Audiovisual Scope of Work for:

City of Watsonville

Council Chambers Audio-Visual Upgrade Project

Prepared by:

Spinitar

5159 Commercial Circle

Concord, CA 94520

November 23, 2021

November 23, 2021

Scott Sanders
City of Watsonville
275 Main St., Ste. 400
Watsonville, CA 95076

Subject: **Audio Visual Systems Scope of Work** – **City of Watsonville,**
           Council Chambers Audio - Visual Upgrade Project

Dear Scot,

We are pleased to submit Spinitar's proposal for the City of Watsonville's Council Chambers Audio-Visual Upgrade Project.

Spinitar appreciates the opportunity to bid on this project and we have included the attached documentation as part of our bid proposal submission. With more than 20 years in audiovisual systems integration, Spinitar is dedicated to providing its clients with custom audiovisual and communications technologies, solutions and services that facilitate better business results.

We would appreciate the opportunity to review this proposal and answer any questions you may have at your earliest convenience. If you have any questions, please direct them to me at joe.orlando@spinitar.com or (925) 588-6986.

Thank you again for the opportunity, and we look forward to hearing from you.

Sincerely,

Joe Orlando
Regional Vice President
Joe.orlando@spinitar.com

Scope of Work:

A. Spinitar shall install the audiovisual systems per the AV Specifications attached in the bid proposal:
- Council Chambers AV Project RFP Package
- Spinitar acknowledges receipt of the following addendum:
  - Council Chambers AV Project RFP Addendum 1

We understand the specifications and drawings provided. We have listed assumptions from the scope of work – your scope of work included with highlighted portions we take exception to. Our response is italicized after.

1.4 System Description
- A. General
  - 2. ==The project includes the extension of 120VAC power to new flat panel display locations==, as well as related framing/drywall/T-BAR ceiling/painting work. This work is to be included under this section.
  - 3. ==The project includes the replacement of existing recessed-mount projection screen with new units. This work will require reconnecting 120VAC power==, as well as related framing/drywall/painting work. This work is to be included under this section.

It is assumed that there is available amperage on existing circuit(s) to support the scope of work including the rework of the two (2) equipment racks.

- D. Council Chambers
  - 10. Control System Programming
    - a. Touchpanels shall be configured with the most often-used device functions. Do not attempt to put every possible device function on the touchpanel.
    - b. The touchpanel shall be configured to work in two modes: Council Meeting and Community Room.
    - c. Provide the following minimum feature set at the control booth touch panel (master control):
    ==14) Architectural Lighting Controls==
  - d. Provide the following minimum feature set at the clerk's touch screen panel:
  ==10) Architectural Lighting Controls==

If current system controls lighting then Spinitar shall plan to provide four (4) presets for lighting controls within Council Chambers and Clerk's touch panels. Since we don't know exact controls and configuration of existing system, and a third party manufacturer shade and/or lighting integration is necessary for control (in order to set up basic presets) then a Change Order is required.

- E. Community Room
  - 6. Control System
    - e. ==The control system shall connect to the architectural lighting. Provide any necessary interface device to make a complete and functional system.==

▪ f. The control system shall connect to the motorized shade system. Provide any necessary interface device to make a complete and functional system.

If current system controls shades and lighting then Spinitar shall plan to provide four (4) presets for lighting and four (4) for shade controls within Community Room touch panels. Since we don't know exact controls and configuration of existing system, and a third party manufacturer shade and/or lighting integration is necessary for control (in order to set up basic presets) then a Change Order is required.

1.8 WARRANTY:
　　A. Warranty shall provide coverage of material and product defects and assembly workmanship or installation for a period of two years following the date of acceptance by the Architect.
　　B. Items under warranty shall be serviced to the satisfaction of the Owner with 14 days of notification to the Contractor.
　　C. The Contractor shall bear all costs that arise because of the warranty claim when service time exceeds 14 days, including, but not limited to, the use of temporary replacement components, additional Owner staffing or overtime, shipping, cancelled uses or performances.

This warranty coverage requires purchase of essential spares of key components. We recommend a meeting with client to discusses a spares package with our Customer Success Manager.

B.   Our project team (key project personnel who will perform onsite work) is included in the attached documents.

C.   Proof of Insurance is included in attached documents.

D.   A project schedule has been included in the attached documents. We anticipate the project duration for installation to be seven weeks. We can slide the start date earlier or later depending on City's schedule.

Spinitar has purchased a large amount of Crestron, including NVX product to help ease the Supply Chain issue. This is a proactive order by Spinitar as one of Crestron's premier (and largest) integrator on the West Coast.

Project Plan:

Phase 1: Community Room
- Decommission racks, projector's, and screens and rewire Community Room – prepare room for new equipment.
- Electrical work – decommission/recommission of projection screens
  - New electrical for ceiling display location within Council Chambers
  - Decommission/Recommission electrical within Conference Room
- Installation of new equipment (projector's, screens, cameras, microphones, AV distribution). Have room completed for move of Council Chambers meetings remotely via Zoom (if necessary). The Council and other staff can use this room temporarily while the Chambers and Broadcast are redone.

Phase 2: Council Chambers and Broadcast
- Decommission equipment racks within Chambers and Broadcast, rewiring, and preparation of rooms for new equipment.
- Racks to be physically moved from Watsonville to Spinitar shop for installation of
- new rack equipment, wiring, and full test of equipment prior to delivery on-site.
  - Equipment may be verified including programming and testing by the City to validate the design and control (GUI)
- Installation of new equipment

Phase 3: Conference Rooms
- Decommissioning of rooms including projector, screen, whiteboard etc...
- Installation of new equipment

Phase 4: System Verification & Training
- Full system verification of signals/functionality between rooms
- Training as per scope of work

E. Our proposal with itemized breakdown of all equipment, materials, freight, e-waste, labor and tax is included in the attached documents.

Spinitar has not substituted, nor plans to substitute any major components of the system (Televic, Crestron NVX, Newtek, Panasonic, QSC DSP). However, we may need to change smaller components due to supply chain issues. Should this be the case then we will address any changes for sign off by client for authorization to proceed.

F. A proposed budget for ongoing support and maintenance is included in attached documents.

G. References are attached – Spinitar has an excellent track record with City & County council chambers. We understand the complexity of the rooms use along with the demands by different members of the organization.

EXCLUSIONS
The following work is not included in our scope of work:
▪ Concrete saw cutting and /or core drilling.
▪ Fire wall, ceiling, roof and floor penetration.
▪ Data drops

Spinitar provides a turnkey audiovisual system included but not limited to the following services:

- **Design Engineering**:
  - Preparation of system functional interconnection diagrams, circuit details, equipment rack elevations and testing/commissioning of the system for optimal performance.

- **Project Management**:
  - Attends construction and client meetings throughout the duration of the project
  - Provides status reports
  - Develop project schedule and oversight of the Spinitar team
  - Oversee the training needs and documentation of the customer
  - Supervise end-user training on systems operation
  - Facilitate completion of final punch list items and close out package

- **Shop Installation:**
  Labor performed in-house.
  - Racking of equipment, mounting equipment within rack and wiring interconnects
  - Testing components within rack for proper operation and custom wall plates and/or custom electronic devices, etc.

- **Field Installation:**
  Labor performed on the job site.
  - Pulling, labeling and terminating cable with-in the room(s)
  - Mounting and terminating all wall plates
  - Installing structural systems for audiovisual equipment
  - Mounting equipment in millwork, walls, floors and/or ceilings
  - System level testing and de-bugging
  - Site cleanup and disposal, etc.

- **Programming**: Labor performed off-site to develop software programmed to specific approved design for human interface control of the audio-visual system.
  - Base program from function list
  - Base touch panel layout from drawings
  - Client-approved layout and functionality
  - Loading program and test functions (in-shop)
  - Modifying program to reflect field conditions

Spinitar is committed to improving how our clients present, receive and exchange important information in their communication environments. We have the experience and expertise to provide The City of Watsonville with multimedia systems that will serve as models for innovative presentation environments.

The Spinitar team looks forward to working with you on this project.

Sincerely,

SPINITAR

Joe Orlando
Regional Vice President

WHO WE ARE

Spinitar is an industry-leading AV systems integrator with a history of excellence in system design, spanning more than 30 years. We specialize in AV systems design, integration and support for a broad range of industries and applications. We believe our success begins with a deep understanding of your industry, organization, vision, goals, and end users.

