at the client's request. Eurofins Calscience assumes no liability for any performance issues, TAT, or changes to quoted pricing that may arise during the course of this project at this laboratory.

Discontinued Methods

If a listed method is discontinued by Eurofins Calscience, samples requiring that method may be subcontracted with permission from the client. Eurofins Calscience, however, will not honor the quoted prices if samples are subcontracted.

Certifications & Holding Times

Certifications

- Please note that CA now certifies for organic methods by analyte; therefore, our routine lists now contain several compounds that are not certifiable by the State. Please review the analyte lists and limits located prior to our T&Cs and let us know if you require a customized list or accept the list included in this quote as is.
- Eurofins Calscience has CA certification for methods that we analyze and are offered by CA ELAP for certification.

Holding Times

Please review details in "Additional Sample Information" near the end of this quote. Several methods requested have short holding times. Please plan to get samples to the lab as soon as possible after sample collection to improve our opportunities to meet the short holding times for certain methods.

48 hr holding time:
Nitrate, Nitrite, and Orthophosphate by Method EPA 300.0

3 days holding time:
Volatiles by Method 624.1 - unpreserved (Acrolein & Acrylonitrile)

7 days holding time:
Issued on: 1/8/2026

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

Sulfide by Method SM 4500-S2 D or EPA 376.2
TDS by Method SM 2540 C
TSS by Method SM 2540 D
Aqueous extractions for Pesticides, PCBs, PAH + PCP, SVOCs, DRO/ORO
Solid extractions for Organophosphorus Pesticides by EPA 8141

Comments & Clarifications

Shipping

Local courier drop-off/pick-up is available within our standard courier service area during normal business hours at a nominal fee depending on location. Please provide a minimum of three days advance notice to project manager; based upon availability.

Sample receiving at our Tustin laboratory is open and available to receive sample drop-offs Monday through Friday from 7:30AM - 7:00PM; Saturday 9AM - 3PM, excludes holidays.

Eurofins Calscience can provide shipping of sample containers with 7 - 10 days' notice at no charge assuming that supplies are available at the time of the request within the contiguous United States. Rush shipment, if required, will be billed at cost. Return shipment is not included and is the responsibility of the client.

Eurofins Calscience does not provide courier service for storm water samples to any of our clients due to the overwhelming number of clients with storm water samples. We apologize for any inconvenience this policy may cause.

Eurofins Calscience can provide shipping of containers/bottles to the site via Fed-Ex Ground. Shipping of samples back to Eurofins Calscience is the responsibility of the client.

Air Sampling & Media

Rental charges for canisters, flow controllers and other air sampling supplies are for a 2 week rental period. Supplies kept by the client longer than 2 weeks will incur additional charges equal to the two week rental rate for every additional two week period that supplies are retained. Supplies that are returned to Eurofins Calscience unused will also be invoiced at the full rental rate.

Advance payment or a deposit may be necessary for canister or flow controller rental. Waivers of advance payment and deposit requirements are subject to credit approval.

Eurofins Calscience provides air sampling bags as a service to our clients. Eurofins Calscience does not manufacture air sampling bags; we purchase them from our vendors. Eurofins Calscience will not be responsible for leaky or otherwise substandard performance of the air sampling bags supplied.

Billing for Sampling Equipment: Unused sample containers cannot be returned to Eurofins Calscience for reuse due to possible contamination issues. Once sampling equipment leaves the custody of Eurofins Calscience it is considered to have been used. Clients will be billed for all canisters, bags, or other sampling devices that have been provided unless otherwise agreed upon. Canisters and flow controllers not returned within two weeks are subject to additional rental charges.

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

If the glass housing for the PUF Cartridge is returned broken or is lost a fee of \$100 will be charged.

Storm Water:

Please include reference to the attached quotation on the COC when submitting samples.

Unit rates include standard Level II report provided in 15 - 20 working days. Results will be reported to the MDL (J-flag).

