

**CONTRACT FOR CONSULTANT SERVICES BETWEEN  
THE CITY OF WATSONVILLE AND PRESENTATION PRODUCTS, INC DBA:  
SPINITAR**

**THIS CONTRACT**, is made and entered into this 2/2/2022 | 11:14 AM PST, by and between the **City of Watsonville**, a municipal corporation, hereinafter called "City," and **Presentation Products, Inc DBA: Spinitar**, hereinafter called "Consultant."

**WITNESSETH**

**WHEREAS**, the City needs to obtain certain professional, technical and/or specialized services of an independent contractor to assist the City in the most economical manner; and

**WHEREAS**, Consultant has represented that consultant has appropriate skill, training, qualifications, and experience to render such services called for under this Contract to City.

**THE PARTIES HEREBY AGREE AS FOLLOWS:**

**SECTION 1. SCOPE OF SERVICES.** Consultant shall perform those services described in detail in Exhibit "A," entitled "SCOPE OF SERVICES" which exhibit is attached hereto and incorporated herein.

**SECTION 2. TERM OF CONTRACT.** The term of this Contract shall be from 2/2/2022 | 11:14 AM PST to September 1, 2022, inclusive.

**SECTION 3. SCHEDULE OF PERFORMANCE.** The services of Consultant are to be completed according to the schedule set out in Exhibit "B," entitled "SCHEDULE OF PERFORMANCE," which is attached hereto and incorporated herein. Consultant will diligently proceed with the agreed Scope of Services and will provide such services in a timely manner in accordance with the "SCHEDULE OF PERFORMANCE."

**SECTION 4. COMPENSATION.** The compensation to be paid to Consultant including both payment for professional services and reimbursable expenses as well as the rate and schedule of payment are set out in Exhibit "C" entitled "COMPENSATION," which is attached hereto and incorporated herein. This amount shall not exceed \$835,056.28.

**SECTION 5. METHOD OF PAYMENT.** Except as otherwise provided in Exhibit "C," each month, Consultant shall furnish to the City a statement describing the work performed for compensation during the preceding month. Such statement shall also include a detailed record of the month's actual reimbursable expenditures.

**SECTION 6. INDEPENDENT CONSULTANT.** It is understood and agreed that Consultant, in the performance of the work and services agreed to be performed by

Consultant, shall act as and be an independent Consultant and not an agent or employee of City, and as an independent Consultant, shall obtain no rights to retirement benefits or other benefits which accrue to City's employees, and Consultant hereby expressly waives any claim it may have to any such rights.

**SECTION 7. ASSIGNABILITY.** Consultant shall not assign or transfer any interest in this Contract nor the performance of any of Consultant's obligations hereunder, without the prior written consent of City, and any attempt by Consultant to so assign this Contract or any rights, duties or obligations arising hereunder shall be void and of no effect.

**SECTION 8. INDEMNIFICATION.** Consultant represents that Consultant has the expertise and experience necessary to perform the services and duties agreed to be performed by Consultant under this Contract, and City is relying upon the skill and knowledge of Consultant to perform said services and duties. Consultant agrees to defend, indemnify and hold harmless City, its officers, agents, and employees, against any loss or liability arising out of or resulting in any way from work performed by or on behalf of Consultant under this Contract or the errors or omissions by Consultant.

**SECTION 9. INSURANCE.**

A. Auto and Commercial General Liability Insurance. Consultant shall also maintain in full force and effect for the term of this Contract, automobile insurance and commercial general liability insurance with an insurance carrier satisfactory to City, which insurance shall include protection against claims arising from bodily and personal injury, including death resulting therefrom, and damage to property resulting from any actual occurrence arising out of the performance of this Contract. The amounts of insurance shall not be less than the following:

(1) Commercial general liability insurance, or equivalent form, with a combined single limit of not less than \$1,000,000.00 per occurrence. If such insurance contains a general aggregate limit, such limit shall apply separately to each project Consultant performs for City. Such insurance shall (a) name City, its appointed and elected officials, and its employees as insureds; and (b) be primary with respect to insurance or self-insurance programs maintained by City and (c) contain standard separation of insured's provisions.

(2) Business automobile liability insurance, or equivalent form, with a combined single limit of not less than \$1,000,000.00 per occurrence. Such insurance shall include coverage for owned, hired and non-owned automobiles.

B. Workers' Compensation Insurance. In accordance with the provisions of Section 3700 of the Labor Code, Consultant shall be insured against liability for Workers' Compensation or undertake self-insurance. Consultant agrees to comply with such provisions before commencing performance of any work under this Contract.

C. Proof of Insurance to City before Notice to Proceed to Work. Consultant shall satisfactorily provide certificates and endorsements of insurance to the City Clerk before Notice to Proceed to Work of this Contract will be issued. Certificates and policies shall state that the policy shall not be canceled or reduced in coverage without thirty (30) days written notice to City. Approval of insurance by City shall not relieve or decrease the extent to which Consultant may be held responsible for payment of damages resulting from services or operations performed pursuant to this Contract. Consultant shall not perform any work under this Contract until Consultant has obtained the required insurance and until the required certificates have been submitted to the City and approved by the City Attorney. If Consultant fails or refuses to produce or maintain the insurance required by these provisions, or fails or refuses to furnish City required proof that insurance has been procured and is in force and paid for, City shall have the right at City's election to forthwith terminate this Contract immediately without any financial or contractual obligation to the City. As a result of such termination, the City reserves the right to employ another consultant to complete the project.

D. Written notice. Contractor shall provide immediate written notice if (1) any insurance policy required by this Contract is terminated; (2) any policy limit is reduced; (3) or any deductible or self insured retention is increased.

**SECTION 10. NON-DISCRIMINATION.** Consultant shall not discriminate, in any way, against any person on the basis of age, sex, race, color, creed, national origin, or disability in connection with or related to the performance of this Contract.

**SECTION 11. TERMINATION.**

A. City and Consultant shall have the right to terminate this Contract, without cause, by giving not less than ten (10) days written notice of termination. In the event that City opts to exercise its right to terminate for convenience, Consultant will use its best efforts to cancel all equipment orders and return materials received but not yet incorporated into the work to manufacturer; however, in the event that these materials are not subject to cancellation or return, City agrees to take delivery of and pay for same, and to pay all reasonable costs of demobilization, including return freight and manufacturer-imposed restocking fees, if any.

B. If Consultant fails to perform any of its material obligations under this Contract, in addition to all other remedies provided by law, City may terminate this Contract immediately upon written notice.

C. The City Manager is empowered to terminate this Contract on behalf of City.

D. In the event of termination, Consultant shall deliver to City copies of all work papers, schedules, reports and other work performed by Consultant and upon

receipt thereof, Consultant shall be paid in full for services performed and reimbursable expenses incurred to the date of termination.

**SECTION 12. COMPLIANCE WITH LAWS.** Consultant shall comply with all applicable laws, ordinances, codes and regulations of the federal, state and local governments. Consultant shall obtain and maintain a City of Watsonville business license during the term of this Contract.

**SECTION 13. GOVERNING LAW.** City and Consultant agree that the law governing this Contract shall be that of the State of California. Any suit brought by either party against the other arising out of the performance of this Contract shall be filed and maintained in the Courts of the County of Santa Cruz.

**SECTION 14. PRIOR CONTRACTS AND AMENDMENTS.** This Contract represents the entire understanding of the parties as to those matters contained herein. No prior oral or written understanding shall be of any force or effect with respect to those matters covered hereunder. This Contract may only be modified by a written amendment.

**SECTION 15. CONFIDENTIAL INFORMATION.** Except as may be required by law, all data, documents, discussions, or other information developed or received by or for Consultant in performance of this Contract are confidential and not to be disclosed to any person except as authorized by the City Manager.

**SECTION 16. OWNERSHIP OF MATERIALS.** All reports, documents or other materials developed or received by Consultant or any other person engaged directly by Consultant to perform the services required hereunder shall be and remain the property of City without restriction or limitation upon their use.

**SECTION 17. COVENANT AGAINST CONTINGENT FEES.** The Consultant covenants that Consultant has not employed or retained any company or person to solicit or secure the Contract, and that Consultant has not paid or agreed to pay any company or person, any fees, commissions, percentage, brokerage fee, gift, or any other consideration contingent on or resulting from the award or making of this Contract. For breach or violation of this covenant, the City shall have the right to annul this Contract without liability, or in its discretion, to deduct from the contract price or consideration or otherwise recover, the full amount of such fee, commission, percentage fee, gift, or contingency.