WHAT WE DO

- AV Solutions
- AV Systems Design
- Project Management
- System Integration
- Support Services
- AV Staffing

OUR SPECIALTIES

- Design
- Build
- Train
- Support

WHO WE SERVE

- Corporate
- Education
- Federal, State & Local Government
- Healthcare
- Hospitality & Entertainment
- House of Worship

> " Our commitment to quality and craftsmanship is deeply ingrained in our culture. "

Contact Us

www.spinitar.com
(800) 722-6444
sales@spinitar.com

Audio, Visual and Communication Solutions. Since 1986.

OUR WORK

SCAN ME TO
SEE MORE

Arnold Cuevas   Project Manager

BACKGROUND

Arnold recently joined Spinitar in December of 2019. Arnold is a Marine Corps Veteran with a background in the low voltage and structured cabling industry, since 1996. He has worked in a variety of positions, including field installation, estimating, sales, operations management and project management. His background in the military has enabled him to become the leader he is today. He has transferred his skills into the civilian work sector where he has spent time working in management and leadership roles.

ROLE & RESPONSIBILITIES

As a Project Manager at Spinitar, Arnold is responsible for managing, coordinating and overseeing several audiovisual systems integration projects. In this capacity, he manages project budgets, plans project timetables and coordinates personnel activities to ensure that required milestones are being met, integration teams are operating efficiently, and clients are informed of project progress and completion time frames. Arnold also works closely with team designers and support staff to verify that equipment and resources are properly allocated to each client project. As part of the Project Manager role and process, Arnold regularly visits client job sites to coordinate team direction, initiate system testing, and oversee final commissioning procedures to verify strong system quality, functionality, and operability.

CERTIFICATIONS & TRAINING

-Extron Certified AV Associate
-BICSI Certified Sr. Technician / Fiber Certification
-US Marine Corps Communications & Electronics School
-US Marine Corps-Non-Commissioned Officer & Leadership School
-US Marine Corps Institute
-Asbestos Certification
-Workplace Harassment for Supervisors

Anthony Falzon III   Systems Designer

BACKGROUND

Anthony has been with Spinitar since January of 2021. Prior to joining Spintiar, Anthony worked as a project manager, design engineer, and programmer where he oversaw $1M+ AV projects and successfully designed & built complex AV systems. Anthony's combined experiences in the industry have given him the background needed to ensure all appropriate parties have a great understanding of their respective scope of work.

ROLE & RESPONSIBILITIES

As a systems designer at Spinitar, Anthony helps to ensure timely and profitable delivery of projects through the sales process, system design, and support of project managers. System design responsibilities include design, product selection, system engineering, CAD, and system testing/commissioning for both specification and design-build projects. This support helps to create a coordinated workflow through design and purchasing that carries over to field installation and system startup. This process creates an organized and successful implementation of projects to meet the customer's needs. Anthony is responsible for ensuring completed designs and functionality for all projects assigned to him and his team. The systems designer works closely with the team throughout the design process to ensure quality projects get delivered on time and on budget.

CERTIFICATIONS & TRAINING

CTS, QSC Level 2, Crestron MTA, Crestron Programmer 301, Extron ESC, Biamp TesiraForte, Harman HCCP, Harman HCNP

Greg Slusser   Systems Designer

BACKGROUND

Greg has been with Spinitar since February of 2019. Greg has worked in the AV industry since 1996 and began doing installations, CAD, and engineering in 1997. His time spent in the AV industry has brought him a variety of experiences, including programming, networking, engineering, service, component-level repair, broadcast, live sound, and studio production. His variety and years of experience in the audiovisual industry have prepared him for his role as a systems designer at Spinitar.

ROLE & RESPONSIBILITIES

As a Systems Designer at Spinitar, Greg helps to ensure timely and profitable delivery of projects through the sales process, system design, and support of project managers. System design responsibilities include design, product selection, system engineering, CAD and system testing/commissioning for both specification and design-build projects. This support helps to create a coordinated workflow through design and purchasing that carries over to field installation and system startup. This process creates an organized and successful implementation of projects to meet the customer's needs. Greg is responsible for ensuring completed designs and functionality for all projects assigned to him and his team. The systems designer works closely with the team throughout the design process to ensure quality projects get delivered on time and on budget.

CERTIFICATIONS & TRAINING

- Creston Fusion Programmer (CTI-FUSION-P)
- Extron Control Professional
- Samsung LED

Erik Poston   Project Foreman

BACKGROUND

Erik has been with Spinitar since August of 2020. Having joined the team with nearly 30 years of experience working in the audiovisual industry, Erik's background in AV has prepared him to successfully oversee any project assigned to his team. Having worked on various AV projects within the residential, boating, and commercial industries, Erik is well-equipped to handle any task given to him.

ROLE & RESPONSIBILITIES

As a project foreman at Spinitar, Erik reports to the project manager and is responsible for the daily activities of coordinating and managing installation tasks with customers, general contractors, electrical contractors, and sub-contractors. Erik provides essential communication with the project manager in coordination of installation tasks and gathers all of the necessary information, tools, and spare parts to ensure the installation team performs the installation correctly the first time. He participates in site walks, construction meetings, safety meetings, project kickoffs, and reviews and prioritizes onsite efforts to ensure the project stays on track and on budget.

CERTIFICATIONS & TRAINING

- Lift certified
- Biamp certified

CRESTRON®

This certifies that **ANTHONY FALZON III**

has successfully completed all of the requirements for advanced training through the Crestron Continuing Education Series and is hereby awarded **Master Technology Architect** status.

CRESTRON
Master Technology Architect

06/19/2020

Date

Authorized Signature

QSC®

Q-SYS™
TRAINING

LEVEL 1

QSC®

AVIXA
CTS **RU** Provider

This is to certify that

Greg Slusser

has completed

Q-SYS Level 1 Training

effective on April 22, 2020

And is deemed qualified and entitled by QSC, LLC
to all of the rights and benefits of such certification.

This certification is valid through April 22, 2023

Joseph Pham
President and
Chief Executive Officer

Patrick Heyn
Director of Marketing & Training
QSC Systems Business Unit

CRESTRON
TECHNICAL
INSTITUTE

CRESTRON®

This certifies that **Daniel Portugal**

has successfully completed all of the requirements of the Crestron Technical Institute Certification Program and is hereby awarded the title of **Crestron Masters Certified Programmer.**

MASTERS
CERTIFIED
PROGRAMMER

CTI   CRESTRON
TECHNICAL INSTITUTE

5/11/2021

Date   Authorized Signature

CMCP-000-210511-1206

ACORD® CERTIFICATE OF LIABILITY INSURANCE

	DATE (MM/DD/YYYY)
	5/21/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER		CONTACT NAME:	Certificate Department
Mindful Insurance Solutions, Inc		PHONE (A/C, No, Ext): 877-223-4437 Ext. 5	FAX (A/C, No):
2043 Anderson RD		E-MAIL ADDRESS: certificates@mindfulins.com	
Suite C		INSURER(S) AFFORDING COVERAGE	NAIC #
Davis CA 95616		INSURER A : Travelers Indemnity Company	25658
INSURED		INSURER B :	
Presentation Products, Inc DBA: Spinitar		INSURER C :	
16751 Knott Ave.		INSURER D :	
		INSURER E :	
La Mirada CA 90638		INSURER F :	

COVERAGES   CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	**X COMMERCIAL GENERAL LIABILITY** ☐ CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY X PRO-JECT ☐ LOC ☐ OTHER:			630 5E992165 - 21	5/21/2021	5/21/2022	EACH OCCURRENCE	$ 2,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 25,000
							PERSONAL & ADV INJURY	$ 2,000,000
							GENERAL AGGREGATE	$ 10,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
							Designated Location Aggre	$ 2,000,000
A	**AUTOMOBILE LIABILITY** X ANY AUTO X ALL OWNED AUTOS X SCHEDULED AUTOS X HIRED AUTOS X NON-OWNED AUTOS			BA 0N312311	5/21/2021	5/21/2022	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
							Medical Payments	$ 10,000 each insured
A	**X UMBRELLA LIAB X OCCUR** **X EXCESS LIAB ☐ CLAIMS-MADE** ☐ DED ☐ RETENTION $			CUP 4J780663	5/21/2021	5/21/2022	EACH OCCURRENCE	$ 10,000,000
							AGGREGATE	$ 10,000,000
							Crisis Management Service	$ 50,000
A	**WORKERS COMPENSATION AND EMPLOYERS' LIABILITY** ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N (Y/N) (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	UB 9M253118	5/21/2021	5/21/2022	X PER STATUTE ☐ OTHER 1,000,000	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000
A	Errors and Omissions			106741928	5/21/2021	5/21/2022	Limit: $2,000,000/4,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Evidence of Coverage