Eurofins Calscience does not provide courier service for storm water samples to any of our clients due to the overwhelming number of clients with storm water samples. We apologize for any inconvenience this policy may cause.

Please provide 5 working days' advance notice to your project manager for preparation of containers/bottle sets. Large orders may require additional time.

Eurofins Calscience can provide shipping of containers/bottles to the site. Shipping of samples back to Eurofins Calscience is the responsibility of the client.

Sample receiving is available to receive sample drop-offs Monday through Saturday, excluding holidays.

Charges for storm water kits must be paid in advance prior to shipment of the requested kits.

Holding Times

Dissolved Oxygen, Dissolved Sulfide, Ferrous Iron, Free Chlorine, pH, Total Residual Chlorine, Redox Potential, and Carbon Dioxide (SM 4500-CO2 D) all have a 15-minute hold time and should be filtered/prepared and/or analyzed in the field at the time of sample collection. If filtered/prepared, and analyzed in the laboratory, results will be qualified.

Per the method, samples for **dissolved metals by ICP, ICP/MS, and Hg-CVAA** should be filtered and preserved in the field within 15 minutes of sampling. There is a charge for the lab to perform the filtration and preservation (should be performed within 24 hours); also there will be a case narrative indicating the non-conformance.

Hexavalent Chromium, Hydrogen Sulfide (air), and Potassium Permanganate have a 24-hour hold time. Dissolved Organic Carbon (DOC) requiring lab filtration, must be filtered within 24 hrs of sampling. Please ensure samples get to the laboratory as soon as possible with at least 50% of hold time remaining.

BOD, Color, MBAS/Surfactants, Nitrate, Nitrite, ortho-Phosphate, Settleable Solids, Thiosulfates, and Turbidity have a 48-hour hold time.

Herbicides by 8151

Due to possible shortages of a compound required for the derivatization process, the unit rate may increase. Please check with your PM prior to submitting EPA 8151 samples for the current rate and availability of the analysis.

Analytical Sample Information

Analysis Method	Matrix	Preservative	Client Sub List Desc Container	Volume Required	Holding Time
Alkalinity 2320B	Water	None	Alkalinity - All Forms Plastic 250ml - unpreserved	75 mL	14 Days
Anions, Ion Chromatography 300_ORGFM_28D	Water	None	Chloride & Sulfate Plastic 250ml - unpreserved	10 mL	28 Days
Anions, Ion Chromatography 300_ORGFM_28D	Water	None	Chloride, Flouride & Sulfate Plastic 250ml - unpreserved	10 mL	28 Days
Anions, Ion Chromatography 300_ORGFMS	Water	None	Nitrate as N, Nitrite as N, Orthophosphate Plastic 250ml - unpreserved	10 mL	48 Hours
Anions, Ion Chromatography 300_ORGFMS	Water	None	Nitrate as N/Nitrite as N/Orthophosphate Plastic 250ml - unpreserved	10 mL	48 Hours
Cation Anion Balance Cation_Anion	Water	None	Cation Anion Balance (Calc only; analysis not included) No Container	0 No Unit	
Conductivity, Specific Conductance 2510B	Water	None	Specific Conductance Plastic 250ml - unpreserved	125 mL	28 Days
Cyanide, Total, Acid Dissociable and Thiocyanate Kelada_01	Water	Sodium Hydroxide	Total Cyanide Plastic 250ml - with Sodium Hydroxide	50 mL	14 Days
Diesel Range Organics (DRO) (GC) 8015B_DRO	Water	None	Diesel (C10-C28) Crude Oil (C7-C44) Amber Glass 250ml - unpreserved	250 mL	7 Days
Gasoline Range Organics - (GC) 8015B_GRO	Water	Hydrochloric Acid	Gasoline Range Organics (C4-C12) Voa Vial 40ml - Hydrochloric Acid	80 mL	14 Days
Herbicides (GC) 8151A	Water	None	Herbicides - Routine List Amber Glass 1 liter - unpreserved	1000 mL	7 Days
Mercury (CVAA) 245.1	Water	Nitric Acid	Mercury Plastic 250ml - with Nitric Acid	50 mL	28 Days
Metals (ICP) 200.7	Water	Nitric Acid	CAM-17 / Title 22 ICP Metals (Minus Mercury + Tin + Cations + B+SiO2) Plastic 250ml - with Nitric Acid	50 mL	180 Days
Metals (ICP) 200.7	Water	Nitric Acid	Total Al,B,Ca,Cu,Fe,Pb,Mg,Mn,K,Na Plastic 250ml - with Nitric Acid	50 mL	180 Days
Metals (ICP) 200.7	Water	Nitric Acid	Total Al,B,Ca,Fe,Pb,Mg,Mn,K,Na,SiO2 Plastic 250ml - with Nitric Acid	50 mL	180 Days
Nitrogen, Ammonia			Ammonia		