**SECTION 18. WAIVER.** Consultant agrees that waiver by City or any one or more of the conditions of performance under this Contract shall not be construed as waiver of any other condition of performance under this Contract.

**SECTION 19. CONFLICT OF INTEREST.**

A. A Consultant shall avoid all conflict of interest or appearance of conflict of interest in performance of this Contract. Consultant shall file a FPPC Form 700 disclosure statement, which form shall be filed with the City Clerk within thirty (30) days from the effective date of this Contract as applicable.

B. No member, officer, or employee of the City, during their tenure, or for one (1) year thereafter, shall have any interest, direct or indirect, in this Contract or the proceeds thereof and Consultant agrees not to allow, permit, grant, transfer, or otherwise do anything which will result in such member, officer, or employee of the City from having such interest.

**SECTION 20. AUDIT BOOKS AND RECORDS.** Consultant shall make available to City, its authorized agents, officers and employees, for examination any and all ledgers and books of account, invoices, vouchers, canceled checks and other records or documents evidencing or related to the expenditures and disbursements charged to the City, and shall furnish to City, its authorized agents and employees, such other evidence or information as City may require with respect to any such expense or disbursement charged by Consultant.

**SECTION 21. NOTICES.** All notices shall be personally served or mailed, postage prepaid, to the following addresses, or to such other address as may be designated by written notice by the parties:

**CITY**

City Clerk's Office  
275 Main Street, Suite 400  
Watsonville, CA 95076  
(831) 768-3040

**CONSULTANT**

Presentation Products, Inc DBA: Spinitar  
Attn: David Taccone, EVP / Finance  
16751 Knott avenue  
La Mirada, CA 90638  
1-800-722-6444  
David.Taccone@spinitar.com  
CC Rebecca.Haines@spinitar.com

**SECTION 23. FORCE MAJEURE.** Except for defaults of subcontractors at any tier, Spinitar shall not be liable for any excess costs if the failure to perform the Agreement arises from causes beyond the control and without the fault or negligence of Spinitar, including without limitation failure to reasonably mitigate any adverse impacts (Force Majeure). Force Majeure events include the following:

Acts of God, fires, floods, earthquake, other natural disasters, epidemics and pandemics, abnormal weather conditions beyond the parameters otherwise set forth in this Article, nuclear accidents, strikes, lockouts, freight embargos, interruptions in service by a regulated utility, or governmental statutes or regulations enacted or imposed after the fact (together, "force majeure events"). COVID-19 shall be considered a "force

majeure event” to the extent it disrupts the supply chain and prevents Spinitar from obtaining necessary equipment or supplies for the work subject to this Agreement.

Any Force Majeure event with a duration in excess of 90 days entitles either party to terminate this Agreement with written notice to the other party, without further penalty or compensation. Alternatively and upon mutual agreement, the parties may negotiate an extension to this Agreement.

**SECTION 22. EXHIBITS:**

- Exhibit A: Scope of Services
- Exhibit B: Schedule of Performance
- Exhibit C: Compensation

**WITNESS THE EXECUTION HEREOF**, on the day and year first hereinabove written.


**CITY**

**CONSULTANT**

**CITY OF WATSONVILLE**

**PRESENTATION PRODUCTS, INC DBA:  
SPINITAR**

BY \_\_\_\_\_  
Tamara Vides, City Manager Pro Tempore

BY  \_\_\_\_\_  
Jay Rogina, Principal/CEO

**ATTEST:**

BY \_\_\_\_\_  
Beatriz Vázquez Flores, City Clerk

**APPROVED AS TO FORM:**

BY \_\_\_\_\_  
Samantha W. Zutler, City Attorney

## EXHIBIT "A"

### SCOPE OF SERVICES

#### Scope of Work:

- A. Consultant shall install the audiovisual systems per the AV Specifications attached in the bid proposal:
- Council Chambers AV Project RFP Package
  - Consultant acknowledges receipt of the following addendum:
    - Council Chambers AV Project RFP Addendum 1

Consultant understands the specifications and drawings provided. Portions of the City's scope of work Consultant takes exception to are included in bold font below. Consultant's response is italicized after.

#### 1.4 System Description

- A. General
  - 2. **The project includes the extension of 120VAC power to new flat panel display locations**, as well as related framing/drywall/T-BAR ceiling/painting work. This work is to be included under this section.
  - 3. **The project includes the replacement of existing recessed-mount projection screen with new units. This work will require reconnecting 120VAC power**, as well as related framing/drywall/painting work. This work is to be included under this section.

*It is assumed that there is available amperage on existing circuit(s) to support the scope of work including the rework of the two (2) equipment racks.*

- D. Council Chambers
  - 10. Control System Programming
    - a. Touch panels shall be configured with the most often-used device functions. Do not attempt to put every possible device function on the touch panel.
    - b. The touch panel shall be configured to work in two modes, Council Meeting and Community Room.
    - c. Provide the following minimum feature set at the control booth touch panel (master control):
      - 14) Architectural Lighting Controls**
  - d. Provide the following minimum feature set at the clerk's touch screen panel:
    - 10) Architectural Lighting Controls**

*If current system controls lighting then Consultant shall plan to provide four (4) presets for lighting controls within Council Chambers and Clerk's touch panels. Since Consultant does not know the exact controls and configuration of existing system, and a third party manufacturer shade and/or lighting integration is necessary for control (in order to set up basic presets) then a Change Order is required.*

- E. Community Room
  - 6. Control System
    - **e. The control system shall connect to the architectural lighting. Provide any necessary interface device to make a complete and functional system.**
    - **f. The control system shall connect to the motorized shade system. Provide any necessary interface device to make a complete and functional system.**

*If current system controls shades and lighting then Consultant shall plan to provide four (4) presets for lighting and four (4) for shade controls within Community Room touch panels. Since Consultant does not know exact controls and configuration of existing system, and a third party manufacturer shade and/or lighting integration is necessary for control (in order to set up basic presets) then a Change Order is required.*

**1.8 WARRANTY:**

**A. Warranty shall provide coverage of material and product defects and assembly workmanship or installation for a period of two years following the date of acceptance by the Architect.**

**B. Items under warranty shall be serviced to the satisfaction of the Owner with 14 days of notification to the Contractor.**

**C. The Contractor shall bear all costs that arise because of the warranty claim when service time exceeds 14 days, including, but not limited to, the use of temporary replacement components, additional Owner staffing or overtime, shipping, cancelled uses or performances.**

*This warranty coverage requires purchase of essential spares of key components. Consultant recommends a meeting with client to discuss a spares package with our Customer Success Manager.*

**B. Our project team (key project personnel who will perform onsite work) is included in the attached documents.**



Project Plan:

Phase 1: Community Room

- Decommission racks, projector's, and screens and rewire Community Room prepare room for new equipment.
- Electrical work – decommission/recommission of projection screens
  - New electrical for ceiling display location within Council Chambers
  - Decommission/Recommission electrical within Conference Room
- Installation of new equipment (projector's, screens, cameras, microphones, AV distribution). Have room completed for move of Council Chambers meetings remotely via Zoom (if necessary). The Council and other staff can use this room temporarily while the Chambers and Broadcast are redone.

Phase 2: Council Chambers and Broadcast

- Decommission equipment racks within Chambers and Broadcast, rewiring, and preparation of rooms for new equipment.
- Racks to be physically moved from Watsonville to Consultant shop for installation of new rack equipment, wiring, and full test of equipment prior to delivery on-site.
  - Equipment may be verified including programming and testing by the City to validate the design and control (GUI)
- Installation of new equipment

Phase 3: Conference Rooms

- Decommissioning of rooms including projector, screen, whiteboard etc...
- Installation of new equipment

Phase 4: System Verification & Training

- Full system verification of signals/functionality between rooms
- Training as per scope of work

- E. Our proposal with itemized breakdown of all equipment, materials, freight, e-waste, labor and tax is included in the attached documents.

Consultant has not substituted, nor plans to substitute any major components of the system (Televic, Crestron NVX, Newtek, Panasonic, QSC DSP). However, Consultant may need to change smaller components due to supply chain issues. Should this be the case then Consultant will address any changes for sign off by client for authorization to proceed.

- F. A proposed budget for ongoing support and maintenance is included in attached documents.