CERTIFICATE HOLDER	CANCELLATION
Presentation Products Inc., dba Spinitar 16751 Knott Avenue La Mirada CA 90638	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE _[signature]_

ACORD 25 (2014/01)   The ACORD name and logo are registered marks of ACORD

City of Watsonville - AV Room Upgrade / Room Schedule   11/23/2021

SPINITAR

ID	Task Name	Duration	Start	Finish	Predecessor / Comments
	City of Watsonville - AV Upgrade / Room Schedule	**50 days**	**12-Jul**	**1-Sep**	
1	**Community Room-**Demo (2) OFE Racks	5 days	12-Jul-22	18-Jul-22	
2	**Rack Build** (Off site)	8 days	12-Jul-22	22-Jul-22	
3	**Council Chambers/Broadcast Room-**Installation	10 days	19-Jul-22	1-Aug-22	
4	**Rack Set Up**	2 days	25-Jul-22	26-Jul-22	
5	**Customer Rack Verification** (Off Site)	3 days	27-Jul-22	29-Jul-22	
6	**Racks-**Deliver back to site & set up	1 day	1-Aug-22	5-Aug-22	
7	**Conference Rooms x2-**Installation	4 days	2-Aug-22	5-Aug-22	
8	**Council Chambers/Broadcast Room-**Test & Commission	8 days	8-Aug-22	17-Aug-22	
9	**Conference Rooms x2-**Test & Commission	2 days	22-Aug-22	23-Aug-22	
10	**Full System Verification**	1 day	24-Aug-22	24-Aug-22	
11	**Customer Training**	6 days	25-Aug-22	1-Sep-22	

QUOTATION: 135395

SPINITAR
5159 Commercial Circle. Unit A
Concord, CA 94520

BILL TO:		JOB LOCATION:			
COMPANY	**City of Watsonville**	COMPANY	**City of Watsonville**	DATE	**November 23, 2021**
ADDRESS	**275 Main Street, Ste. 400**	ADDRESS	**275 Main Street, Ste. 400**	EXPIRY DATE	**Dec 03, 2021**
				SALES REP	**Greg Goddard**
	Watsonville, 95076		**Watsonville, 95076**	PHONE	**(650)863-8055**
CONTACT	**Scott Sanders**	CONTACT	**Scott Sanders**	EMAIL	**greg.goddard@spinitar.com**
PHONE	**8317683435**	PHONE	**8317683435**		

TITLE:

City of Watsonville - Council Chambers RFP

SCOPE OF WORK:

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
		COUNCIL CHAMBERS			
		AUDIO SYSTEM - REINFORCEMENT			
		DSP			
QSC	CORE 510I CTO	Integrated Core with eight I/O card slots, 256 x 256 networked audio channels, dual redundant media	1.00	$5,750.00	$5,750.00
QSC	CIML4	Four channels of microphone / line-level analog audio input with 48V phantom power.	2.00	$262.50	$525.00
QSC	COL4	Four channels of balanced, line-level analog output.	2.00	$256.25	$512.50
QSC	CDN64	Q-SYS Dante Bridge Card, 64x64.	1.00	$1,325.00	$1,325.00
QSC	I/O USB BRIDGE	Q-SYS PoE bridging endpoint for AV-to-USB Bridging. Delivers driverless USB 2.0 connection. Includes	2.00	$1,436.25	$2,872.50
		WIRELESS MICS			
SHURE	ULXD4Q=-G50	Quad Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardwa	1.00	$4,966.13	$4,966.13
SHURE	ULXD2/B87A=-G50	Handheld Transmitter with BETA 87A Microphone	2.00	$624.63	$1,249.26
SHURE	ULXD1=-G50	Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector	2.00	$437.00	$874.00
COUNTRYMAN	B3W5FF05TSL	Omni Mic, Tan, Shure	2.00	$196.08	$392.16
SHURE	SB900B	RECHARGEABLE BATTERY	8.00	$95.00	$760.00
SHURE	UA864US	Wall-Mounted Wideband Antenna	2.00	$372.88	$745.76
SHURE	SBC200-US	Dual Docking Charger with PS45US Power Supply	4.00	$218.50	$874.00
MIDDLE ATLANTIC	KB-SS	RACKMOUNT KEYBOARD TRAY	1.00	$213.00	$213.00
		REINROCEMENT SYSTEMS - CHAMBERS			
QSC	CX-Q 2K4	4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp?, Mic/line Inputs,	1.00	$1,937.50	$1,937.50
		DAIS/STAFF			
TELEVIC	70.98.2902	Plixus Audio Engine	1.00	$2,791.18	$2,791.18
TELEVIC	71.98.2950	Dante Audio Networking Card	1.00	$936.76	$936.76
TELEVIC	70-98.2911	Plixus Network Extender	3.00	$990.29	$2,970.87
TELEVIC	70-98.2930	Power Supply	1.00	$2,064.71	$2,064.71
TELEVIC	70-98.0131	Confidea Flex Touch Conference Unit	19.00	$680.59	$12,931.21
TELEVIC	71.98.0055	GSM Gooseneck Mic	19.00	$139.94	$2,658.86
		SOFTWARE/LICENSE			

SPINITAR
5159 Commercial Circle. Unit A
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
TELEVIC	71.98.1403	License for Language Selection	18.00	$76.47	$1,376.46
TELEVIC	71.98.1401	License for Voting	18.00	$76.47	$1,376.46
TELEVIC	71.98.1104	Cocon Voting Plugin	1.00	$2,829.41	$2,829.41
TELEVIC	71.98.1102	Cocon Signage Plugin	1.00	$1,605.88	$1,605.88
TELEVIC	71.98.1101	Cocon Discussion	1.00	$3,441.18	$3,441.18
TELEVIC	71.98.2050	Single Sided Nameplate	11.00	$936.76	$10,304.36
TELEVIC	71.98.1114	CoCon Nameplate	1.00	$2,523.53	$2,523.53
TELEVIC	99.06.0003	On-Site Training & Commissioning	1.00	$3,529.41	$3,529.41
TELEVIC	99.04.9999	Global Supply Surcharge	1.00	$1,511.76	$1,511.76
		PUBLIC SPEAKER'S LECTERN			
TELEVIC	71.98.0505	Integrated Flush Mount Delegate Panel	2.00	$441.24	$882.48
TELEVIC	71.98.0055	GSM Gooseneck Mic	2.00	$139.94	$279.88
		UTILITY			
BITTREEE	B48DC-FNPLT/E3 M2OU12L	Audio Patchbay 489 Series	1.00	$1,063.00	$1,063.00
BITTREE	LPC3602-110	Audio Patch Cable, Red, 3'	20.00	$54.00	$1,080.00
RADIO DESIGN LABS	RDL-STD600	RDL Passive Audio Divider/Combiner	2.00	$57.96	$115.92
RADIO DESIGN LABS	RDL-TXAT1	RDL Isolation Transformer, 600 ohm	2.00	$92.21	$184.42
BELDEN	BL-RV6PPA2U48BK	REVConnect Series Data Patchbay	1.00	$538.84	$538.84
COMPREHENSIVE CABLE	CAT6A-3BLU	CAT6A Shielded Patch Cable Blue 3ft.	20.00	$7.82	$156.40
		ASSISTIVE LISTENING/TRANSLATION			
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	2.00	$639.47	$1,278.94
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	1.00	$55.94	$55.94
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	2.00	$46.11	$92.22
LISTEN TECHNOLOGIES	LR-5200-072	Advanced Intelligent DSP RF Receiver (72 MHz)	48.00	$194.26	$9,324.48
LISTEN TECHNOLOGIES	LA-365	Replacement Rechargeable Li-ion Battery	4.00	$28.72	$114.88
LISTEN TECHNOLOGIES	LA-381-01	Intelligent 12-Unit Charging Tray	3.00	$296.30	$888.90
LISTEN TECHNOLOGIES	LA-382	Intelligent Cable Management Unit	3.00	$35.53	$106.59
LISTEN TECHNOLOGIES	LA-380-01	Intelligent 12-Unit Charging/Carrying Case	1.00	$462.60	$462.60
LISTEN TECHNOLOGIES	LA-430	Intelligent Ear Phone/Neck Loop Lanyard	10.00	$49.14	$491.40
LISTEN TECHNOLOGIES	LA-402	Universal Stereo Headphones	50.00	$21.93	$1,096.50
		INTERPRETER'S CONSOLE			
WILLIAMS SOUND	IC-2	Interpreter control console with audio routing.	1.00	$1,283.12	$1,283.12
SENNHEISER	HMD 26-II-600 S-X3K1	Professional Headset w/Cable	1.00	$425.00	$425.00
QSC	UNDIO2X2+	2x2 Channel Mic/Line I/O	1.00	$522.50	$522.50
BOSS	BR-80	Audio Record Unit - Power Supply	1.00	$323.52	$323.52
BOSS	9V AC ADAPTOR	9V AC Adaptor	1.00	$14.69	$14.69
		VIDEO SYSTEMS - PRESENTATION			
CRESTRON	DMF-CI-8	DigitalMedia Card Chassis for DM-NVX-C & DMCF, 8 Slots	3.00	$1,250.00	$3,750.00
CRESTRON	DM-NVX-360C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder Card	16.00	$1,125.00	$18,000.00
CRESTRON	DM-XIO-DIR-80	DM XiO Director Virtual Switching Appliance for 80 Endpoints	1.00	$3,125.00	$3,125.00
		SOURCES			