Eurofins Calscience
2841 Dow Avenue
Suite 100
Tustin, CA 92780

Prepared for:
Farideh Kia
Montrose Environmental Group, Inc
1631 E. St. Andrews Place
Santa Ana, CA 92705
fkia@montrose-env.com | Tel: (714) 815-8210

Prepared by: Brady, Shelly
Date: 1/8/2026 Expiration Date: 12/31/2028

Project: City of Watsonville, CA

Quote Number: 57028230 - 5

350.1	Water	Sulfuric Acid	Plastic 250ml - with Sulfuric Acid	100 mL	28 Days
Nitrogen, Total Kjeldahl			Total Kjeldahl Nitrogen (TKN)		
351.2	Water	Sulfuric Acid	Amber Glass 1 liter - Sulfuric Acid	500 mL	28 Days
Nonhalogenated Organic using GC/FID (Direct Aqueous Injection)			Nonhalogenated Volatiles - Full List		
8015C_DAI	Water	None	Voa Vial 40ml - unpreserved	80 mL	14 Days
Organochlorine Pesticides (GC)			Organochlorine Pesticides - Routine List		
8081B	Water	None	Voa Vial 60ml Amber - unpreserved	120 mL	7 Days
Organophosphorous Compounds by Gas Chromatography, Capillary Column Technique			Organophosphorous Pesticides - Dimethoate Only		
8141B	Water	None	Amber Glass 250ml - unpreserved	250 mL	7 Days
Perchlorate (IC)			Perchlorate		
314.0	Water	None	Plastic 250ml - unpreserved	10 mL	28 Days
Polychlorinated Biphenyls (PCBs) by Gas Chromatography			PCBs - Extended Aroclor List		
8082A	Water	None	Voa Vial 60ml Amber - unpreserved	120 mL	7 Days
Semivolatile Organic Compounds (GC-MS/MS)			1,4-Dioxane		
8270E_QQQ	Water	None	Voa Vial 40ml Amber - unpreserved	80 mL	7 Days
Semivolatile Organic Compounds (GC/MS)			Semivolatile Organic Compounds - Extended List		
8270C	Water	None	Amber Glass 1 liter - unpreserved	1000 mL	7 Days
Solids, Total Dissolved (TDS)			Total Dissolved Solids (TDS)		
2540C_Calcd	Water	None	Plastic 250ml - unpreserved	50 mL	7 Days
Sulfide, Total			Total Sulfide		
SM4500_S2_D	Water	Zinc Acetate and Sodium Hydroxide	Plastic 250ml - with Zinc Acetate & NaOH	10 mL	7 Days
Tetra Chlorinated Dioxins & Furans ID HRGC/HRMS			2,3,7,8-TCDD *To be ran by Eurofins Sacramento*		
1613B_Tetras	Water	None	Amber Glass 1 liter - unpreserved	2000 mL	1 Year
TOC			TOC		
5310C	Water	Sulfuric Acid	Voa Vial 40mL Amber - H2SO4	120 mL	28 Days
Volatile Organic Compounds (GC/MS)			Volatile Organic Compounds - Routine List + Oxygenates		
8260B	Water	Hydrochloric Acid	Voa Vial 40ml - Hydrochloric Acid	120 mL	14 Days

Hold Times listed above represent the minimum allotted time between sampling and lab extraction, prep or analysis.