**EXCLUSIONS**

The following work is not included in our scope of work:

- Concrete saw cutting and /or core drilling.
- Fire wall, ceiling, roof and floor penetration.
- Data drops

Consultant will provide a turnkey audiovisual system included but not limited to the following services:

- **Design Engineering:**
  - Preparation of system functional interconnection diagrams, circuit details, equipment rack elevations and testing/commissioning of the system for optimal performance.
  
- **Project Management:**
  - Attends construction and client meetings throughout the duration of the project
  - Provides status reports
  - Develop project schedule and oversight of the Spinitar team
  - Oversee the training needs and documentation of the customer
  - Supervise end-user training on systems operation
  - Facilitate completion of final punch list items and close out package
  
- **Shop Installation:**

Labor performed in-house.

  - Racking of equipment, mounting equipment within rack and wiring interconnects
  - Testing components within rack for proper operation and custom wall plates and/or custom electronic devices, etc.
  
- **Field Installation:**

Labor performed on the job site.

  - Pulling, labeling and terminating cable with-in the room(s)
  - Mounting and terminating all wall plates
  - Installing structural systems for audiovisual equipment
  - Mounting equipment in millwork, walls, floors and/or ceilings
  - System level testing and de-bugging
  - Site cleanup and disposal, etc.
  
- **Programming:**

Labor performed off-site to develop software programmed to specific approved design for human interface control of the audio-visual system.

  - Base program from function list
  - Base touch panel layout from drawings
  - Client-approved layout and functionality
  - Loading program and test functions (in-shop)
  - Modifying program to reflect field conditions

**EXHIBIT "B"****SCHEDULE OF PERFORMANCE**

Services shall commence immediately upon execution of this Contract. All services performed under the provisions of this Contract shall be completed in accordance with the following schedule:

It is anticipated that the contract will follow the schedule below. If consultant is able to acquire the required supplies sooner and it is to the City's and consultant's best interest, the anticipated start date could be updated.

<b>ID</b>	<b>Task Name</b>	<b>Duration</b>	<b>Start</b>	<b>Finish</b>
	<b>City of Watsonville – AV Upgrade/Room Schedule</b>	<b>50 days</b>	<b>July 12, 22</b>	<b>Sep 01, 22</b>
1	<b>Community Room-Demo (2) OFE Racks</b>	5 days	July 12, 22	July 18, 22
2	<b>Rack Build (Off site)</b>	8 days	July 12, 22	July 22, 22
3	<b>Council Chambers/Broadcast Room-Installation</b>	10 days	July 19, 22	Aug 01, 22
4	<b>Rack Set Up</b>	2 days	July 25, 22	July 26, 22
5	<b>Customer Rack Verification (Off Site)</b>	3 days	July 27, 22	July 29, 22
6	<b>Racks-Deliver back to site &amp; set up</b>	1 day	Aug 01, 22	Aug 05, 22
7	<b>Conference Rooms x2-Installation</b>	4 days	Aug 02, 22	Aug 05, 22
8	<b>Council Chambers/Broadcast Room-Test &amp; Commission</b>	8 days	Aug 08, 22	Aug 17, 22
9	<b>Conference Rooms x2-Test &amp; Commission</b>	2 days	Aug 22, 22	Aug 23, 22
10	<b>Full System Verification</b>	1 day	Aug 24, 22	Aug 24, 22
11	<b>Customer Training</b>	6 days	Aug 25, 22	Sep 01, 22

## EXHIBIT "C"

### COMPENSATION

a. Total Compensation. The total obligation of City under this Contract shall not exceed \$835,056.28.

b. Basis for Payment. Payment(s) to Consultant for services performed under this contract shall be made as follows and shall include payment for reimbursable expenses:

c. Payment Request. Consultant shall submit a request for payment for services on a monthly basis by letter to Director, or said Director's designated representative. Such request for payment shall cover the preceding monthly period during the term hereof, shall note the City's purchase order number for this contract, shall contain a detailed listing of the total number of items or tasks or hours for which payment is requested, the individual dates on which such services were rendered, and invoices for reimbursable expenses, if any. Upon receipt in the Office of Director of said payment request, Director shall cause payment to be initiated to Consultant for appropriate compensation.

- Invoices are to be paid net 30 days.
- Consultant will not be submitting expenses for reimbursement. The City has approved a \$10,000 logging and meal Per Diem that will be divided equally among the days of service in which consultant and it's employees are working onsite.

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

BILL TO:		JOB LOCATION:	
COMPANY	<b>City of Watsonville</b>	COMPANY	<b>City of Watsonville</b>
ADDRESS	<b>275 Main Street, Ste. 400</b>	ADDRESS	<b>275 Main Street, Ste. 400</b>
		DATE	<b>November 23, 2021</b>
		EXPIRY DATE	<b>Dec 03, 2021</b>
		SALES REP	<b>Greg Goddard</b>
	<b>Watsonville, 95076</b>		
		PHONE	<b>(650)863-8055</b>
CONTACT	<b>Scott Sanders</b>	CONTACT	<b>Scott Sanders</b>
		EMAIL	<b>greg.goddard@spinitar.com</b>
PHONE	<b>8317683435</b>	PHONE	<b>8317683435</b>

**TITLE:**  
City of Watsonville - Council Chambers RFP

**SCOPE OF WORK:**

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<b>COUNCIL CHAMBERS</b>					
<b>AUDIO SYSTEM - REINFORCEMENT</b>					
<b>DSP</b>					
QSC	CORE 510I CTO	Integrated Core with eight I/O card slots, 256 x 256 networked audio channels, dual redundant media	1.00	\$5,750.00	\$5,750.00
QSC	CIML4	Four channels of microphone / line-level analog audio input with 48V phantom power.	2.00	\$262.50	\$525.00
QSC	COL4	Four channels of balanced, line-level analog output.	2.00	\$256.25	\$512.50
QSC	CDN64	Q-SYS Dante Bridge Card, 64x64.	1.00	\$1,325.00	\$1,325.00
QSC	I/O USB BRIDGE	Q-SYS PoE bridging endpoint for AV-to-USB Bridging. Delivers driverless USB 2.0 connection. Includes	2.00	\$1,436.25	\$2,872.50
<b>WIRELESS MICS</b>					
SHURE	ULXD4Q=-G50	Quad Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardwa	1.00	\$4,966.13	\$4,966.13
SHURE	ULXD2/B87A=-G50	Handheld Transmitter with BETA 87A Microphone	2.00	\$624.63	\$1,249.26
SHURE	ULXD1=-G50	Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector	2.00	\$437.00	\$874.00
COUNTRYMAN	B3W5FF05TSL	Omni Mic, Tan, Shure	2.00	\$196.08	\$392.16
SHURE	SB900B	RECHARGEABLE BATTERY	8.00	\$95.00	\$760.00
SHURE	UA864US	Wall-Mounted Wideband Antenna	2.00	\$372.88	\$745.76
SHURE	SBC200-US	Dual Docking Charger with PS45US Power Supply	4.00	\$218.50	\$874.00
MIDDLE ATLANTIC	KB-SS	RACKMOUNT KEYBOARD TRAY	1.00	\$213.00	\$213.00
<b>REINROCEMENT SYSTEMS - CHAMBERS</b>					
QSC	CX-Q 2K4	4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp?, Mic/line Inputs,	1.00	\$1,937.50	\$1,937.50
<b>DAIS/STAFF</b>					
TELEVIC	70.98.2902	Plixus Audio Engine	1.00	\$2,791.18	\$2,791.18
TELEVIC	71.98.2950	Dante Audio Networking Card	1.00	\$936.76	\$936.76
TELEVIC	70-98.2911	Plixus Network Extender	3.00	\$990.29	\$2,970.87
TELEVIC	70-98.2930	Power Supply	1.00	\$2,064.71	\$2,064.71
TELEVIC	70-98.0131	Confidea Flex Touch Conference Unit	19.00	\$680.59	\$12,931.21
TELEVIC	71.98.0055	GSM Gooseneck Mic	19.00	\$139.94	\$2,658.86
<b>SOFTWARE/LICENSE</b>					