Attachment 1
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SPINITAR
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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	1.00	$1,162.93	$1,162.93
		RACK MONITOR			
TOTEVISION	LED-1906HDMTR	19" Rackmount Monitor	1.00	$493.58	$493.58
		PROJECTION DISPLAY - CHAMBERS			
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	$812.50	$812.50
		MULTI-WINDOW PROCESSOR			
CRESTRON	HD-WP-4K-401-C	4K Multi-Window Video Processor with HDBaseT® & HDMI® Outputs	1.00	$4,375.00	$4,375.00
CRESTRON	DM-NVX-E30C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder Card	1.00	$812.50	$812.50
CRESTRON	DM-NVX-D30C	DM NVX® 4K60 4:4:4 HDR Network AV Decoder Card	4.00	$812.50	$3,250.00
		FLAT PANEL DISPLAY - CHAMBERS			
PANASONIC	TH-86SQ1W	86" Class Large Format 4K Digital Display	1.00	$7,285.88	$7,285.88
CHIEF	XCM1U	XL SINGLE COLUMN CEILING MOUNT	1.00	$490.20	$490.20
CHIEF	CPA060	CPA COLUMN BLACK 60"	1.00	$82.08	$82.08
CHIEF	CPA330	OFFSET CEILING PLATE CPA STYLE	1.00	$59.28	$59.28
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	$812.50	$812.50
		DAIS - MONITOR			
NEC	EA224WMI-BK	MultiSync EA224WMi-BK, 21.5" LED Backlit LCD Monitor, IPS, 1920x1080, DisplayPort / DVI-D / VGA inpu	10.00	$256.47	$2,564.70
CHIEF	K1D120BXRH	K1D120 REDUCED HEIGHT BLK	10.00	$213.56	$2,135.60
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	$812.50	$812.50
CRESTRON	HD-DA8-4KZ-E	1:8 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	2.00	$625.00	$1,250.00
		STAFF MONITOR			
NEC	EA224WMI-BK	MultiSync EA224WMi-BK, 21.5" LED Backlit LCD Monitor, IPS, 1920x1080, DisplayPort / DVI-D / VGA inpu	4.00	$256.47	$1,025.88
CHIEF	K1D120BXRH	K1D120 REDUCED HEIGHT BLK	4.00	$213.56	$854.24
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	2.00	$1,250.00	$2,500.00
CRESTRON	DM-NVX-E30	DM NVX® 4K60 4:4:4 HDR Network AV Encoder	1.00	$812.50	$812.50
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	2.00	$812.50	$1,625.00
CRESTRON	HD-DA2-4KZ-E	1:2 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	2.00	$250.00	$500.00
		CLERK MONITOR			
NEC	EA224WMI-BK	MultiSync EA224WMi-BK, 21.5" LED Backlit LCD Monitor, IPS, 1920x1080, DisplayPort / DVI-D / VGA inpu	1.00	$256.47	$256.47
CHIEF	K1D120BXRH	K1D120 REDUCED HEIGHT BLK	1.00	$213.56	$213.56
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	1.00	$1,250.00	$1,250.00
CRESTRON	DM-NVX-360	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	1.00	$1,125.00	$1,125.00
CRESTRON	DM-NVX-E30	DM NVX® 4K60 4:4:4 HDR Network AV Encoder	1.00	$812.50	$812.50
		FLAT PANEL DISPLAY - LOBBY			
PANASONIC	TH-49CQE1W	49" 4K Display	1.00	$890.59	$890.59
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	$812.50	$812.50

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
		DAIS - TABLE POCKET			
EXTRON	70-1076-12	AAP - Double Space - Black: One HDMI, DisplayPort, Stereo Audio, and USB	1.00	$88.24	$88.24
EXTRON	70-090-12	Double Space AAP - Black: Blank Plate	1.00	$11.76	$11.76
FSR	TC-CHRG-BLK-9	3.5" Round Table Coaster, 9' AC Cord, 1 AC, 2 USB CHARGE	14.00	$154.47	$2,162.58
		STAFF - TABLE POCKET			
EXTRON	26-663-06	4K Premium High Speed HDMI Ultra-Flexible Cable - 6 (1.8 m)	2.00	$43.53	$87.06
EXTRON	26-702-06	6 (1.8 m) XTP DTP 24 non-plenum cable	2.00	$22.35	$44.70
EXTRON	26-571-03	Mini Stereo Audio Cable: 3.5 mm Stereo Mini Male to Male - 6 (1.8 m)	2.00	$3.53	$7.06
		PRESENTER'S PODIUM			
CRESTRON	FT2-202-MECH-B	FlipTop FT2 Series Cable Management System, 202 Size, Mechanical, Black	2.00	$200.00	$400.00
CRESTRON	FT2A-CBL-PT-4K-HD	Pass-Through Cable for FT2 Series, HDMI® to HDMI, 18 Gbps, 8 ft (2.4 m)	2.00	$81.25	$162.50
CRESTRON	FT2A-CBL-PT-AUDIO	Pass-Through Cable for FT2 Series, 3.5mm Mini-TRS Plug to 3.5mm Mini-TRS Plug, Stereo Audio, 8 ft (2	2.00	$50.00	$100.00
CRESTRON	FT2A-CBL-PT-CAT6	Pass-Through Cable for FT2 Series, RJ-45 to RJ-45, CAT6, 8 ft (2.4 m)	2.00	$50.00	$100.00
CRESTRON	FT2A-CHGR-USBA-BASIC	FlipTop USB Rapid Charging Module	2.00	$125.00	$250.00
CRESTRON	FT2A-PWR-US-1	AC Power Outlet Module for FT2 Series, Single, US NEMA 5, Type B, w/2 Under-Table Outlets & Cord	2.00	$87.50	$175.00
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	1.00	$1,250.00	$1,250.00
WOLFVISION	VZ-3NEO	CMOS 1080p Desktop Visualizer	1.00	$2,347.06	$2,347.06
CRESTRON	HD-TX-101-C-1G-E-W-T	DM Lite® Transmitter for HDMI® Signal Extension over CATx Cable, Wall Plate, White Textured	1.00	$237.50	$237.50
CRESTRON	DM-NVX-E760C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder Card with DM® Input	1.00	$1,187.50	$1,187.50
MARSHALL	CUSTOM	Custom Lectern per Specifications	1.00	$16,875.00	$16,875.00
		BROADCAST SYSTEMS			
		VIDEO SWITCHER - FRAME			
NEWTEK	TC1BBDL	Video Switcher & Control Surface Bundle	1.00	$19,995.00	$19,995.00
NEWTEK	RR2RU3RU	Rack Rails	1.00	$295.00	$295.00
CRESTRON	USB-EXT-DM-REMOTE	USB over Ethernet Extender with Routing, 4-Port Device Module	1.00	$375.00	$375.00
CRESTRON	USB-EXT-DM-LOCAL	USB over Ethernet Extender with Routing, Host Module	1.00	$375.00	$375.00
		VIDEO SWITCHER - MONITORING			
BLACKMAGIC DESIGN	SMARTVIEW 4K	4K LCD Broadcast Monitor	2.00	$1,105.56	$2,211.12
PANASONIC	TH-55CQ1U	55" LCD Display	1.00	$1,045.88	$1,045.88
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	2.00	$582.35	$1,164.70
		VIDEO SWITCHER - TRAINING & SETUP			
JB&A	JBA-NTK-TRN-ONL-INTRO	Remote User Training	2.00	$799.00	$1,598.00
JB&A	JBA-NTK-RMT-COMTC	Remote Setup	1.00	$899.00	$899.00
		VIDEO SWITCHER - WARRANTY			