Multiple analyses may be consolidated into fewer containers. Please contact your Project Manager for clarification when requesting sample containers.

Except for some special tests, all samples should be kept cold at 6 degrees C.

**EUROFINS ENVIRONMENT TESTING SOUTHWEST, LLC
TERMS AND CONDITIONS OF SALE (Short Form)**

When a purchaser ("Client") places an order for laboratory, consulting or sampling services from Eurofins Environment Testing Southwest, LLC ("EETSW"), a Delaware limited liability company. EETSW shall provide the ordered services pursuant to these Terms and Conditions and the related Quotation or Price Schedule, or as agreed in a negotiated contract. In the absence of a written agreement to the contrary, a client order constitutes an acceptance by the Client of EETSW's offer to do *business* under these Terms and Conditions, and an agreement to be bound by these Terms and Conditions. Receipt of a Client's samples at an EETSW laboratory constitutes acceptance of these Terms and Conditions (in the absence of any other negotiated contract). No contrary or additional terms and conditions expressed in a Client's document shall be deemed to become a part of the contract created upon acceptance of these Terms and Conditions, unless accepted by EETSW in writing.

1. ORDERS AND RECEIPT OF SAMPLES

1.1 A Client may place an order (i.e., specify a Scope of Work) either by submitting a purchase order to EETSW in writing or by telephone subsequently confirmed in writing, or by negotiated contract. Whichever option the Client selects for placing an order, the order shall not be valid unless it contains sufficient specification to enable EETSW to carry out the Client's requirements. In particular, samples must be accompanied by: a) adequate instruction on type of analysis requested, and b) complete written disclosure of the known or suspected presence of any hazardous substances, as defined by applicable federal or state law. If a Client fails to provide these required disclosures accompanying the submission of samples, and such failure results in an interruption in the lab's ability to process work due to contamination of instruments or work areas, the Client will be responsible for the costs of clean-up and recovery.

1.2 The Client shall provide one week's advance notice of the sample delivery schedule, or any changes to the schedule, whenever possible. Upon timely delivery of samples, EETSW will use its best efforts to meet mutually agreed turnaround times. All turnaround times will be calculated from the point in time when EETSW has determined that it can proceed with defined work following receipt, inspection of samples, and resolution of any discrepancies in Chain-of-Custody forms and project guidance regarding work to be done (Sample Delivery Acceptance). Rush turnaround times not requested in advance of the delivery of samples and specifically agreed to by the lab are not guaranteed. If the Client changes the sample delivery schedule prior to Sample Delivery Acceptance, EETSW reserves its rights to modify its turnaround time commitment, change the date upon which EETSW will accept samples, or refuse Sample Delivery Acceptance for the affected samples.

1.3 EETSW reserves the right, exercisable at any time, to refuse or revoke Sample Delivery Acceptance for any sample which in the sole judgment of EETSW: a) is of unsuitable volume; b) may pose a risk or become unsuitable for handling, transport, or processing for any health, safety, environmental or other reason, whether or not due to the presence of any hazardous substance in the sample and whether or not such presence has been disclosed to EETSW by the Client; or c) holding times cannot be met, due to passage of more than 48 hours from the time of sampling or 1/2 the holding time for the requested test, whichever is less.

1.4 Prior to Sample Delivery Acceptance, the entire risk of loss or damage to samples remains with the Client, except where EETSW provides courier services. In no event will EETSW have any responsibility or liability for the action or inaction of any carrier shipping or delivering any sample to or from EETSW's premises. Client is responsible for assuring that any sample that contains or may contain any hazardous substance to be delivered to EETSW's premises is properly packaged, labeled, transported and delivered, all in accordance with applicable laws.