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
TELEVIC	71.98.1403	License for Language Selection	18.00	\$76.47	\$1,376.46
TELEVIC	71.98.1401	License for Voting	18.00	\$76.47	\$1,376.46
TELEVIC	71.98.1104	Cocon Voting Plugin	1.00	\$2,829.41	\$2,829.41
TELEVIC	71.98.1102	Cocon Signage Plugin	1.00	\$1,605.88	\$1,605.88
TELEVIC	71.98.1101	Cocon Discussion	1.00	\$3,441.18	\$3,441.18
TELEVIC	71.98.2050	Single Sided Nameplate	11.00	\$936.76	\$10,304.36
TELEVIC	71.98.1114	CoCon Nameplate	1.00	\$2,523.53	\$2,523.53
TELEVIC	99.06.0003	On-Site Training & Commissioning	1.00	\$3,529.41	\$3,529.41
TELEVIC	99.04.9999	Global Supply Surcharge	1.00	\$1,511.76	\$1,511.76
<b>PUBLIC SPEAKER'S LECTERN</b>					
TELEVIC	71.98.0505	Integrated Flush Mount Delegate Panel	2.00	\$441.24	\$882.48
TELEVIC	71.98.0055	GSM Gooseneck Mic	2.00	\$139.94	\$279.88
<b>UTILITY</b>					
BITTREEE	B48DC-FNPLT/E3 M2OU12L	Audio Patchbay 489 Series	1.00	\$1,063.00	\$1,063.00
BITTREE	LPC3602-110	Audio Patch Cable, Red, 3'	20.00	\$54.00	\$1,080.00
RADIO DESIGN LABS	RDL-STD600	RDL Passive Audio Divider/Combiner	2.00	\$57.96	\$115.92
RADIO DESIGN LABS	RDL-TXAT1	RDL Isolation Transformer, 600 ohm	2.00	\$92.21	\$184.42
BELDEN	BL-RV6PPA2U48BK	REVConnect Series Data Patchbay	1.00	\$538.84	\$538.84
COMPREHENSIVE CABLE	CAT6A-3BLU	CAT6A Shielded Patch Cable Blue 3ft.	20.00	\$7.82	\$156.40
<b>ASSISTIVE LISTENING/TRANSLATION</b>					
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	2.00	\$639.47	\$1,278.94
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	1.00	\$55.94	\$55.94
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	2.00	\$46.11	\$92.22
LISTEN TECHNOLOGIES	LR-5200-072	Advanced Intelligent DSP RF Receiver (72 MHz)	48.00	\$194.26	\$9,324.48
LISTEN TECHNOLOGIES	LA-365	Replacement Rechargeable Li-ion Battery	4.00	\$28.72	\$114.88
LISTEN TECHNOLOGIES	LA-381-01	Intelligent 12-Unit Charging Tray	3.00	\$296.30	\$888.90
LISTEN TECHNOLOGIES	LA-382	Intelligent Cable Management Unit	3.00	\$35.53	\$106.59
LISTEN TECHNOLOGIES	LA-380-01	Intelligent 12-Unit Charging/Carrying Case	1.00	\$462.60	\$462.60
LISTEN TECHNOLOGIES	LA-430	Intelligent Ear Phone/Neck Loop Lanyard	10.00	\$49.14	\$491.40
LISTEN TECHNOLOGIES	LA-402	Universal Stereo Headphones	50.00	\$21.93	\$1,096.50
<b>INTERPRETER'S CONSOLE</b>					
WILLIAMS SOUND	IC-2	Interpreter control console with audio routing.	1.00	\$1,283.12	\$1,283.12
SENNHEISER	HMD 26-II-600 S-X3K1	Professional Headset w/Cable	1.00	\$425.00	\$425.00
QSC	UNDIO2X2+	2x2 Channel Mic/Line I/O	1.00	\$522.50	\$522.50
BOSS	BR-80	Audio Record Unit - Power Supply	1.00	\$323.52	\$323.52
BOSS	9V AC ADAPTOR	9V AC Adaptor	1.00	\$14.69	\$14.69
<b>VIDEO SYSTEMS - PRESENTATION</b>					
CRESTRON	DMF-CI-8	DigitalMedia Card Chassis for DM-NVX-C & DMCF, 8 Slots	3.00	\$1,250.00	\$3,750.00
CRESTRON	DM-NVX-360C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder Card	16.00	\$1,125.00	\$18,000.00
CRESTRON	DM-XIO-DIR-80	DM XiO Director Virtual Switching Appliance for 80 Endpoints	1.00	\$3,125.00	\$3,125.00

**SOURCES**

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	1.00	\$1,162.93	\$1,162.93
		<b>RACK MONITOR</b>			
TOTEVISION	LED-1906HDMTR	19" Rackmount Monitor	1.00	\$493.58	\$493.58
		<b>PROJECTION DISPLAY - CHAMBERS</b>			
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	\$812.50	\$812.50
		<b>MULTI-WINDOW PROCESSOR</b>			
CRESTRON	HD-WP-4K-401-C	4K Multi-Window Video Processor with HDBaseT® & HDMI® Outputs	1.00	\$4,375.00	\$4,375.00
CRESTRON	DM-NVX-E30C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder Card	1.00	\$812.50	\$812.50
CRESTRON	DM-NVX-D30C	DM NVX® 4K60 4:4:4 HDR Network AV Decoder Card	4.00	\$812.50	\$3,250.00
		<b>FLAT PANEL DISPLAY - CHAMBERS</b>			
PANASONIC	TH-86SQ1W	86" Class Large Format 4K Digital Display	1.00	\$7,285.88	\$7,285.88
CHIEF	XCM1U	XL SINGLE COLUMN CEILING MOUNT	1.00	\$490.20	\$490.20
CHIEF	CPA060	CPA COLUMN BLACK 60"	1.00	\$82.08	\$82.08
CHIEF	CPA330	OFFSET CEILING PLATE CPA STYLE	1.00	\$59.28	\$59.28
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	\$812.50	\$812.50
		<b>DAIS - MONITOR</b>			
NEC	EA224WMI-BK	MultiSync EA224WMI-BK, 21.5" LED Backlit LCD Monitor, IPS, 1920x1080, DisplayPort / DVI-D / VGA inpu	10.00	\$256.47	\$2,564.70
CHIEF	K1D120BXRH	K1D120 REDUCED HEIGHT BLK	10.00	\$213.56	\$2,135.60
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	\$812.50	\$812.50
CRESTRON	HD-DA8-4KZ-E	1:8 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	2.00	\$625.00	\$1,250.00
		<b>STAFF MONITOR</b>			
NEC	EA224WMI-BK	MultiSync EA224WMI-BK, 21.5" LED Backlit LCD Monitor, IPS, 1920x1080, DisplayPort / DVI-D / VGA inpu	4.00	\$256.47	\$1,025.88
CHIEF	K1D120BXRH	K1D120 REDUCED HEIGHT BLK	4.00	\$213.56	\$854.24
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	2.00	\$1,250.00	\$2,500.00
CRESTRON	DM-NVX-E30	DM NVX® 4K60 4:4:4 HDR Network AV Encoder	1.00	\$812.50	\$812.50
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	2.00	\$812.50	\$1,625.00
CRESTRON	HD-DA2-4KZ-E	1:2 HDMI® Distribution Amplifier w/4K60 4:4:4 & HDR Support	2.00	\$250.00	\$500.00
		<b>CLERK MONITOR</b>			
NEC	EA224WMI-BK	MultiSync EA224WMI-BK, 21.5" LED Backlit LCD Monitor, IPS, 1920x1080, DisplayPort / DVI-D / VGA inpu	1.00	\$256.47	\$256.47
CHIEF	K1D120BXRH	K1D120 REDUCED HEIGHT BLK	1.00	\$213.56	\$213.56
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	1.00	\$1,250.00	\$1,250.00
CRESTRON	DM-NVX-360	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	1.00	\$1,125.00	\$1,125.00
CRESTRON	DM-NVX-E30	DM NVX® 4K60 4:4:4 HDR Network AV Encoder	1.00	\$812.50	\$812.50
		<b>FLAT PANEL DISPLAY - LOBBY</b>			
PANASONIC	TH-49CQE1W	49" 4K Display	1.00	\$890.59	\$890.59
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	\$812.50	\$812.50