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
NEWTEK	NPSUBA	Premium Access	1.00	$2,299.00	$2,299.00
NEWTEK	PTUTC1	1 Year Warranty- Switcher	5.00	$1,795.00	$8,975.00
NEWTEK	PTUTC1SP	1 Year Warranty - Control Surface	5.00	$845.00	$4,225.00
		ROUTING			
BLACKMAGIC DESIGN	SMART VIDEO HUB 40X40	40X40 SDI Router with Control Panel	1.00	$3,327.78	$3,327.78
BLACKMAGIC DESIGN	VIDEOHUB MASTER CONTROL	Videohub master control	1.00	$772.22	$772.22
		SIGNAL PROCESSING			
AJA	3GDA	1x6 SDI DA	2.00	$410.59	$821.18
AJA	GEN10	Sync generator	1.00	$343.99	$343.99
AJA	C10DA	Analog video 1X6 distribution amplifier	1.00	$205.88	$205.88
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	4.00	$582.35	$2,329.40
		AUDIO			
SHURE	SCM820-DAN-DB25	Eight Channel Digital Automatic Mixer, DB25 Connectors, DanteTM Digital Audio	1.00	$1,996.19	$1,996.19
JBL	C2PS	Control 2P Stereo Set. Includes one C2PM powered master, one Passive Extension Speaker, one Power S	1.00	$188.24	$188.24
CAD AUDIO	878HL-2	PTT Desktop Mic	1.00	$130.39	$130.39
		CAMERA - CHAMBERS			
PANASONIC	AW-HE40SWPJ9	HD PTZ Camera, HD-SDI Out, 30x Optical Zoom, 1.4x Extender, PoE+	5.00	$3,644.71	$18,223.55
Panasonic	NDI®|HX License	NDI®|HX License	5.00	$299.00	$1,495.00
PANASONIC	FEC-40WMK	Wall Mount for HE40 & UE70 PTZs	5.00	$162.35	$811.75
PANASONIC	AW-RP60GJ	Camera controller	1.00	$2,396.47	$2,396.47
MARSHAL ELECTRONICS	CV-344	HD Camera	1.00	$357.78	$357.78
FURMAN SOUND	AC-215A	10A Advanced Power Conditioner, 2 Outlets, SMP W/Auto Reset EVS, 3.3 Ft Cord	1.00	$141.94	$141.94
MARSHALL ELECTRONICS	CVM-15	Wall Mount Adapter for CVM-7, CVM-11 & CVM-13	1.00	$25.18	$25.18
MARSHALL ELECTRONICS	CVM-7	Durable7-inch Articulating Arm: single point locking, 1/4"-20 (male) to 1/4"-20 (male/female), adapt	1.00	$44.18	$44.18
MARSHALL ELECTRONICS	VS-M419-6MP	4.1~9mm Fujinon Varifocal (F1.6-close) CS Mt Auto-Iris & ND Filter -	1.00	$196.40	$196.40
		INTERPRETER'S STATION			
SAMSUNG	S24A600NWN	24" 4K Desktop Display	1.00	$495.29	$495.29
BIRDDOG	BDMVLITE	BirdDog Multiview Lite - NDI Multiviewer. Create up to six, 2x2 outputs	1.00	$99.00	$99.00
		CLOSED CAPTIONING SYSTEM			
EEG	HD492	iCap Caption Encoder for Live Broadcasting	1.00	$9,658.13	$9,658.13
EEG	HD49-BASIC-SUP	Basic Annual Support Renewal	1.00	$999.00	$999.00
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	1.00	$582.35	$582.35
		STREAMING/RECORDING			
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	1.00	$582.35	$582.35
DECIMATOR	DEC-DECIMATOR2	Decimator 3G/HD/SD-SDI to HDMI DeEmb Aud	2.00	$405.88	$811.76
BLACKMAGIC DESIGN	HYPERDECK STUDIO PRO	Hyperdeck Studio HD Pro	1.00	$1,105.56	$1,105.56
SANDISK	SDSSDE80-500G-A25	500GB Extreme Pro SSD	8.00	$233.00	$1,864.00
		SKYPE/ZOOM			

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
BLACKMAGIC DESIGN	DECKLINK 4K EXTREME	Decklink 4k extreme (pcie 4 lane)	2.00	$994.44	$1,988.88
NDI		NDI Tools-5 Software	2.00	$0.00	$0.00
AUDINATE	DVS PERMANENT LIC	DVS Software - Permanent License per PC	2.00	$49.99	$99.98
		LOCAL INPUT			
CUSTOM		Desk Input Panel	1.00	$58.82	$58.82
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	1.00	$1,250.00	$1,250.00
EXTRON	60-1031-12	Four-Port USB Hub - AAP Version - Black	1.00	$147.06	$147.06
		UTILITY			
BITTREE	S64T-1MWNBK	Video Patchbay 12G+Mini-WECO	1.00	$1,487.00	$1,487.00
BITTREE	VPCMK3606-75	Video Patch Cable, Blue, 3'	20.00	$35.00	$700.00
BITTREE	LPMK7505	Looping Plug Green 75OHM, Green	10.00	$36.00	$360.00
BITTREE	SBCTLKT01	Tool kit complete bittree/elco	1.00	$455.00	$455.00
BITTREE	2403R	Replacement Mating Hardware	3.00	$26.00	$78.00
BITTREE	MWTPK75	Mini Weco Termination Plug	20.00	$21.00	$420.00
AVP	WKM-US116E1-ZB81	Maxxum Series XLR/BNC Bulkhead Panel	1.00	$89.04	$89.04
AVP	AVP-UMJJ200R	BNC Feedthru	8.00	$10.47	$83.76
	AVP-UMNC3FD-L-1	XLR-F Feedthru	8.00	$4.88	$39.04
WHIRLWIND	MKQ30	Cable - Microphone, Quad, XLRF to XLRM, 30, Canare L4E6S, black [available in colors - email for qu	10.00	$37.66	$376.60
LAIRD	MVP-BNC-BE36	BNC Patch Cable, Blue, 3'	10.00	$16.93	$169.30
TOTEVISION	LED-1906HDMTR	19" Rackmount Monitor	1.00	$493.58	$493.58
CHIEF	TS218SU	MEDIUM DUAL ARM THIN SWINGARM	1.00	$228.76	$228.76
		BULLETIN BOARD			
CABLECAST	CBL-VIOLITE-600	2-Ch. SDI Encoder/Decoder	1.00	$9,557.50	$9,557.50
CABLECAST	CBL-VIOLITE-CG-SVR	Bulletin Board Server	1.00	$4,725.00	$4,725.00
CABLECAST	CBL-CGPLAYER-LC	Bulletin Board Software	1.00	$1,575.00	$1,575.00
CABLECAST	CBL-SVC-PH-HRLY	Setup and Training	2.00	$112.50	$225.00
		FURNITURE			
Winsted	12132608	Sightline Series	1.00	$13,165.88	$13,165.88
		CONTROL SYSTEM			
CRESTRON	CP4	4-Series Control System	1.00	$1,250.00	$1,250.00
CRESTRON	TS-1070-B-S	10.1 in. Tabletop Touch Screen, Black Smooth	3.00	$1,875.00	$5,625.00
CRESTRON	C2N-CBD-E-B-S	Cameo® Express Keypad, Standard Mount, Black Smooth	1.00	$175.00	$175.00
		SPEAKER TIMER			
DSAN	PRO-2000	Limitimer System	1.00	$806.59	$806.59
DSAN	PSL-20VF	Podium Signal Light - Flush Mount	1.00	$182.59	$182.59
DSAN	PSL-20V	Podium Signal Light	4.00	$195.76	$783.04
DSAN	ASL4-ND3	Audience Signal Light	1.00	$768.94	$768.94
DSAN	PSL-PB6	Signal Light Extender (6-Port)	1.00	$268.24	$268.24
		SPEAKER TIMER - VIDEO CLOCK			
DSAN	VC-2000LT	Video Clock for Limitimer	1.00	$268.24	$268.24
MIDDLE ATLANTIC	RKSHELF-2U-C	VENTED RACK SHELF,2U	1.00	$42.00	$42.00
		UTILITY/PLATES/PANELS			