1.5 EETSW reserves the right to begin processing samples upon receipt, unless the Client specifically notifies EETSW in writing prior to sample receipt that the samples are to be held without preparation or other processing or pending receipt of a purchase order. EETSW shall under no circumstances be responsible for missed holding times or turnaround times or for re-sampling costs if samples are released from hold with less than 48 hours or 1/2 the holding time for the requested test remaining, whichever is less.

2. PAYMENT TERMS

2.1 Services performed by EETSW will be in accordance with prices quoted and later confirmed in writing or as stated in the Price Schedule. Quoted prices do not include sales tax. Applicable sales tax will be added to invoices where required by law.

2.2 Invoices may be submitted to Client upon completion of any sample delivery group. Billing corrections must be requested within 30 days of invoice date. Payment in advance is required for all clients except those whose credit has been established with EETSW. For clients with approved credit, payment terms are net 30 days from the date of invoice by EETSW, unless alternative terms have been agreed in a separate written agreement. Payment shall be made without retainage and shall not be contingent upon the receipt of funds from third parties. All overdue payments are subject to an additional interest and service charge of one- and one-half percent (1.5%) (or the maximum rate permissible by law, whichever is less) per month or portion thereof from the due date until the date of payment. All fees are charged or billed directly to the Client. The billing of a third party will not be accepted without a statement, signed by the third party, acknowledging, and accepting payment responsibility in accordance with these payment terms.

2.3 If Client fails to make timely payment of its invoices, EETSW reserves the right to pursue all appropriate remedies, including withdrawing certifications, suspending work, and withholding delivery of data under this order without recourse. Client shall be responsible for all reasonable fees, expenses, and costs of collection including but not limited to arbitrator's and attorney's fees. EETSW reserves the right to refuse to proceed with work at any time based upon an unfavorable Client credit report.

3. CHANGE ORDERS, TERMINATION

3.1 Changes to the Scope of Work, price, or result delivery date may be initiated by EETSW after Sample Delivery Acceptance due to any condition which conflicts with analytical, QA or other protocols warranted in these Terms and Conditions. EETSW will not proceed with such changes until an agreement with the Client is reached on the amount of any cost, schedule change or technical change to the Scope of Work, and such agreement is documented in writing.

3.2 Changes to the Scope of Work, including but not limited to increasing or decreasing the work, changing test and analysis specification, or acceleration in the performance of the work may be initiated by the Client after Sample Delivery Acceptance. Such change must be documented in writing and may result in a change in cost and turnaround time commitment. EETSW's acceptance of such changes is contingent upon technical feasibility and operational capacity.

3.3 Suspension or termination of all or any part of the work may be initiated by the Client upon thirty (30) day written notice to EETSW. EETSW will be compensated consistent with Section 2 of these Terms and Conditions. EETSW will complete all work in progress and be paid in full for all work completed, including all costs incurred and reasonable profit margin, even if EETSW does not issue a final or partial report.

4. WARRANTIES AND LIABILITY

4.1 Where applicable, EETSW will use appropriate and approved analytical test methods. EETSW has referenced these methods in its Laboratory Quality Manuals and has documented them in Standard Operating Procedures. EETSW reserves the right based on its reasonable judgment to deviate from these methodologies as necessary or appropriate to the extent required by the nature or composition of the sample, which deviations, if any, will be made on a basis consistent with recognized standards of the industry and/or EETSW's Laboratory Quality Manuals. Client may request that EETSW perform according to a mutually agreed Quality Assurance Project Plan (QAPP). If samples arrive prior to agreement on a QAPP, EETSW will proceed with analyses under its standard Quality Manuals then in effect. EETSW will not be responsible for any resampling or other charges if work must be repeated to comply with a subsequently finalized QAPP.