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle, Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<b>DAIS - TABLE POCKET</b>					
EXTRON	70-1076-12	AAP - Double Space - Black: One HDMI, DisplayPort, Stereo Audio, and USB	1.00	\$88.24	\$88.24
EXTRON	70-090-12	Double Space AAP - Black: Blank Plate	1.00	\$11.76	\$11.76
FSR	TC-CHRG-BLK-9	3.5" Round Table Coaster, 9' AC Cord, 1 AC, 2 USB CHARGE	14.00	\$154.47	\$2,162.58
<b>STAFF - TABLE POCKET</b>					
EXTRON	26-663-06	4K Premium High Speed HDMI Ultra-Flexible Cable - 6 (1.8 m)	2.00	\$43.53	\$87.06
EXTRON	26-702-06	6 (1.8 m) XTP DTP 24 non-plenum cable	2.00	\$22.35	\$44.70
EXTRON	26-571-03	Mini Stereo Audio Cable: 3.5 mm Stereo Mini Male to Male - 6 (1.8 m)	2.00	\$3.53	\$7.06
<b>PRESENTER'S PODIUM</b>					
CRESTRON	FT2-202-MECH-B	FlipTop FT2 Series Cable Management System, 202 Size, Mechanical, Black	2.00	\$200.00	\$400.00
CRESTRON	FT2A-CBL-PT-4K-HD	Pass-Through Cable for FT2 Series, HDMI® to HDMI, 18 Gbps, 8 ft (2.4 m)	2.00	\$81.25	\$162.50
CRESTRON	FT2A-CBL-PT-AUDIO	Pass-Through Cable for FT2 Series, 3.5mm Mini-TRS Plug to 3.5mm Mini-TRS Plug, Stereo Audio, 8 ft (2	2.00	\$50.00	\$100.00
CRESTRON	FT2A-CBL-PT-CAT6	Pass-Through Cable for FT2 Series, RJ-45 to RJ-45, CAT6, 8 ft (2.4 m)	2.00	\$50.00	\$100.00
CRESTRON	FT2A-CHGR-USBA-BASIC	FlipTop USB Rapid Charging Module	2.00	\$125.00	\$250.00
CRESTRON	FT2A-PWR-US-1	AC Power Outlet Module for FT2 Series, Single, US NEMA 5, Type B, w/2 Under-Table Outlets & Cord	2.00	\$87.50	\$175.00
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	1.00	\$1,250.00	\$1,250.00
WOLFVISION	VZ-3NEO	CMOS 1080p Desktop Visualizer	1.00	\$2,347.06	\$2,347.06
CRESTRON	HD-TX-101-C-1G-E-W-T	DM Lite® Transmitter for HDMI® Signal Extension over CATx Cable, Wall Plate, White Textured	1.00	\$237.50	\$237.50
CRESTRON	DM-NVX-E760C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder Card with DM® Input	1.00	\$1,187.50	\$1,187.50
MARSHALL	CUSTOM	Custom Lectern per Specifications	1.00	\$16,875.00	\$16,875.00
<b>BROADCAST SYSTEMS</b>					
<b>VIDEO SWITCHER - FRAME</b>					
NEWTEK	TC1BBDL	Video Switcher & Control Surface Bundle	1.00	\$19,995.00	\$19,995.00
NEWTEK	RR2RU3RU	Rack Rails	1.00	\$295.00	\$295.00
CRESTRON	USB-EXT-DM-REMOTE	USB over Ethernet Extender with Routing, 4-Port Device Module	1.00	\$375.00	\$375.00
CRESTRON	USB-EXT-DM-LOCAL	USB over Ethernet Extender with Routing, Host Module	1.00	\$375.00	\$375.00
<b>VIDEO SWITCHER - MONITORING</b>					
BLACKMAGIC DESIGN	SMARTVIEW 4K	4K LCD Broadcast Monitor	2.00	\$1,105.56	\$2,211.12
PANASONIC	TH-55CQ1U	55" LCD Display	1.00	\$1,045.88	\$1,045.88
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	2.00	\$582.35	\$1,164.70
<b>VIDEO SWITCHER - TRAINING &amp; SETUP</b>					
JB&A	JBA-NTK-TRN-ONL-INTRO	Remote User Training	2.00	\$799.00	\$1,598.00
JB&A	JBA-NTK-RMT-COMTC	Remote Setup	1.00	\$899.00	\$899.00
<b>VIDEO SWITCHER - WARRANTY</b>					



**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
NEWTEK	NPSUBA	Premium Access	1.00	\$2,299.00	\$2,299.00
NEWTEK	PTUTC1	1 Year Warranty- Switcher	5.00	\$1,795.00	\$8,975.00
NEWTEK	PTUTC1SP	1 Year Warranty - Control Surface	5.00	\$845.00	\$4,225.00
<b>ROUTING</b>					
BLACKMAGIC DESIGN	SMART VIDEO HUB 40X40	40X40 SDI Router with Control Panel	1.00	\$3,327.78	\$3,327.78
BLACKMAGIC DESIGN	VIDEOHUB MASTER CONTROL	Videohub master control	1.00	\$772.22	\$772.22
<b>SIGNAL PROCESSING</b>					
AJA	3GDA	1x6 SDI DA	2.00	\$410.59	\$821.18
AJA	GEN10	Sync generator	1.00	\$343.99	\$343.99
AJA	C10DA	Analog video 1X6 distribution amplifier	1.00	\$205.88	\$205.88
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	4.00	\$582.35	\$2,329.40
<b>AUDIO</b>					
SHURE	SCM820-DAN-DB25	Eight Channel Digital Automatic Mixer, DB25 Connectors, Dante™ Digital Audio	1.00	\$1,996.19	\$1,996.19
JBL	C2PS	Control 2P Stereo Set. Includes one C2PM powered master, one Passive Extension Speaker, one Power S	1.00	\$188.24	\$188.24
CAD AUDIO	878HL-2	PTT Desktop Mic	1.00	\$130.39	\$130.39
<b>CAMERA - CHAMBERS</b>					
PANASONIC	AW-HE40SWPJ9	HD PTZ Camera, HD-SDI Out, 30x Optical Zoom, 1.4x Extender, PoE+	5.00	\$3,644.71	\$18,223.55
Panasonic	NDI@ HX License	NDI@ HX License	5.00	\$299.00	\$1,495.00
PANASONIC	FEC-40WMK	Wall Mount for HE40 & UE70 PTZs	5.00	\$162.35	\$811.75
PANASONIC	AW-RP60GJ	Camera controller	1.00	\$2,396.47	\$2,396.47
MARSHAL ELECTRONICS	CV-344	HD Camera	1.00	\$357.78	\$357.78
FURMAN SOUND	AC-215A	10A Advanced Power Conditioner, 2 Outlets, SMP W/Auto Reset EVS, 3.3 Ft Cord	1.00	\$141.94	\$141.94
MARSHALL ELECTRONICS	CVM-15	Wall Mount Adapter for CVM-7, CVM-11 & CVM-13	1.00	\$25.18	\$25.18
MARSHALL ELECTRONICS	CVM-7	Durable 7-inch Articulating Arm: single point locking, 1/4"-20 (male) to 1/4"-20 (male/female), adapt	1.00	\$44.18	\$44.18
MARSHALL ELECTRONICS	VS-M419-6MP	4.1~9mm Fujinon Varifocal (F1.6-close) CS Mt Auto-Iris & ND Filter -	1.00	\$196.40	\$196.40
<b>INTERPRETER'S STATION</b>					
SAMSUNG	S24A600NWN	24" 4K Desktop Display	1.00	\$495.29	\$495.29
BIRDDOG	BDMVLITE	BirdDog Multiview Lite - NDI Multiviewer. Create up to six, 2x2 outputs	1.00	\$99.00	\$99.00
<b>CLOSED CAPTIONING SYSTEM</b>					
EEG	HD492	iCap Caption Encoder for Live Broadcasting	1.00	\$9,658.13	\$9,658.13
EEG	HD49-BASIC-SUP	Basic Annual Support Renewal	1.00	\$999.00	\$999.00
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	1.00	\$582.35	\$582.35
<b>STREAMING/RECORDING</b>					
DECIMATOR	DEC-12GCROSS	Decimator 4K HDMI/SDI Cross Converter	1.00	\$582.35	\$582.35
DECIMATOR	DEC-DECIMATOR2	Decimator 3G/HD/SD-SDI to HDMI DeEmb Aud	2.00	\$405.88	\$811.76
BLACKMAGIC DESIGN	HYPERDECK STUDIO PRO	Hyperdeck Studio HD Pro	1.00	\$1,105.56	\$1,105.56
SANDISK	SDSSDE80-500G-A25	500GB Extreme Pro SSD	8.00	\$233.00	\$1,864.00
<b>SKYPE/ZOOM</b>					