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
SURGEX	SEQ	Sequencing Surge Eliminator and Power Conditioner w/Remote, 2RU	2.00	$959.44	$1,918.88
SURGEX	SEQ-1U	Sequencing Surge Eliminator and Power Conditioner w/Remote & Key Lock, 1RU	2.00	$769.80	$1,539.60
MIDDLE ATLANTIC	PD-DC-200-5V	DC PWR DIST200W5V Pricing purposes only. Confirm 12V vs 5V devices.	2.00	$516.00	$1,032.00
MIDDLE ATLANTIC	UPS-S1000R	UPS STD 1000VA	1.00	$701.04	$701.04
		COMMUNITY ROOMS A & B			
		AUDIO SYSTEM			
QSC	CORE 110F	Unified Core with 24 local audio I/O channels, 128x128 total network I/O channels with 8x8 Software-	1.00	$2,750.00	$2,750.00
QSC	SLDAN-32-P	Q-SYS Software-based Dante 32x32 Channel License, Perpetual.	1.00	$600.00	$600.00
QSC	BT1	Single gang US Bluetooth Wall Plate interface (includes white and black faceplates, Axiom bus compat	2.00	$400.00	$800.00
QSC	D2i	Single gang US Dante/AES67 Wall Plate with 2 Mic/Line Inputs on XLR and 1/4" TRS combo connectors, P	2.00	$762.50	$1,525.00
		WIRELESS MICS			
SHURE	ULXD4Q=-G50	Quad Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardwa	1.00	$4,966.13	$4,966.13
SHURE	ULXD2/B87A=-G50	Handheld Transmitter with BETA 87A Microphone	2.00	$624.63	$1,249.26
SHURE	ULXD1=-G50	Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector	2.00	$437.00	$874.00
COUNTRYMAN	B3W5FF05TSL	Omni Mic, Tan, Shure	2.00	$196.08	$392.16
SHURE	SB900B	RECHARGEABLE BATTERY	8.00	$95.00	$760.00
SHURE	UA864US	Wall-Mounted Wideband Antenna	2.00	$372.88	$745.76
SHURE	SBC200-US	Dual Docking Charger with PS45US Power Supply	4.00	$218.50	$874.00
MIDDLE ATLANTIC	KB-SS	RACKMOUNT KEYBOARD TRAY	1.00	$213.00	$213.00
		LOUDSPEAKER SYSTEM			
QSC	CX-Q 2K4	4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp?, Mic/line Inputs,	1.00	$1,937.50	$1,937.50
		ASSISTIVE LISTENING			
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	2.00	$639.47	$1,278.94
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	2.00	$55.94	$111.88
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	2.00	$46.11	$92.22
		VIDEO SYSTEMS			
		SWITCHING & TRANSPORT			
CRESTRON	DMF-CI-8	DigitalMedia Card Chassis for DM-NVX-C & DMCF, 8 Slots	2.00	$1,250.00	$2,500.00
CRESTRON	DM-NVX-360C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder Card	6.00	$1,125.00	$6,750.00
		FLOOR/WALL PLATES			
CRESTRON	DM-NVX-E760C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder Card with DM® Input	4.00	$1,187.50	$4,750.00
CRESTRON	HD-TX-101-C-1G-E-W-T	DM Lite® Transmitter for HDMI® Signal Extension over CATx Cable, Wall Plate, White Textured	4.00	$237.50	$950.00

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
		SOURCES			
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	2.00	$1,162.93	$2,325.86
		PROJECTION DISPLAY			
PANASONIC		Lens	2.00	$2,941.18	$5,882.36
CRESTRON	DM-NVX-360	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	2.00	$1,125.00	$2,250.00
DRAPER	626194	Access V TVX Screen	2.00	$5,509.33	$11,018.66
		CAMERA - OVERFLOW			
PANASONIC	AW-HN40HW	30x Zoom, 1/2.8in Single MOS Sensor, HDMI Output, NDI - White	2.00	$2,840.00	$5,680.00
PANASONIC	WV-Q105A	Ceiling Mount Bracket	2.00	$92.94	$185.88
		CONFERENCING			
HUDDLY	L1	USB Camera	2.00	$1,411.75	$2,823.50
QSC	I/O USB BRIDGE	Q-SYS PoE bridging endpoint for AV-to-USB Bridging. Delivers driverless USB 2.0 connection. Includes	1.00	$1,436.25	$1,436.25
LOGITECH	MK270	Wireless combo keyboard & mouse	2.00	$25.87	$51.74
		PRESENTER'S PODIUM			
SHURE	MX418/C	Cardioid-18" Gooseneck Condenser Microphone, Attached Preamp with XLR, Shock Mount, Flange Mount, Sn	2.00	$206.63	$413.26
CRESTRON	FT-600-B	FlipTop Basic, Black Anodized	2.00	$312.50	$625.00
CRESTRON	FTA-CP-HD-101	FlipTop Connector Plate, HDMI®	2.00	$50.00	$100.00
CRESTRON	FTA-PWR-102	FlipTop AC Power Outlet Module, Dual, US NEMA 5, Type B	2.00	$100.00	$200.00
		CONTROL SYSTEM			
CRESTRON	CP4	4-Series Control System	1.00	$1,250.00	$1,250.00
CRESTRON	TSW-770-B-S	7 in. Wall Mount Touch Screen, Black Smooth	2.00	$1,125.00	$2,250.00
FSR	OWB-X3-SM-PLT	Outdoor Wall Box - Surface Mount - Internal Blank Plate	2.00	$1,478.82	$2,957.64
CRESTRON	GLS-PART-CN	Cresnet® Partition Sensor	1.00	$437.50	$437.50
		SPEAKER TIMER			
DSAN	ASL4-ND3	Audience Signal Light	2.00	$768.94	$1,537.88
CRESTRON	CEN-IO-RY-104	Wired Ethernet Module with 4 Relay Ports	1.00	$231.25	$231.25
		COUNCIL CONFERENCE ROOM			
		AUDIO SYSTEM			
QSC	CORE 8 FLEX	Unified Core with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dan	1.00	$1,875.00	$1,875.00
QSC	SPA2-60	1/2 RU 2 Channel ENERGY STAR amplifier / Stereo operation 60 watts into 8? & 4?, Bridged operation 2	1.00	$468.75	$468.75
		ASSISTIVE LISTENING			
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	1.00	$639.47	$639.47
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	1.00	$55.94	$55.94
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	1.00	$46.11	$46.11
		VIDEO SYSTEM - SWITCH/ROUTING			