4.2 EETSW shall start preparation and/or analysis within holding times provided that Sample Delivery Acceptance occurs within 48 hours of sampling or 1/2 of the holding time for the test, whichever is less,

unless the Client has specifically requested that EETSW hold the samples without preparation or other processing or pending receipt of a purchase order. Where resolution of inconsistencies leading to Sample Delivery Acceptance does not occur within this period, EETSW will use its best efforts to meet holding times and will proceed with the work provided that, in EETSW's judgment, the chain-of-custody or definition of the Scope of Work provide sufficient guidance. Reanalysis of samples to comply with EETSW's Quality Manuals will be deemed to have met holding times provided the initial analysis was performed within the applicable holding time. Where reanalysis demonstrates that sample matrix interference is the cause of failure to meet any Quality Manual requirements, the warranty will be deemed to have been met.

4.3 EETSW warrants that it possesses and maintains all licenses and certifications that are required to perform services under these Terms and Conditions provided that such requirements are specified in writing to EETSW prior to Sample Delivery Acceptance. EETSW will notify the Client in writing of any decertification or revocation of any license, or notice of either, that affects work in progress.

4.4 The warranty obligations set forth in Sections 4.1, 4.2 and 4.3 are the sole and exclusive warranties given by EETSW in connection with any services performed by EETSW or any results generated from such services, and EETSW gives and makes NO OTHER REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED. No representative of EETSW is authorized to give or make any other representation or warranty or modify this warranty in any way.

4.5 Client's sole and exclusive remedy for breach of warranty in connection with any services performed by EETSW will be limited to repeating any services performed, contingent on the Client's providing, at the request of EETSW and at the Client's expense, additional sample(s) if necessary. Any reanalysis requested by the Client generating results consistent with the original results will be at the Client's expense. If resampling is necessary, EETSW's liability for resampling costs will be limited to actual cost or one hundred and fifty dollars (\$150) per sample, whichever is less.

4.6 EETSW's liability for any and all causes of action arising hereunder, whether based in contract, tort, warranty, negligence or otherwise, shall be limited to the lesser amount of compensation for the services performed or \$100,000. All claims, including those for negligence, shall be deemed waived unless suit thereon is filed within one year after EETSW's completion of the services. Under no circumstances, whether arising in contract, tort (including negligence), or otherwise, shall EETSW be responsible for loss of use, loss of profits, or for any special, indirect, incidental or consequential damages occasioned by the services performed or by application or use of the reports prepared.

4.7 In no event shall EETSW have any responsibility or liability to the Client for any failure or delay in performance by EETSW that results, directly or indirectly, in whole or in part, from any cause or circumstance beyond the reasonable control of EETSW. Such causes and circumstances include, but are not limited to, acts of God, acts of Client, acts or orders of any governmental authority, strikes or other labor disputes, natural disasters, accidents, wars, civil disturbances, equipment breakdown, matrix interference or unknown highly contaminated samples that impact instrument operation, unavailability of supplies from usual suppliers, difficulties or delays in transportation, mail or delivery services, or any other cause beyond EETSW's reasonable control.

5. RESULTS, WORK PRODUCT

5.1 Data or information provided to EETSW or generated by services performed under this agreement shall only become the property of the Client upon receipt in full by EETSW of payment for the entire order. Ownership of any analytical method, QA/QC protocols, software programs or equipment developed by EETSW for performance of work will be retained by EETSW. Client shall not disclose such information to any third party without EETSW's express prior consent.

5.2 Data and sample materials provided by Client or at Client's request, and the result obtained by EETSW shall be held in confidence

(unless such information is generally available to the public or is in the public domain or Client has failed to pay EETSW for all services rendered or is otherwise in breach of these Terms and Conditions), subject to any disclosure required by law or legal process.

5.3 Should the results delivered by EETSW be used by the Client or Client's client, even though subsequently determined not to meet the warranties described in these Terms and Conditions, then the compensation will be adjusted based upon mutual agreement. In no case shall the Client unreasonably withhold EETSW's right to independently defend its data.