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
BLACKMAGIC DESIGN	DECKLINK 4K EXTREME	Decklink 4k extreme (pcie 4 lane)	2.00	\$994.44	\$1,988.88
NDI		NDI Tools-5 Software	2.00	\$0.00	\$0.00
AUDINATE	DVS PERMANENT LIC	DVS Software - Permanent License per PC	2.00	\$49.99	\$99.98
<b>LOCAL INPUT</b>					
CUSTOM		Desk Input Panel	1.00	\$58.82	\$58.82
CRESTRON	DM-NVX-351	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder with Downmixing	1.00	\$1,250.00	\$1,250.00
EXTRON	60-1031-12	Four-Port USB Hub - AAP Version - Black	1.00	\$147.06	\$147.06
<b>UTILITY</b>					
BITTREE	S64T-1MWNBK	Video Patchbay 12G+Mini-WECO	1.00	\$1,487.00	\$1,487.00
BITTREE	VPCMK3606-75	Video Patch Cable, Blue, 3'	20.00	\$35.00	\$700.00
BITTREE	LPMK7505	Looping Plug Green 75OHM, Green	10.00	\$36.00	\$360.00
BITTREE	SBCTLKT01	Tool kit complete bittree/elco	1.00	\$455.00	\$455.00
BITTREE	2403R	Replacement Mating Hardware	3.00	\$26.00	\$78.00
BITTREE	MWTPK75	Mini Weco Termination Plug	20.00	\$21.00	\$420.00
AVP	WKM-US116E1-ZB81	Maxxum Series XLR/BNC Bulkhead Panel	1.00	\$89.04	\$89.04
AVP	AVP-UMJJ200R	BNC Feedthru	8.00	\$10.47	\$83.76
	AVP-UMNC3FD-L-1	XLR-F Feedthru	8.00	\$4.88	\$39.04
WHIRLWIND	MKQ30	Cable - Microphone, Quad, XLRF to XLRM, 30, Canare L4E6S, black [available in colors - email for qu	10.00	\$37.66	\$376.60
LAIRD	MVP-BNC-BE36	BNC Patch Cable, Blue, 3'	10.00	\$16.93	\$169.30
TOTEVISION	LED-1906HDMTR	19" Rackmount Monitor	1.00	\$493.58	\$493.58
CHIEF	TS218SU	MEDIUM DUAL ARM THIN SWINGARM	1.00	\$228.76	\$228.76
<b>BULLETIN BOARD</b>					
CABLECAST	CBL-VIOLITE-600	2-Ch. SDI Encoder/Decoder	1.00	\$9,557.50	\$9,557.50
CABLECAST	CBL-VIOLITE-CG-SVR	Bulletin Board Server	1.00	\$4,725.00	\$4,725.00
CABLECAST	CBL-CGPLAYER-LC	Bulletin Board Software	1.00	\$1,575.00	\$1,575.00
CABLECAST	CBL-SVC-PH-HRLY	Setup and Training	2.00	\$112.50	\$225.00
<b>FURNITURE</b>					
Winsted	12132608	Sightline Series	1.00	\$13,165.88	\$13,165.88
<b>CONTROL SYSTEM</b>					
CRESTRON	CP4	4-Series Control System	1.00	\$1,250.00	\$1,250.00
CRESTRON	TS-1070-B-S	10.1 in. Tabletop Touch Screen, Black Smooth	3.00	\$1,875.00	\$5,625.00
CRESTRON	C2N-CBD-E-B-S	Cameo® Express Keypad, Standard Mount, Black Smooth	1.00	\$175.00	\$175.00
<b>SPEAKER TIMER</b>					
DSAN	PRO-2000	Limitimer System	1.00	\$806.59	\$806.59
DSAN	PSL-20VF	Podium Signal Light - Flush Mount	1.00	\$182.59	\$182.59
DSAN	PSL-20V	Podium Signal Light	4.00	\$195.76	\$783.04
DSAN	ASL4-ND3	Audience Signal Light	1.00	\$768.94	\$768.94
DSAN	PSL-PB6	Signal Light Extender (6-Port)	1.00	\$268.24	\$268.24
<b>SPEAKER TIMER - VIDEO CLOCK</b>					
DSAN	VC-2000LT	Video Clock for Limitimer	1.00	\$268.24	\$268.24
MIDDLE ATLANTIC	RKSHELF-2U-C	VENTED RACK SHELF,2U	1.00	\$42.00	\$42.00
<b>UTILITY/PLATES/PANELS</b>					

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
SURGEX	SEQ	Sequencing Surge Eliminator and Power Conditioner w/Remote, 2RU	2.00	\$959.44	\$1,918.88
SURGEX	SEQ-1U	Sequencing Surge Eliminator and Power Conditioner w/Remote & Key Lock, 1RU	2.00	\$769.80	\$1,539.60
MIDDLE ATLANTIC	PD-DC-200-5V	DC PWR DIST200W5V Pricing purposes only. Confirm 12V vs 5V devices.	2.00	\$516.00	\$1,032.00
MIDDLE ATLANTIC	UPS-S1000R	UPS STD 1000VA	1.00	\$701.04	\$701.04
<b>COMMUNITY ROOMS A &amp; B</b>					
<b>AUDIO SYSTEM</b>					
QSC	CORE 110F	Unified Core with 24 local audio I/O channels, 128x128 total network I/O channels with 8x8 Software-	1.00	\$2,750.00	\$2,750.00
QSC	SLDAN-32-P	Q-SYS Software-based Dante 32x32 Channel License, Perpetual.	1.00	\$600.00	\$600.00
QSC	BT1	Single gang US Bluetooth Wall Plate interface (includes white and black faceplates, Axiom bus compat	2.00	\$400.00	\$800.00
QSC	D2i	Single gang US Dante/AES67 Wall Plate with 2 Mic/Line Inputs on XLR and 1/4" TRS combo connectors, P	2.00	\$762.50	\$1,525.00
<b>WIRELESS MICS</b>					
SHURE	ULXD4Q=-G50	Quad Digital Wireless Receiver with internal power supply, 1/2 Wave Antenna and Rack Mounting Hardwa	1.00	\$4,966.13	\$4,966.13
SHURE	ULXD2/B87A=-G50	Handheld Transmitter with BETA 87A Microphone	2.00	\$624.63	\$1,249.26
SHURE	ULXD1=-G50	Digital Wireless Bodypack Transmitter with Miniature 4-Pin Connector	2.00	\$437.00	\$874.00
COUNTRYMAN	B3W5FF05TSL	Omni Mic, Tan, Shure	2.00	\$196.08	\$392.16
SHURE	SB900B	RECHARGEABLE BATTERY	8.00	\$95.00	\$760.00
SHURE	UA864US	Wall-Mounted Wideband Antenna	2.00	\$372.88	\$745.76
SHURE	SBC200-US	Dual Docking Charger with PS45US Power Supply	4.00	\$218.50	\$874.00
MIDDLE ATLANTIC	KB-SS	RACKMOUNT KEYBOARD TRAY	1.00	\$213.00	\$213.00
<b>LOUDSPEAKER SYSTEM</b>					
QSC	CX-Q 2K4	4-Channel 500W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp?, Mic/line Inputs,	1.00	\$1,937.50	\$1,937.50
<b>ASSISTIVE LISTENING</b>					
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	2.00	\$639.47	\$1,278.94
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	2.00	\$55.94	\$111.88
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	2.00	\$46.11	\$92.22
<b>VIDEO SYSTEMS</b>					
<b>SWITCHING &amp; TRANSPORT</b>					
CRESTRON	DMF-CI-8	DigitalMedia Card Chassis for DM-NVX-C & DMCF, 8 Slots	2.00	\$1,250.00	\$2,500.00
CRESTRON	DM-NVX-360C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder Card	6.00	\$1,125.00	\$6,750.00
<b>FLOOR/WALL PLATES</b>					
CRESTRON	DM-NVX-E760C	DM NVX® 4K60 4:4:4 HDR Network AV Encoder Card with DM® Input	4.00	\$1,187.50	\$4,750.00
CRESTRON	HD-TX-101-C-1G-E-W-T	DM Lite® Transmitter for HDMI® Signal Extension over CATx Cable, Wall Plate, White Textured	4.00	\$237.50	\$950.00