SPINITAR
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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
CRESTRON	DMPS3-4K-150-C	3-Series® 4K DigitalMedia? Presentation System 150	1.00	$3,125.00	$3,125.00
CRESTRON	DM-RMC-4K-100-C-1G-B-T	Wall Plate 4K DigitalMedia 8G+® Receiver & Room Controller 100, Black Textured	1.00	$437.50	$437.50
CRESTRON	DM-RMC-4KZ-100-C	DigitalMedia 8G+® 4K60 4:4:4 HDR Receiver & Room Controller 100	1.00	$562.50	$562.50
		VIDEO SYSTEM - DISPLAY/SOURCE			
PANASONIC	TH-86SQ1W	86" Class Large Format 4K Digital Display	1.00	$7,285.88	$7,285.88
CHIEF	PNRIWUB	PNRIW WITH PSBUB	1.00	$680.20	$680.20
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	1.00	$1,162.93	$1,162.93
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	$812.50	$812.50
		CONFERENCING			
Shure	MXA910W-US	Ceiling Array Microphone	1.00	$3,741.81	$3,741.81
HUDDLY	L1	USB Camera	1.00	$1,411.75	$1,411.75
LOGITECH	MK270	Wireless combo keyboard & mouse	1.00	$25.87	$25.87
MIDDLE ATLANTIC	RKSHELF-2U-C	VENTED RACK SHELF,2U	1.00	$42.00	$42.00
		CONTROL SYSTEM			
CRESTRON	TSW-770-B-S	7 in. Wall Mount Touch Screen, Black Smooth	1.00	$1,125.00	$1,125.00
		PLATES/PANELS/UTILITY			
FURMAN SOUND	AC-215A	10A Advanced Power Conditioner, 2 Outlets, SMP W/Auto Reset EVS, 3.3 Ft Cord	1.00	$141.94	$141.94
CHIEF	PAC501B	LFP IN WALL	1.00	$246.24	$246.24
CRESTRON	FT-600-B	FlipTop Basic, Black Anodized	1.00	$312.50	$312.50
CRESTRON	FTA-CP-HD-101	FlipTop Connector Plate, HDMI®	1.00	$50.00	$50.00
CRESTRON	FTA-PWR-102	FlipTop AC Power Outlet Module, Dual, US NEMA 5, Type B	1.00	$100.00	$100.00
		CITY MANAGER CONFERENCE ROOM			
		AUDIO SYSTEM			
QSC	CORE 8 FLEX	Unified Core with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dan	1.00	$1,875.00	$1,875.00
QSC	SPA2-60	1/2 RU 2 Channel ENERGY STAR amplifier / Stereo operation 60 watts into 8? & 4?, Bridged operation 2	1.00	$468.75	$468.75
		ASSISTIVE LISTENING			
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	1.00	$639.47	$639.47
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	1.00	$55.94	$55.94
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	1.00	$46.11	$46.11
		VIDEO SYSTEM - SWITCH/ROUTING			
CRESTRON	DMPS3-4K-150-C	3-Series® 4K DigitalMedia? Presentation System 150	1.00	$3,125.00	$3,125.00
CRESTRON	DM-RMC-4K-100-C-1G-B-T	Wall Plate 4K DigitalMedia 8G+® Receiver & Room Controller 100, Black Textured	1.00	$437.50	$437.50
CRESTRON	DM-RMC-4KZ-100-C	DigitalMedia 8G+® 4K60 4:4:4 HDR Receiver & Room Controller 100	1.00	$562.50	$562.50
		VIDEO SYSTEM - DISPLAY/SOURCE			
CHIEF	PNRIWUB	PNRIW WITH PSBUB	1.00	$680.20	$680.20

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	1.00	$1,162.93	$1,162.93
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	$812.50	$812.50
		CONFERENCING			
Shure	MXA910W-US	Ceiling Array Microphone	1.00	$3,741.81	$3,741.81
HUDDLY	L1	USB Camera	1.00	$1,411.75	$1,411.75
LOGITECH	MK270	Wireless combo keyboard & mouse	1.00	$25.87	$25.87
MIDDLE ATLANTIC	RKSHELF-2U-C	VENTED RACK SHELF,2U	1.00	$42.00	$42.00
		CONTROL SYSTEM			
CRESTRON	TSW-770-B-S	7 in. Wall Mount Touch Screen, Black Smooth	1.00	$1,125.00	$1,125.00
		PLATES/PANELS/UTILITY			
FURMAN SOUND	AC-215A	10A Advanced Power Conditioner, 2 Outlets, SMP W/Auto Reset EVS, 3.3 Ft Cord	1.00	$129.41	$129.41
CHIEF	PAC501B	LFP IN WALL	1.00	$246.24	$246.24
CRESTRON	FT-600-B	FlipTop Basic, Black Anodized	1.00	$312.50	$312.50
CRESTRON	FTA-CP-HD-101	FlipTop Connector Plate, HDMI®	1.00	$50.00	$50.00
CRESTRON	FTA-PWR-102	FlipTop AC Power Outlet Module, Dual, US NEMA 5, Type B	1.00	$100.00	$100.00
		FFE/LOOSE EQUIPMENT			
		ACCESSORIES			
PSC	FPSC0015	PSC Press Train - Passive Audio Distribution Box	1.00	$567.25	$567.25
REMOTE AUDIO	REM-APPKITPRO	Audio Adaptor Kit	1.00	$199.99	$199.99
COMPREHENSIVE CABLE	VDAP-1	Premium Video Adapter Kit	1.00	$75.25	$75.25
LIBERTY	DL-ARDA	DIGITALINX SECURE ADAPTER RING	4.00	$266.41	$1,065.64
NEUTRIK	CA-NA3MMB	Neutrik PreWired XLR (m-m), Blk Shell	10.00	$12.32	$123.20
NEUTRIK	CA-NA3FFB	Neutrik PreWired XLR (f-f), Blk Shell	10.00	$13.74	$137.40
SONY	MDR-7506	Headphone, closed ear	2.00	$102.55	$205.10
		CABLES - AV			
WHIRLWIND	MK410	Cable - Microphone, MK4, XLRF to XLRM, 10, Accusonic+2	4.00	$20.87	$83.48
WHIRLWIND	MK425	Cable - Microphone, MK4, XLRF to XLRM, 25, Accusonic+2	10.00	$26.12	$261.20
WHIRLWIND	MK450	Cable - Microphone, MK4, XLRF to XLRM, 50, Accusonic+2	4.00	$38.13	$152.52
WHIRLWIND	WHI-MK4100	Whirlwind MK4 Series 100' Mic cable	2.00	$76.69	$153.38
WHIRLWIND	BNCRG6HD-010	Cable - BNC, RG6 HD/SDI, 75 Ohm, Belden 1694A, 10	4.00	$28.53	$114.12
WHIRLWIND	BNCRG6HD-025	Cable - BNC, RG6 HD/SDI, 75 Ohm, Belden 1694A, 25	4.00	$41.52	$166.08
WHIRLWIND	BNCRG6HD-050	Cable - BNC, RG6 HD/SDI, 75 Ohm, Belden 1694A, 50	4.00	$62.49	$249.96
EXTRON	26-650-25	4K Premium High Speed HDMI Pro Cable - 25 (7.6 m)	4.00	$117.65	$470.60
BITTREE	LPCXM3602-110	Audio Patch Longframe to XLR-F, 3'	4.00	$54.00	$216.00
BITTREE	LPC3602-110	Audio Patch Longframe to XLR-F, 3'	4.00	$29.00	$116.00
BITTREE	VPBM3600-75	Video Patch to BNC, 3'	4.00	$33.00	$132.00
LEX PRODUCTS	LEX-PE700J-25-51	25' Edison Extension Cable	4.00	$66.84	$267.36