5.4 EETSW reserves the right to perform the services at any laboratory in the EETSW network. If a Client has requested a particular location for the work, EETSW will inform the Client when operational constraints require the work to be performed at another EETSW location. In addition, EETSW reserves the right to subcontract services ordered by the Client to another laboratory or laboratories, if, in EETSW's sole judgment, it is reasonably necessary, appropriate or advisable to do so. EETSW will in no way be liable for any subcontracted services (outside the EETSW network) except for work performed at laboratories which have been audited and approved by EETSW.

5.5 EETSW will dispose of non-hazardous samples, sample extracts and digestates 30 days after the final analytical report is issued, unless instructed to store them for an alternate period of time or to return such samples to the Client, in a manner consistent with U.S. Environmental Protection Agency regulations or other applicable federal, state or local requirements. Charges for disposal will be billed to the client. Alternatively, samples can be returned to the client for disposal. Cost of return shipping will be billable to the client. Air samples in Summa canisters and tedlar bags are used and the containers cleaned immediately after testing, such that those samples are not retained. Longer storage periods may be requested and may be accommodated if space allows, and for an additional charge. Any samples for projects that are canceled or not accepted, or for which return was requested, will be returned to the Client at its own expense. EETSW reserves the right to return to the Client any sample or unused portion of a sample that is not within EETSW's permitted capability or the capabilities of EETSW's designated waste disposal vendor(s). ALL DIOXIN, MIXED WASTE, AND RADIOACTIVE SAMPLES WILL BE RETURNED TO THE CLIENT, unless prior arrangements for disposal are made.

5.6 Unless a different time period is agreed to in an order under these Terms and Conditions, EETSW agrees to retain all records for five (5) years.

5.7 If EETSW is required to respond to legal process related to services for Client, Client agrees to reimburse EETSW for hourly charges for personnel involved in the response and attorney's fees reasonably incurred in obtaining advice concerning the response, preparation to testify, and appearances related to the legal process, travel and all reasonable expenses associated with the litigation. Additional consulting beyond that normally associated with lab reports will be billed at EETSW's current published rates.

6. INSURANCE

6.1 During the performance of services under these Terms and Conditions, EETSW shall maintain in force Workers' Compensation and Employer's Liability Insurance in accordance with the laws of the states having jurisdiction over EETSW's employees who are engaged in the performance of the work. EETSW shall also maintain during such period Comprehensive General and Contractual Liability (limit of \$1,000,000 per occurrence; \$2,000,000 aggregate), Comprehensive Automobile Liability, owned and hired (\$1,000,000 combined single limit), Professional Liability Insurance (limit of \$5,000,000 per claim/aggregate), and Pollution Liability Insurance (limit of \$1,000,000 per claim/aggregate).

7. MISCELLANEOUS PROVISIONS

7.1 These Terms and Conditions, together with any additions or revisions which may be agreed to in writing by EETSW, embody the whole agreement of the parties and provide the only remedies available. There are no promises, terms, conditions, understandings, obligations or

agreements other than those contained herein, and these Terms and Conditions shall supersede all previous communications, representations, or agreements, either verbal or written, between the Client and EETSW. These Terms and Conditions, and any transactions or agreements to which they apply, shall be governed both as to interpretation and performance by the laws of the state where EETSW's services are performed.

7.2 The invalidity or unenforceability, in whole or in part, of any provision, term or condition hereof shall not affect in any way the validity or enforceability of the remainder of these Terms and Conditions, the intent of the parties being that the provisions be severable. The section headings of these Terms and Conditions are intended solely for convenient reference and shall not define, limit or affect in any way these Terms and Conditions or their interpretations. No waiver by either party of any provision, term or condition hereof or of any obligation of the other party hereunder shall constitute a waiver of any subsequent breach or other obligation.

7.3 The obligations, liabilities, and remedies of the parties, as provided herein, are exclusive and in lieu of any others available at law or in equity. Indemnifications, releases from liability and limitations of liability shall apply, notwithstanding the fault, negligence or strict liability of the party to be indemnified, released, or whose liability is limited, except to the extent of sole negligence or willful misconduct.