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<b>SOURCES</b>					
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	2.00	\$1,162.93	\$2,325.86
<b>PROJECTION DISPLAY</b>					
PANASONIC		Lens	2.00	\$2,941.18	\$5,882.36
CRESTRON	DM-NVX-360	DM NVX® 4K60 4:4:4 HDR Network AV Encoder/Decoder	2.00	\$1,125.00	\$2,250.00
DRAPER	626194	Access V TVX Screen	2.00	\$5,509.33	\$11,018.66
<b>CAMERA - OVERFLOW</b>					
PANASONIC	AW-HN40HW	30x Zoom, 1/2.8in Single MOS Sensor, HDMI Output, NDI - White	2.00	\$2,840.00	\$5,680.00
PANASONIC	WV-Q105A	Ceiling Mount Bracket	2.00	\$92.94	\$185.88
<b>CONFERENCING</b>					
HUDDLY	L1	USB Camera	2.00	\$1,411.75	\$2,823.50
QSC	I/O USB BRIDGE	Q-SYS PoE bridging endpoint for AV-to-USB Bridging. Delivers driverless USB 2.0 connection. Includes	1.00	\$1,436.25	\$1,436.25
LOGITECH	MK270	Wireless combo keyboard & mouse	2.00	\$25.87	\$51.74
<b>PRESENTER'S PODIUM</b>					
SHURE	MX418/C	Cardioid-18" Gooseneck Condenser Microphone, Attached Preamp with XLR, Shock Mount, Flange Mount, Sn	2.00	\$206.63	\$413.26
CRESTRON	FT-600-B	FlipTop Basic, Black Anodized	2.00	\$312.50	\$625.00
CRESTRON	FTA-CP-HD-101	FlipTop Connector Plate, HDMI®	2.00	\$50.00	\$100.00
CRESTRON	FTA-PWR-102	FlipTop AC Power Outlet Module, Dual, US NEMA 5, Type B	2.00	\$100.00	\$200.00
<b>CONTROL SYSTEM</b>					
CRESTRON	CP4	4-Series Control System	1.00	\$1,250.00	\$1,250.00
CRESTRON	TSW-770-B-S	7 in. Wall Mount Touch Screen, Black Smooth	2.00	\$1,125.00	\$2,250.00
FSR	OWB-X3-SM-PLT	Outdoor Wall Box - Surface Mount - Internal Blank Plate	2.00	\$1,478.82	\$2,957.64
CRESTRON	GLS-PART-CN	Cresnet® Partition Sensor	1.00	\$437.50	\$437.50
<b>SPEAKER TIMER</b>					
DSAN	ASL4-ND3	Audience Signal Light	2.00	\$768.94	\$1,537.88
CRESTRON	CEN-IO-RY-104	Wired Ethernet Module with 4 Relay Ports	1.00	\$231.25	\$231.25
<b>COUNCIL CONFERENCE ROOM</b>					
<b>AUDIO SYSTEM</b>					
QSC	CORE 8 FLEX	Unified Core with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dan	1.00	\$1,875.00	\$1,875.00
QSC	SPA2-60	1/2 RU 2 Channel ENERGY STAR amplifier / Stereo operation 60 watts into 8? & 4?, Bridged operation 2	1.00	\$468.75	\$468.75
<b>ASSISTIVE LISTENING</b>					
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	1.00	\$639.47	\$639.47
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	1.00	\$55.94	\$55.94
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	1.00	\$46.11	\$46.11
<b>VIDEO SYSTEM - SWITCH/ROUTING</b>					

**QUOTATION: 135395**

SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
CRESTRON	DMPS3-4K-150-C	3-Series® 4K DigitalMedia? Presentation System 150	1.00	\$3,125.00	\$3,125.00
CRESTRON	DM-RMC-4K-100-C-1G-B-T	Wall Plate 4K DigitalMedia 8G&#43;® Receiver & Room Controller 100, Black Textured	1.00	\$437.50	\$437.50
CRESTRON	DM-RMC-4KZ-100-C	DigitalMedia 8G+® 4K60 4:4:4 HDR Receiver & Room Controller 100	1.00	\$562.50	\$562.50
<b>VIDEO SYSTEM - DISPLAY/SOURCE</b>					
PANASONIC	TH-86SQ1W	86" Class Large Format 4K Digital Display	1.00	\$7,285.88	\$7,285.88
CHIEF	PNRIWUB	PNRIW WITH PSBUB	1.00	\$680.20	\$680.20
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	1.00	\$1,162.93	\$1,162.93
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	\$812.50	\$812.50
<b>CONFERENCING</b>					
Shure	MXA910W-US	Ceiling Array Microphone	1.00	\$3,741.81	\$3,741.81
HUDDLY	L1	USB Camera	1.00	\$1,411.75	\$1,411.75
LOGITECH	MK270	Wireless combo keyboard & mouse	1.00	\$25.87	\$25.87
MIDDLE ATLANTIC	RKSHELF-2U-C	VENTED RACK SHELF,2U	1.00	\$42.00	\$42.00
<b>CONTROL SYSTEM</b>					
CRESTRON	TSW-770-B-S	7 in. Wall Mount Touch Screen, Black Smooth	1.00	\$1,125.00	\$1,125.00
<b>PLATES/PANELS/UTILITY</b>					
FURMAN SOUND	AC-215A	10A Advanced Power Conditioner, 2 Outlets, SMP W/Auto Reset EVS, 3.3 Ft Cord	1.00	\$141.94	\$141.94
CHIEF	PAC501B	LFP IN WALL	1.00	\$246.24	\$246.24
CRESTRON	FT-600-B	FlipTop Basic, Black Anodized	1.00	\$312.50	\$312.50
CRESTRON	FTA-CP-HD-101	FlipTop Connector Plate, HDMI®	1.00	\$50.00	\$50.00
CRESTRON	FTA-PWR-102	FlipTop AC Power Outlet Module, Dual, US NEMA 5, Type B	1.00	\$100.00	\$100.00
<b>CITY MANAGER CONFERENCE ROOM</b>					
<b>AUDIO SYSTEM</b>					
QSC	CORE 8 FLEX	Unified Core with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dan	1.00	\$1,875.00	\$1,875.00
QSC	SPA2-60	1/2 RU 2 Channel ENERGY STAR amplifier / Stereo operation 60 watts into 8? & 4?, Bridged operation 2	1.00	\$468.75	\$468.75
<b>ASSISTIVE LISTENING</b>					
LISTEN TECHNOLOGIES	LT-800-072-01	Stationary RF Transmitter (72 MHz)	1.00	\$639.47	\$639.47
LISTEN TECHNOLOGIES	LA-326	Universal Rack Mounting Kit	1.00	\$55.94	\$55.94
LISTEN TECHNOLOGIES	LA-125	Antenna Kit for Rack Mount (72 MHz)	1.00	\$46.11	\$46.11
<b>VIDEO SYSTEM - SWITCH/ROUTING</b>					
CRESTRON	DMPS3-4K-150-C	3-Series® 4K DigitalMedia? Presentation System 150	1.00	\$3,125.00	\$3,125.00
CRESTRON	DM-RMC-4K-100-C-1G-B-T	Wall Plate 4K DigitalMedia 8G&#43;® Receiver & Room Controller 100, Black Textured	1.00	\$437.50	\$437.50
CRESTRON	DM-RMC-4KZ-100-C	DigitalMedia 8G+® 4K60 4:4:4 HDR Receiver & Room Controller 100	1.00	\$562.50	\$562.50
<b>VIDEO SYSTEM - DISPLAY/SOURCE</b>					
CHIEF	PNRIWUB	PNRIW WITH PSBUB	1.00	\$680.20	\$680.20