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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
LEX PRODUCTS	LEX-PE700J-50-51	50' Edison Extension Cable	4.00	$92.65	$370.60
WHIRLWIND	MST2XM06US	Cable - Adapter, 1/8" TRS male to (2) XLRM, 6, Canare MR202-2AT	2.00	$29.91	$59.82
Whirlwind	MST06US	Cable - 3.5mm TRS, male to male, 6	2.00	$9.76	$19.52
		INTEGRATION MATERIALS			
SPINITAR	INSTALL_MATERIAL	Misc cables, connectors, plates and hardware	1.00	$30,000.00	$30,000.00
		Sub-Total			**$30,000.00**
		FREIGHT & E-WASTE			
	FREIGHT	Freight charges	1.00	$11,000.00	$11,000.00
SPINITAR	EWR-FEE	Electronic waste recycling	22.00	$7.00	$154.00
		Sub-Total			**$11,154.00**
		TECHNICAL SERVICES			
SPINITAR	DESIGN_M	System Design	176.00	$150.00	$26,400.00
SPINITAR	CADD_M	CAD Drawing	102.00	$75.00	$7,650.00
SPINITAR	SHOPINSTALL_M	Shop Installation	148.00	$100.00	$14,800.00
SPINITAR	FIELDINSTALL_PW	Field Installation	540.00	$120.00	$64,800.00
SPINITAR	TESTING_M	Testing & Commissioning	112.00	$150.00	$16,800.00
SPINITAR	PROGRAM_M	Programming	350.00	$150.00	$52,500.00
SPINITAR	PROJMGMT_M	Project Management	200.00	$110.00	$22,000.00
SPINITAR	CUSTRAINING_M	Customer Training	48.00	$150.00	$7,200.00
SPINITAR	G&A_M	General Admin	12.00	$60.00	$720.00
SPINITAR	MISC-EXPENSE	Misc expenses - Lift Rental	1.00	$1,500.00	$1,500.00
SPINITAR	MISC-EXPENSE	Misc expenses - Hotel/Per Diem	1.00	$10,000.00	$10,000.00
SPINITAR	TRAVEL_M	Travel Time	60.00	$50.00	$3,000.00
	SUBCONTRACTOR	Subcontractor - GC/Electrical	1.00	$10,000.00	$10,000.00
	SUBCONTRACTOR	Subcontractor - Structural Engineering	1.00	$2,500.00	$2,500.00

SPINITAR
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MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
SPINITAR	SS-SUPPORT-CUSTOM	Custom Support Agreement - Years One & Two 1. Preferred support status 2. Instant detailed supports reports via e-mail 3. Remote support setup 4. Principle Period of Maintenance(PPM): M-F 8am-5pm 5. Telephone & e-mail response time - 2 business hrs. 6. On-site response time - 16 business hrs. 7. On-site support incidents - UNLIMITED 8. On-Site support visits outside of PPM - Discounted rate-$100/hr. (4 hr. min.), Trip charge $65 min. 9. Preventative Maintenance(PM) Visits - Three (3) per year 10. Complete parts repair and/or replacement - Applies to all Commercial Audio Visual equipment provided and installed by Spinitar that is less than 6 years of age (manufacturing date) and not dependent upon replacing additional equipment to regain functionality. 11. Replacement lamps and consumables - Cost + 10% 12. Ground shipping - FREE 13. Expedited shipping - Cost + 0% 14. Loaners and advance replacements (subject to availability) 15. Spinitar's In-House Diagnostic Center (iDOC) 16. Manufacturer firmware/software updates & upgrades 17. User training on system operation and/or procedures 18. Technology Showcase event invites - One (1) per year 19. On-site consultative service reviews - Two (2) per year 20. Access to immediate support via Instant Help QR code	1.00	$50,000.00	$50,000.00
		Sub-Total			**$289,870.00**

SUBTOTAL:	$786,073.01
SALES TAX:	$48,983.27
TOTAL:	$835,056.28

IF YOU WISH TO ACCEPT THIS PROPOSAL, PLEASE SIGN AND RETURN

ACCEPTED BY:_____   SIGNATURE:_____   DATE:_____

        (Print Name)

TITLE:_____

1. Customer is responsible for structural, electrical & conduit requirements unless otherwise noted. System design is property of Spinitar and is copyrighted and confidential.
2. Spinitar retains the right to substitute equivalent product for commercial or technical reasons without affecting the rest of the contract.
3. Terms are either monthly progressive or 40% down at the time of order, 40% when system delivery begins, and final 20% at sign off.
4. 1.5% / month interest on accounts 20 days past due. Cancelled orders will incur a 25% restocking charge or the total of all incurred charges, whichever is greater.
5. Spinitar guarantees the price as quoted for ten (10) days from the date of quotation, unless otherwise noted.

Attachment 1

SPINITAR
5159 Commercial Circle. Unit A
Concord, CA 94520

BILL TO:		JOB LOCATION:			
COMPANY	**City of Watsonville**	COMPANY	**City of Watsonville**	DATE	**November 23, 2021**
ADDRESS	**275 Main Street, Ste. 400**	ADDRESS	**275 Main Street, Ste. 400**	EXPIRY DATE	**Dec 03, 2021**
				SALES REP	**Greg Goddard**
	Watsonville, 95076		**Watsonville, 95076**	PHONE	**(650)863-8055**
CONTACT	**Scott Sanders**	CONTACT	**Scott Sanders**	EMAIL	**greg.goddard@spinitar.com**
PHONE	**8317683435**	PHONE	**8317683435**		

TITLE:

City of Watsonville - Council Chambers RFP - Additional Support

SCOPE OF WORK:

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
SPINITAR	SS-SUPPORT-CUSTOM	Custom Support Agreement - Years Three-Five -1. Preferred support status 2. Instant detailed supports reports via e-mail 3. Remote support setup 4. Principle Period of Maintenance(PPM): M-F 8am-5pm 5. Telephone & e-mail response time - 2 business hrs. 6. On-site response time - 16 business hrs. 7. On-site support incidents - UNLIMITED 8. On-Site support visits outside of PPM - Discounted rate-$100/hr. (4 hr. min.), Trip charge $65 min. 9. Preventative Maintenance(PM) Visits - Three (3) per year 10. Complete parts repair and/or replacement - Applies to all Commercial Audio Visual equipment provided and installed by Spinitar that is less than 6 years of age (manufacturing date) and not dependent upon replacing additional equipment to regain functionality. 11. Replacement lamps and consumables - Cost + 10% 12. Ground shipping - FREE 13. Expedited shipping - Cost + 0% 14. Loaners and advance replacements (subject to availability) 15. Spinitar's In-House Diagnostic Center (iDOC) 16. Manufacturer firmware/software updates & upgrades 17. User training on system operation and/or procedures 18. Technology Showcase event invites - One (1) per year 19. On-site consultative service reviews - Two (2) per year 20. Access to immediate support via Instant Help QR code	1.00	$75,000.00	$75,000.00
SPINITAR	SS-SUPPORT-PG	One Year Performance Guarantee	1.00	$0.00	$0.00

SUBTOTAL:	$75,000.00
SALES TAX:	$0.00
TOTAL:	$75,000.00

IF YOU WISH TO ACCEPT THIS PROPOSAL, PLEASE SIGN AND RETURN

Attachment 1
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QUOTATION: 136521

SPINITAR
5159 Commercial Circle. Unit A
Concord, CA 94520

ACCEPTED BY:_____   SIGNATURE:_____   DATE:_____

                (Print Name)

        TITLE:_____

1. Customer is responsible for structural, electrical & conduit requirements unless otherwise noted. System design is property of Spinitar and is copyrighted and confidential.
2. Spinitar retains the right to substitute equivalent product for commercial or technical reasons without affecting the rest of the contract.
3. Terms are either monthly progressive or 40% down at the time of order, 40% when system delivery begins, and final 20% at sign off.
4. 1.5% / month interest on accounts 20 days past due. Cancelled orders will incur a 25% restocking charge or the total of all incurred charges, whichever is greater.
5. Spinitar guarantees the price as quoted for ten (10) days from the date of quotation, unless otherwise noted.

City of Watsonville
References:

1. **Sacramento County**
   Brenda Paredes
   Information Technology Analyst II
   Department of Technology
   916-876-5531
   ParedesB@saccounty.net

   Boardroom audiovisual upgrades including touch panels, dais speakers, open caption, conferencing, and substantial programming and update enhancements to the system.

2. **Sutter Superior Court**
   AJ Guzman
   IT Analyst
   530-822-3383
   ajguzman@stuttercourts.com

   Upgrades to the system include cameras, Multiview video distribution, streaming and recording from each of six (6) courtrooms.

3. **Alameda County**
   Ram Gurumurthy
   Sr. Technical Services Director, Customer Experience - IT Department
   510-481-3703
   ram.gurumurthy@acgov.org

   BOS upgrade incorporating audiovisual system within the chambers – new projection with ALR screen, automated 1Beyond camera system, video and audio distribution, Shure conferencing system to replace existing, Multiview video processor, control system including new touch panels and X-Panel integration.

4. **City of Jackson**
   Patti Ungaro
   Administrative Assistant
   209-223-1646 x102
   pungaro@ci.jackson.ca.us

   Council Chamber AV Upgrades, Microphones, DSP, Amp, Speakers, Dais Monitors, Telco and Zoom Audio Interface – with camera.