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SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
MERSIVE	SP-8000-E1	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users) and 1 free	1.00	\$1,162.93	\$1,162.93
CRESTRON	DM-NVX-D30	DM NVX® 4K60 4:4:4 HDR Network AV Decoder	1.00	\$812.50	\$812.50
<b>CONFERRING</b>					
Shure	MXA910W-US	Ceiling Array Microphone	1.00	\$3,741.81	\$3,741.81
HUDDLY	L1	USB Camera	1.00	\$1,411.75	\$1,411.75
LOGITECH	MK270	Wireless combo keyboard & mouse	1.00	\$25.87	\$25.87
MIDDLE ATLANTIC	RKSHELF-2U-C	VENTED RACK SHELF,2U	1.00	\$42.00	\$42.00
<b>CONTROL SYSTEM</b>					
CRESTRON	TSW-770-B-S	7 in. Wall Mount Touch Screen, Black Smooth	1.00	\$1,125.00	\$1,125.00
<b>PLATES/PANELS/UTILITY</b>					
FURMAN SOUND	AC-215A	10A Advanced Power Conditioner, 2 Outlets, SMP W/Auto Reset EVS, 3.3 Ft Cord	1.00	\$129.41	\$129.41
CHIEF	PAC501B	LFP IN WALL	1.00	\$246.24	\$246.24
CRESTRON	FT-600-B	FlipTop Basic, Black Anodized	1.00	\$312.50	\$312.50
CRESTRON	FTA-CP-HD-101	FlipTop Connector Plate, HDMI®	1.00	\$50.00	\$50.00
CRESTRON	FTA-PWR-102	FlipTop AC Power Outlet Module, Dual, US NEMA 5, Type B	1.00	\$100.00	\$100.00
<b>FFE/LOOSE EQUIPMENT</b>					
<b>ACCESSORIES</b>					
PSC	FPSC0015	PSC Press Train - Passive Audio Distribution Box	1.00	\$567.25	\$567.25
REMOTE AUDIO	REM-APPKITPRO	Audio Adaptor Kit	1.00	\$199.99	\$199.99
COMPREHENSIVE CABLE	VDAP-1	Premium Video Adapter Kit	1.00	\$75.25	\$75.25
LIBERTY	DL-ARDA	DIGITALINX SECURE ADAPTER RING	4.00	\$266.41	\$1,065.64
NEUTRIK	CA-NA3MMB	Neutrik PreWired XLR (m-m), Blk Shell	10.00	\$12.32	\$123.20
NEUTRIK	CA-NA3FFB	Neutrik PreWired XLR (f-f), Blk Shell	10.00	\$13.74	\$137.40
SONY	MDR-7506	Headphone, closed ear	2.00	\$102.55	\$205.10
<b>CABLES - AV</b>					
WHIRLWIND	MK410	Cable - Microphone, MK4, XLRf to XLRm, 10, Accusonic+2	4.00	\$20.87	\$83.48
WHIRLWIND	MK425	Cable - Microphone, MK4, XLRf to XLRm, 25, Accusonic+2	10.00	\$26.12	\$261.20
WHIRLWIND	MK450	Cable - Microphone, MK4, XLRf to XLRm, 50, Accusonic+2	4.00	\$38.13	\$152.52
WHIRLWIND	WHI-MK4100	Whirlwind MK4 Series 100' Mic cable	2.00	\$76.69	\$153.38
WHIRLWIND	BNCRG6HD-010	Cable - BNC, RG6 HD/SDI, 75 Ohm, Belden 1694A, 10	4.00	\$28.53	\$114.12
WHIRLWIND	BNCRG6HD-025	Cable - BNC, RG6 HD/SDI, 75 Ohm, Belden 1694A, 25	4.00	\$41.52	\$166.08
WHIRLWIND	BNCRG6HD-050	Cable - BNC, RG6 HD/SDI, 75 Ohm, Belden 1694A, 50	4.00	\$62.49	\$249.96
EXTRON	26-650-25	4K Premium High Speed HDMI Pro Cable - 25 (7.6 m)	4.00	\$117.65	\$470.60
BITTREE	LPCXM3602-110	Audio Patch Longframe to XLR-F, 3'	4.00	\$54.00	\$216.00
BITTREE	LPC3602-110	Audio Patch Longframe to XLR-F, 3'	4.00	\$29.00	\$116.00
BITTREE	VPBM3600-75	Video Patch to BNC, 3'	4.00	\$33.00	\$132.00
LEX PRODUCTS	LEX-PE700J-25-51	25' Edison Extension Cable	4.00	\$66.84	\$267.36

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SPINITAR  
5159 Commercial Circle. Unit A  
Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
LEX PRODUCTS	LEX-PE700J-50-51	50' Edison Extension Cable	4.00	\$92.65	\$370.60
WHIRLWIND	MST2XM06US	Cable - Adapter, 1/8" TRS male to (2) XLRM, 6, Canare MR202-2AT	2.00	\$29.91	\$59.82
Whirlwind	MST06US	Cable - 3.5mm TRS, male to male, 6	2.00	\$9.76	\$19.52
<b>INTEGRATION MATERIALS</b>					
SPINITAR	INSTALL_MATERIAL	Misc cables, connectors, plates and hardware	1.00	\$30,000.00	\$30,000.00
<b>Sub-Total</b>					<b>\$30,000.00</b>
<b>FREIGHT &amp; E-WASTE</b>					
	FREIGHT	Freight charges	1.00	\$11,000.00	\$11,000.00
SPINITAR	EWR-FEE	Electronic waste recycling	22.00	\$7.00	\$154.00
<b>Sub-Total</b>					<b>\$11,154.00</b>
<b>TECHNICAL SERVICES</b>					
SPINITAR	DESIGN_M	System Design	176.00	\$150.00	\$26,400.00
SPINITAR	CADD_M	CAD Drawing	102.00	\$75.00	\$7,650.00
SPINITAR	SHOPINSTALL_M	Shop Installation	148.00	\$100.00	\$14,800.00
SPINITAR	FIELDINSTALL_PW	Field Installation	540.00	\$120.00	\$64,800.00
SPINITAR	TESTING_M	Testing & Commissioning	112.00	\$150.00	\$16,800.00
SPINITAR	PROGRAM_M	Programming	350.00	\$150.00	\$52,500.00
SPINITAR	PROJMGMT_M	Project Management	200.00	\$110.00	\$22,000.00
SPINITAR	CUSTRAINING_M	Customer Training	48.00	\$150.00	\$7,200.00
SPINITAR	G&A_M	General Admin	12.00	\$60.00	\$720.00
SPINITAR	MISC-EXPENSE	Misc expenses - Lift Rental	1.00	\$1,500.00	\$1,500.00
SPINITAR	MISC-EXPENSE	Misc expenses - Hotel/Per Diem	1.00	\$10,000.00	\$10,000.00
SPINITAR	TRAVEL_M	Travel Time	60.00	\$50.00	\$3,000.00
	SUBCONTRACTOR	Subcontractor - GC/Electrical	1.00	\$10,000.00	\$10,000.00
	SUBCONTRACTOR	Subcontractor - Structural Engineering	1.00	\$2,500.00	\$2,500.00



**QUOTATION: 135395**

SPINITAR  
 5159 Commercial Circle. Unit A  
 Concord, CA 94520

MANUFACTURER	PART NUMBER	PART DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
SPINITAR	SS-SUPPORT-CUSTOM	Custom Support Agreement - Years One & Two 1. Preferred support status 2. Instant detailed supports reports via e-mail 3. Remote support setup 4. Principle Period of Maintenance(PPM): M-F 8am-5pm 5. Telephone & e-mail response time - 2 business hrs. 6. On-site response time - 16 business hrs. 7. On-site support incidents - UNLIMITED 8. On-Site support visits outside of PPM - Discounted rate-\$100/hr. (4 hr. min.), Trip charge \$65 min. 9. Preventative Maintenance(PM) Visits - Three (3) per year 10. Complete parts repair and/or replacement - Applies to all Commercial Audio Visual equipment provided and installed by Spinitar that is less than 6 years of age (manufacturing date) and not dependent upon replacing additional equipment to regain functionality. 11. Replacement lamps and consumables - Cost + 10% 12. Ground shipping - FREE 13. Expedited shipping - Cost + 0% 14. Loaners and advance replacements (subject to availability) 15. Spinitar's In-House Diagnostic Center (iDOC) 16. Manufacturer firmware/software updates & upgrades 17. User training on system operation and/or procedures 18. Technology Showcase event invites - One (1) per year 19. On-site consultative service reviews - Two (2) per year 20. Access to immediate support via Instant Help QR code  <b>Sub-Total</b>	1.00	\$50,000.00	\$50,000.00
					<b>\$289,870.00</b>

SUBTOTAL:	\$786,073.01
SALES TAX:	\$48,983.27
<b>TOTAL:</b>	<b>\$835,056.28</b>

**IF YOU WISH TO ACCEPT THIS PROPOSAL, PLEASE SIGN AND RETURN**

ACCEPTED BY: \_\_\_\_\_ SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_  
 (Print Name)

TITLE: \_\_\_\_\_

- Customer is responsible for structural, electrical & conduit requirements unless otherwise noted. System design is property of Spinitar and is copyrighted and confidential.
- Spinitar retains the right to substitute equivalent product for commercial or technical reasons without affecting the rest of the contract.
- Terms are either monthly progressive or 40% down at the time of order, 40% when system delivery begins, and final 20% at sign off.
- 1.5% / month interest on accounts 20 days past due. Cancelled orders will incur a 25% restocking charge or the total of all incurred charges, whichever is greater.
- Spinitar guarantees the price as quoted for ten (10) days from the date of quotation, unless otherwise noted.